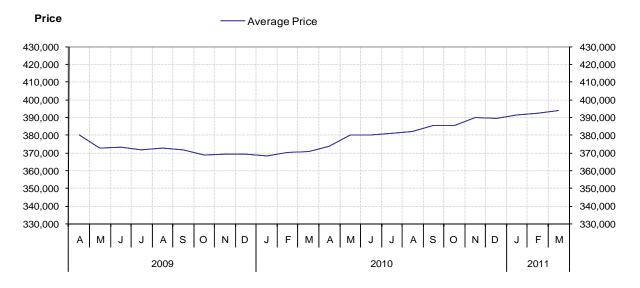
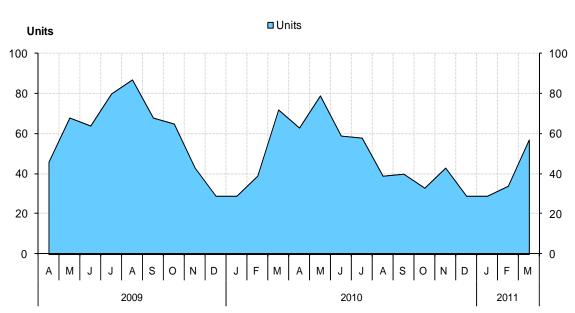
# **Parksville / Qualicum** as at March 31, 2011

#### **Cumulative Residential Average Single Family Sale Price**



NOTE: Figures are based on a "rolling total" from the past 12 months - i.e. 12 months to date instead of the calendar "year to date".



#### Single Family Units Reported Sold

## **Comparative Activity by Property Type**

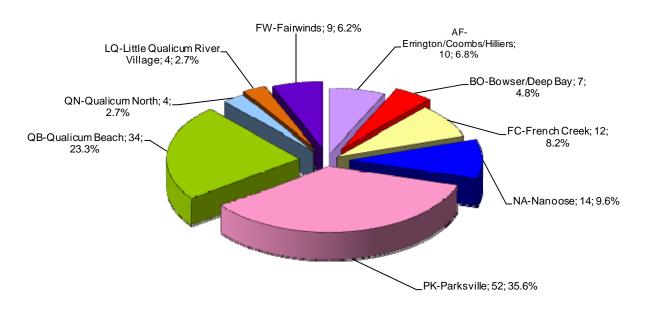
	С	urrent Month	1	12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Lots			9			0			
Units Listed	12	24	-50%	123	168	-27%			
Units Reported Sold	4	18	-78%	65	62	5%			
Sell/List Ratio	33%	75%		53%	37%				
Reported Sales Dollars	\$812,800	\$2,741,115	-70%	\$11,512,200	\$10,073,815	14%			
Average Sell Price / Unit	\$203,200	\$152,284	33%	\$177,111	\$162,481	9%			
Median Sell Price	\$225,000			\$150,000					
Sell Price / List Price Ratio	95%	97%		98%	92%				
Days to Sell	283	126	124%	133	181	-26%			
Active Listings	68	84							
Single Family									
Units Listed	151	152	-1%	1220	1185	3%			
Units Reported Sold	57	72	-21%	561	689	-19%			
Sell/List Ratio	38%	47%	2170	46%	58%	1070			
Reported Sales Dollars	\$22,337,600	\$27,340,937	-18%	\$220,966,516	\$255,709,164	-14%			
Average Sell Price / Unit	\$391,888	\$379,735	3%	\$393,880	\$371,131	-14%			
Median Sell Price	\$368,000	ψ013,133	570	\$367,000	ψ071,101	070			
Sell Price / List Price Ratio	95%	97%		95%	94%				
Days to Sell	85	57	49%	65	75	-13%			
Active Listings	374	332	+370	00	/3	-1070			
Condos (Apt)									
Units Listed	25	38	-34%	228	267	-15%			
Units Reported Sold	3	7	-57%	50	72	-31%			
Sell/List Ratio	12%	18%	-51 /0	22%	27%	-0170			
Reported Sales Dollars	\$744,000	\$1,788,000	-58%	\$12,577,250	\$15,845,300	-21%			
Average Sell Price / Unit	\$744,000 \$248,000	\$255,429	-3%	\$251,545	\$220,074	14%			
Median Sell Price	\$269,000	φ200,429	-576	\$231,000	φzz0,074	1470			
Sell Price / List Price Ratio	\$209,000 90%	91%		\$231,000	89%				
Days to Sell	263	115	128%	144	111	30%			
Active Listings	127	143	12076	144		50 /6			
Condos (Patio)									
Units Listed	18	10	80%	163	204	-20%			
Units Reported Sold	10	6	83%	89	114	-20%			
Sell/List Ratio	61%	60%	0370	55%	56%	-2270			
	\$3,135,500		010/			-14%			
Reported Sales Dollars	\$285,045	\$1,729,000 \$288,167	81% -1%	\$27,436,658 \$308,277	\$32,005,850 \$280,753	-14% 10%			
Average Sell Price / Unit Median Sell Price	\$283,043	\$200,107	-170	\$305,000	φ200,755	10%			
Sell Price / List Price Ratio	\$283,000 95%	97%		\$305,000 96%	95%				
Days to Sell	113	62	82%	90 <i>%</i> 87	124	-29%			
Active Listings	75	83	02 /0	07	124	-2970			
Condos (Twnhse) Units Listed	17	18	-6%	163	176	-7%			
Units Reported Sold	2	4	-50%	64	74	-14%			
Sell/List Ratio	12%	22%	-30 /0	39%	42%	- 14 /0			
Reported Sales Dollars	\$935,000	\$1,139,000	-18%	\$21,541,530	\$22,035,150	-2%			
Average Sell Price / Unit	\$935,000 \$467,500	\$284,750	64%	\$21,541,530 \$336,586	\$22,035,150 \$297,772	-2 /0			
Median Sell Price	\$470,000	ψ204,150	04 /0	\$325,500	ΨΖ31,11Ζ	1370			
Sell Price / List Price Ratio	\$470,000 99%	030/			030/				
		93%	010/	93%	93%	-27%			
Days to Sell Active Listings	18 66	212 79	-91%	81	111	- <i>∠1</i> %			

