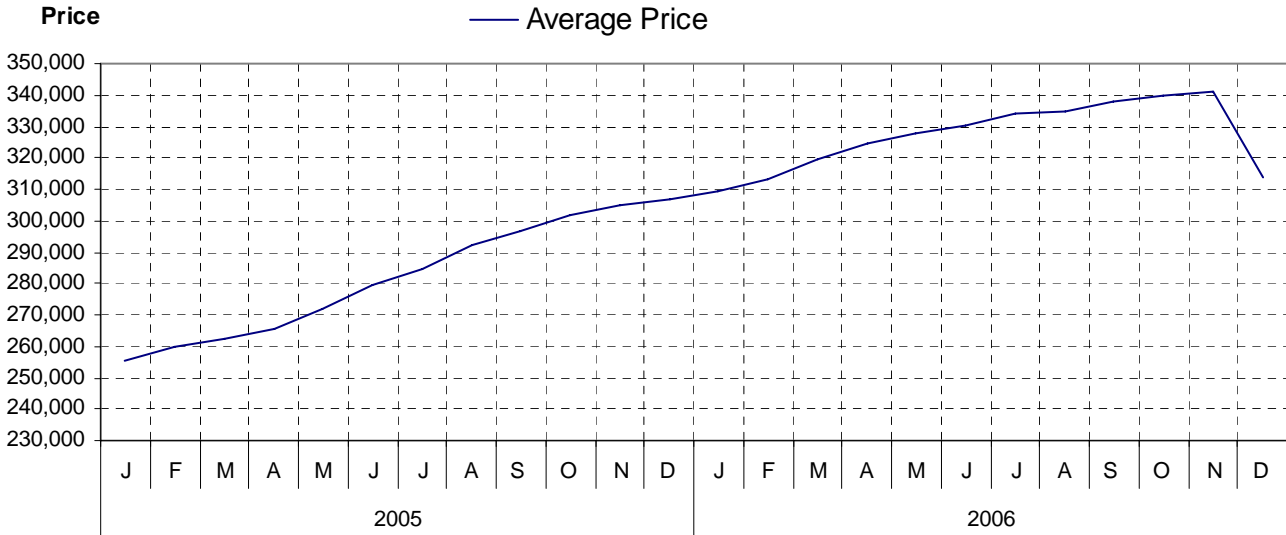


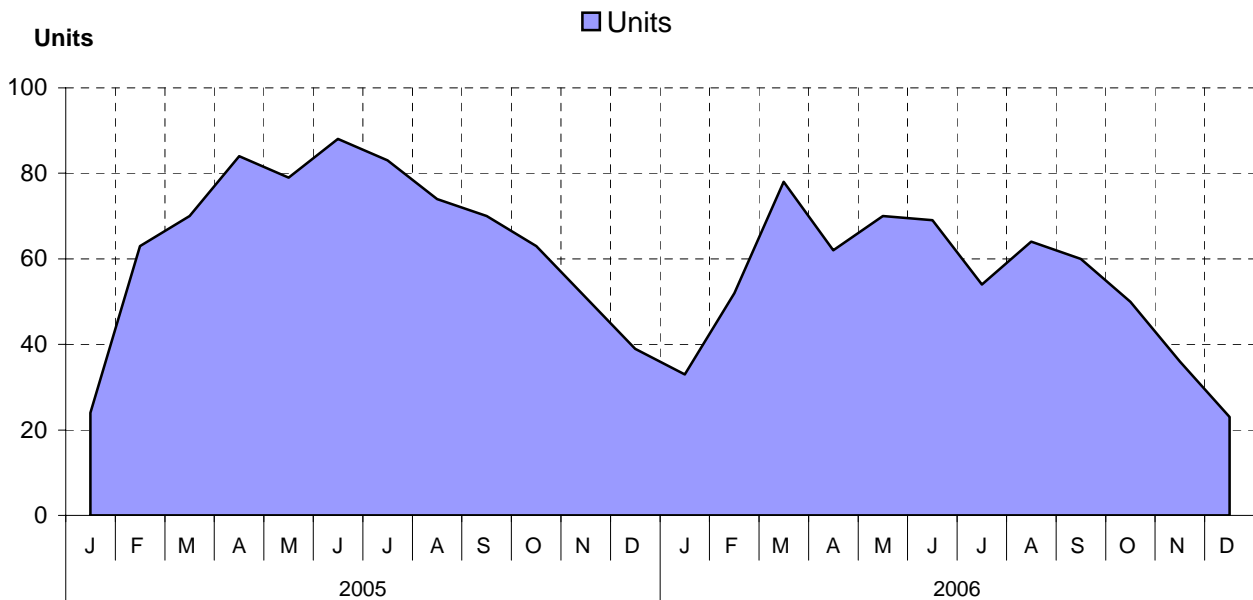
# Parksville / Qualicum as at December 31, 2006

## Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

## Single Family Units Reported Sold



## Comparative Activity by Property Type

(Reported Sales – Unconditional Sales Only)

|                             | -----CURRENT MONTH----- |            |          | -----12 MONTHS TO DATE----- |             |          |
|-----------------------------|-------------------------|------------|----------|-----------------------------|-------------|----------|
|                             | THIS YEAR               | LAST YEAR  | % Change | THIS YEAR                   | LAST YEAR   | % Change |
| <b>LOTS</b>                 |                         |            |          |                             |             |          |
| UNITS LISTED                | 39                      | 16         | 143 %    | 336                         | 251         | 33 %     |
| UNITS REPORTED SOLD         | 4                       | 17         | 76-%     | 139                         | 174         | 20-%     |
| SELL/LIST RATIO             | 10 %                    | 106 %      |          | 41 %                        | 69 %        |          |
| REPORTED SALES DOLLARS      | 548,000                 | 1,653,500  | 66-%     | 23,358,831                  | 25,174,195  | 7-%      |
| AVG SELL PRICE/UNIT         | 137,000                 | 97,264     | 40 %     | 168,049                     | 144,679     | 16 %     |
| MEDIAN SELL PRICE           | 169,000                 |            |          | 141,500                     |             |          |
| PRICE RATIO                 | 94 %                    | 100 %      |          | 97 %                        | 98 %        |          |
| DAYS TO SELL                | 23                      | 47         | 51-%     | 90                          | 52          | 73 %     |
| ACTIVE LISTINGS             | 102                     | 59         | 72 %     |                             |             |          |
| <b>SINGLE FAMILY</b>        |                         |            |          |                             |             |          |
| UNITS LISTED                | 38                      | 35         | 8 %      | 1,080                       | 1,037       | 4 %      |
| UNITS REPORTED SOLD         | 23                      | 41         | 43-%     | 747                         | 929         | 19-%     |
| SELL/LIST RATIO             | 60 %                    | 117 %      |          | 69 %                        | 89 %        |          |
| REPORTED SALES DOLLARS      | 7,244,150               | 12,407,600 | 41-%     | 234,339,153                 | 253,982,080 | 7-%      |
| AVG SELL PRICE/UNIT         | 314,963                 | 302,624    | 4 %      | 313,707                     | 273,392     | 14 %     |
| MEDIAN SELL PRICE           | 333,750                 |            |          | 305,000                     |             |          |
| PRICE RATIO                 | 97 %                    | 97 %       |          | 97 %                        | 97 %        |          |
| DAYS TO SELL                | 60                      | 49         | 22 %     | 48                          | 49          | 2-%      |
| ACTIVE LISTINGS             | 241                     | 142        | 69 %     |                             |             |          |
| <b>CONDOMINIUM (APT)</b>    |                         |            |          |                             |             |          |
| UNITS LISTED                | 6                       | 8          | 25-%     | 219                         | 124         | 76 %     |
| UNITS REPORTED SOLD         | 6                       | 6          | 0 %      | 103                         | 84          | 22 %     |
| SELL/LIST RATIO             | 100 %                   | 75 %       |          | 47 %                        | 67 %        |          |
| REPORTED SALES DOLLARS      | 2,410,600               | 920,900    | 161 %    | 36,101,700                  | 14,188,150  | 154 %    |
| AVG SELL PRICE/UNIT         | 401,766                 | 153,483    | 161 %    | 350,501                     | 168,906     | 107 %    |
| MEDIAN SELL PRICE           | 499,900                 |            |          | 215,000                     |             |          |
| PRICE RATIO                 | 98 %                    | 96 %       |          | 99 %                        | 97 %        |          |
| DAYS TO SELL                | 81                      | 43         | 88 %     | 38                          | 44          | 13-%     |
| ACTIVE LISTINGS             | 95                      | 17         | 458 %    |                             |             |          |
| <b>CONDOMINIUM (TWNHSE)</b> |                         |            |          |                             |             |          |
| UNITS LISTED                | 11                      | 6          | 83 %     | 222                         | 144         | 54 %     |
| UNITS REPORTED SOLD         | 5                       | 3          | 66 %     | 109                         | 95          | 14 %     |
| SELL/LIST RATIO             | 45 %                    | 50 %       |          | 49 %                        | 65 %        |          |
| REPORTED SALES DOLLARS      | 1,240,000               | 1,102,000  | 12 %     | 35,494,142                  | 23,136,900  | 53 %     |
| AVG SELL PRICE/UNIT         | 248,000                 | 367,333    | 32-%     | 325,634                     | 243,546     | 33 %     |
| MEDIAN SELL PRICE           | 193,000                 |            |          | 331,000                     |             |          |
| PRICE RATIO                 | 99 %                    | 96 %       |          | 99 %                        | 98 %        |          |
| DAYS TO SELL                | 46                      | 18         | 155 %    | 47                          | 45          | 4 %      |
| ACTIVE LISTINGS             | 64                      | 18         | 255 %    |                             |             |          |