**PLEASE NOTE:** SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. LOTS do NOT INCLUDE acreage or waterfront acreage.

#### MLS® Single Family Sales Analysis Unconditional Sales from January 1 to March 31, 2011

	0-	150,001-	200,001-	250,001-	300,001-	350,001-	400,001-	450,001-	500,001-	600,001-	700,001-	800,001-	900,001-	OVER	
	150,000	200,000	250,000	300,000	350,000	400,000	450,000	500,000	600,000	700,000	800,000	900,000	1 Mil	1 Mil	Tota
AF-Errington/Coombs/Hilliers	1	1	0	0	1	0	1	3	3	0	0	0	0	0	10
BO-Bow ser/Deep Bay	0	1	2	0	0	1	1	2	0	0	0	0	0	0	7
FC-French Creek	0	0	0	1	2	2	3	1	3	0	0	0	0	0	12
NA-Nanoose	0	0	1	1	1	1	1	0	2	2	2	2	0	1	14
PK-Parksville	0	0	4	18	14	7	3	1	1	1	1	2	0	0	52
QB-Qualicum Beach	1	0	0	3	8	9	4	4	3	0	1	0	1	0	34
QN-Qualicum North	0	0	0	0	1	0	1	0	1	0	1	0	0	0	4
LQ-Little Qualicum River Village	0	1	1	0	0	2	0	0	0	0	0	0	0	0	4
FW-Fairw inds	0	0	0	0	0	0	2	2	1	2	1	0	0	1	9
ZONE 5 TOTALS	2	3	8	23	27	22	16	13	14	5	6	4	1	2	146

#### Single Family Sales - Parksville/Qualicum by Subarea

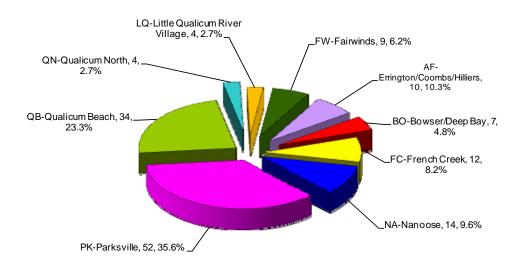


Total Unconditional Sales January 1 to March 31, 2011 = 146

### **1st Quarter 2011** MLS® Single Family Sales Analysis Unconditional Sales from January 1 to March 31, 2011

ZONE 5 TOTALS	2	3	8	23	27	22	16	13	14	5	6	4	1	2	146
FW-Fairw inds	0	0	0	0	0	0	2	2	1	2	1	0	0	1	9
_Q-Little Qualicum River Village	0	1	1	0	0	2	0	0	0	0	0	0	0	0	4
QN-Qualicum North	0	0	0	0	1	0	1	0	1	0	1	0	0	0	4
QB-Qualicum Beach	1	0	0	3	8	9	4	4	3	0	1	0	1	0	34
PK-Parksville	0	0	4	18	14	7	3	1	1	1	1	2	0	0	52
NA-Nanoose	0	0	1	1	1	1	1	0	2	2	2	2	0	1	14
FC-French Creek	0	0	0	1	2	2	3	1	3	0	0	0	0	0	12
BO-Bow ser/Deep Bay	0	1	2	0	0	1	1	2	0	0	0	0	0	0	7
AF-Errington/Coombs/Hilliers	1	1	0	0	1	0	1	3	3	0	0	0	0	0	10
	150,000	200,000	250,000	300,000	350,000	400,000	450,000	500,000	600,000	700,000	800,000	900,000	1 Mil	1 Mil	Tota
	0-	150,001-	200,001-	250,001-	300,001-	350,001-	400,001-	450,001-	500,001-	600,001-	700,001-	800,001-	900,001	OVER	

#### 1st Quarter 2011 Single Family Sales Parksville/Qualicum by Subarea



Total Unconditional Sales January 1 to March 31, 2011 = 146