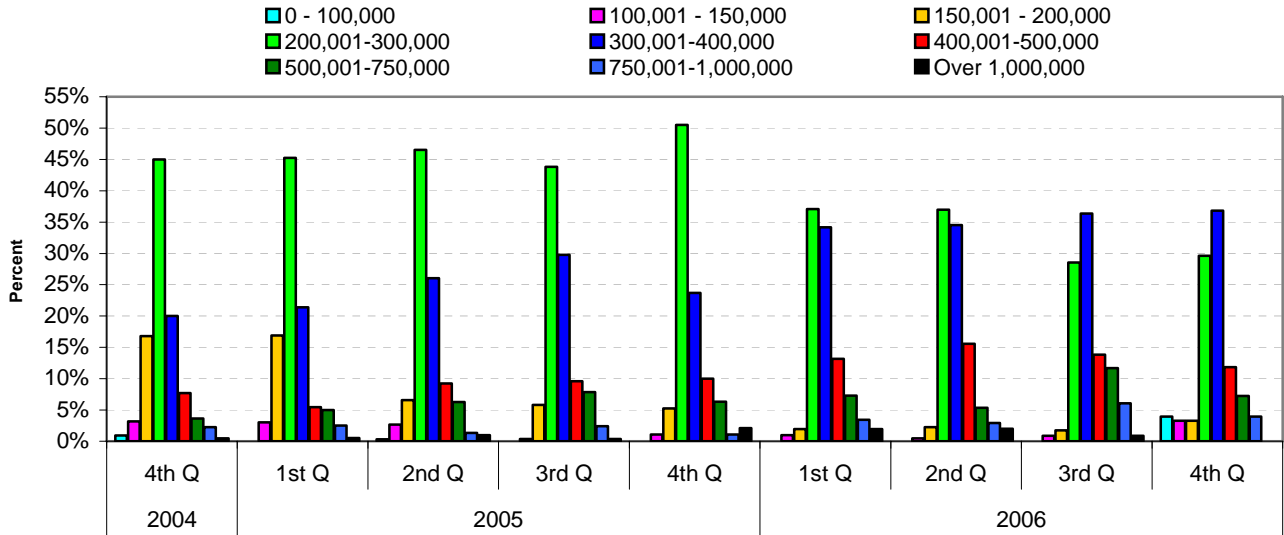
### PLEASE NOTE:

**SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes, single family waterfront or single family strata.

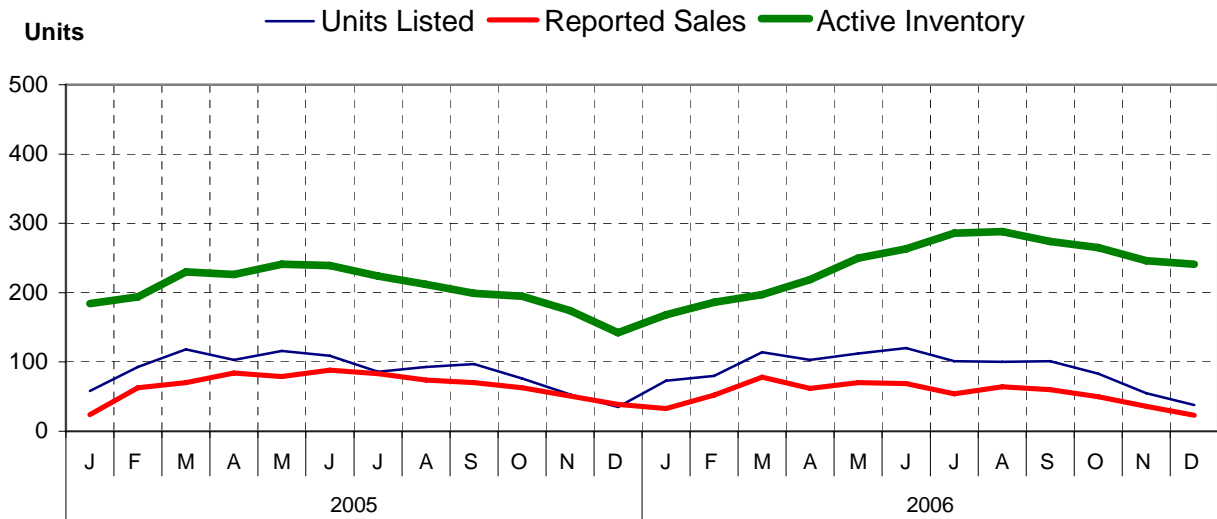
**LOTS** do NOT INCLUDE acreage or waterfront acreage.

**COLLAPSE RATE** – The collapse rate for all properties within the Board area was 0.3% for the current month.

## Percentage of Market Share by Price Range Parksville/Qualicum

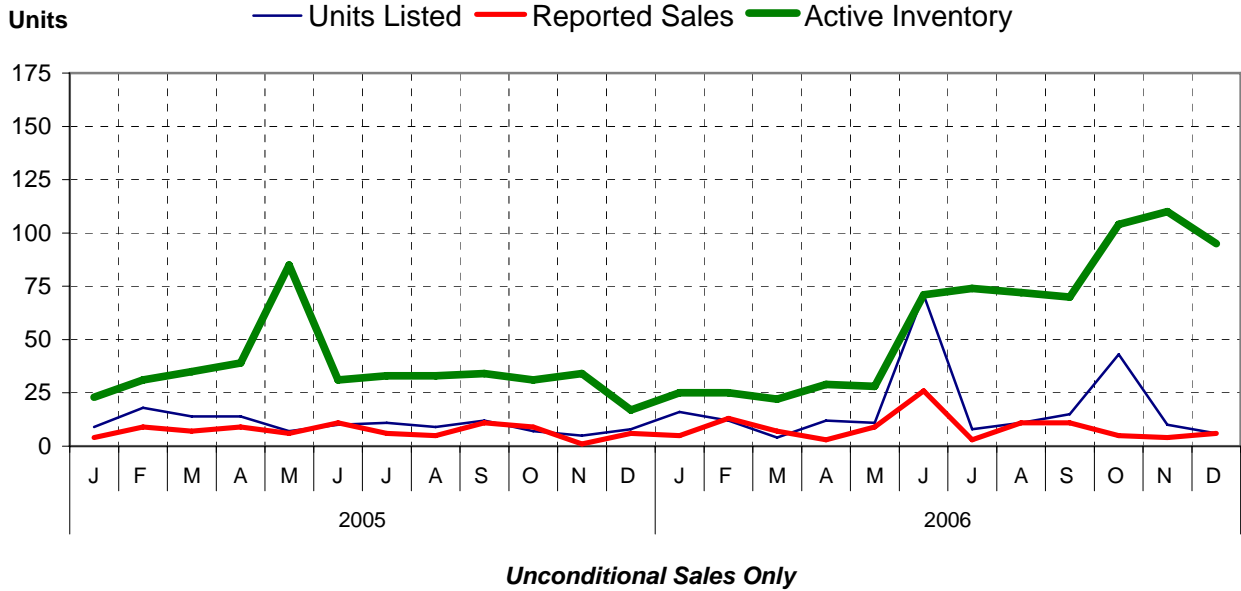


## Single Family Comparisons between

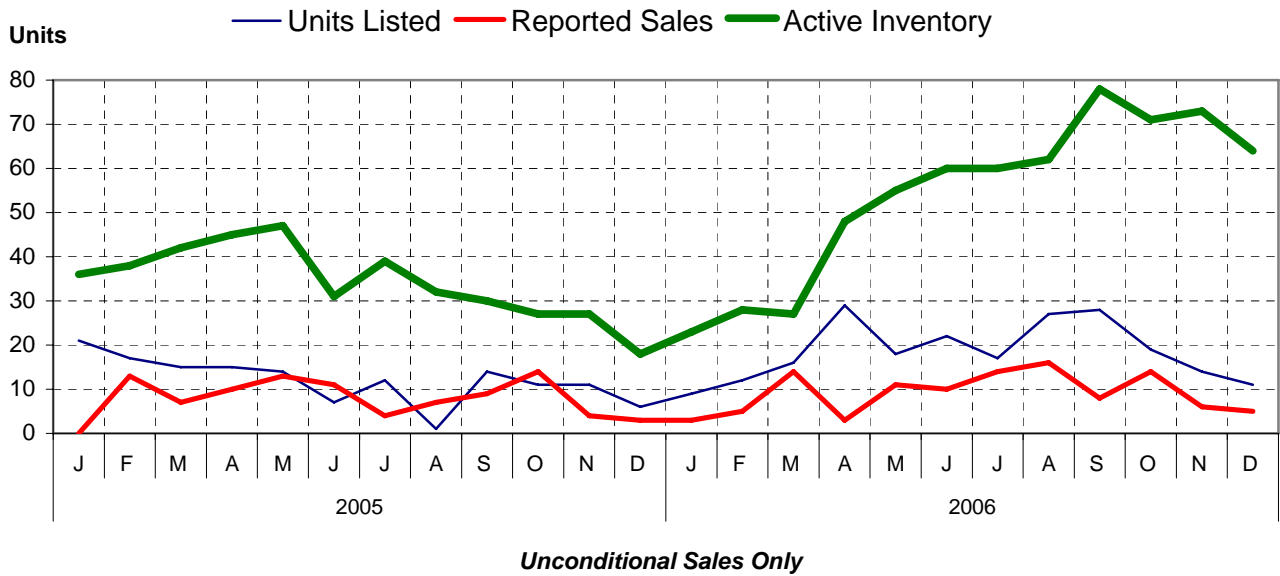


**Unconditional Sales Only**

## Condominium (Apartment) Comparisons between



## Condominium (Townhouse) Comparisons between

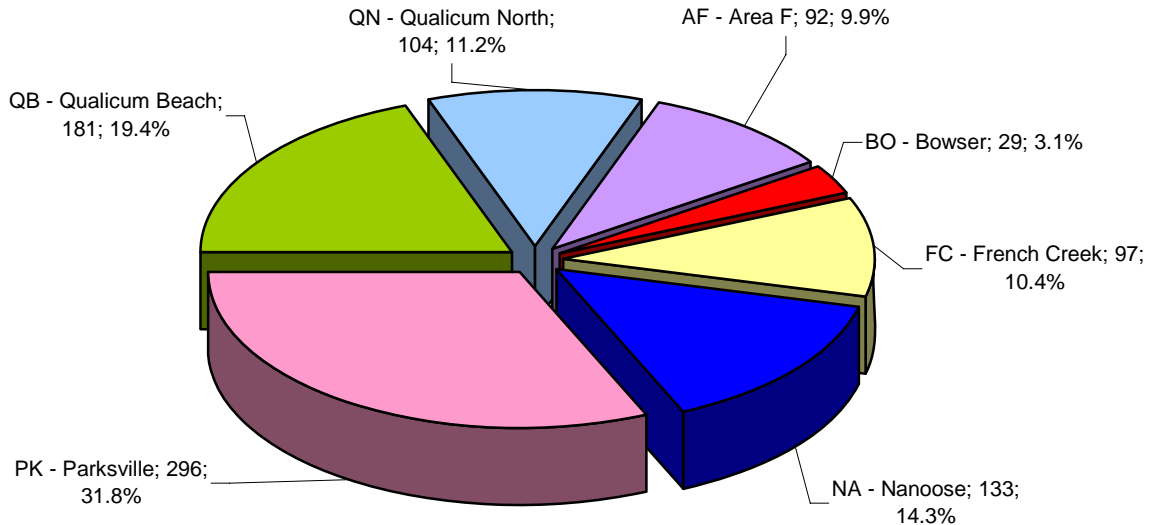


**MLS® Single Family Sales Analysis**  
 Unconditional Sales from January 1 to December 31, 2006

-----SUB-AREAS-----

| <b>RANGE</b>         | <b>TOTAL</b> | <b>AF</b> | <b>BO</b> | <b>FC</b> | <b>NA</b>  | <b>PK</b>  | <b>QB</b>  | <b>QN</b>  |
|----------------------|--------------|-----------|-----------|-----------|------------|------------|------------|------------|
| 0 - 100,000          | 49           | 11        |           | 4         | 8          | 20         | 1          | 5          |
| 100,001- 150,000     | 23           | 13        | 1         | 4         |            | 3          |            | 2          |
| 150,001- 200,000     | 40           | 14        | 3         | 6         | 4          | 4          | 1          | 8          |
| 200,001- 300,000     | 296          | 17        | 10        | 33        | 16         | 155        | 29         | 36         |
| 300,001- 400,000     | 297          | 18        | 8         | 32        | 26         | 85         | 93         | 35         |
| 400,001- 500,000     | 121          | 17        | 2         | 15        | 27         | 17         | 34         | 9          |
| 500,001- 750,000     | 62           | 1         | 1         | 3         | 30         | 9          | 15         | 3          |
| 750,001-1,000,000    | 33           | 1         | 4         |           | 18         | 2          | 5          | 3          |
| OVER 1,000,000       | 11           |           |           |           | 4          | 1          | 3          | 3          |
| <b>ZONE 5 TOTALS</b> | <b>932</b>   | <b>92</b> | <b>29</b> | <b>97</b> | <b>133</b> | <b>296</b> | <b>181</b> | <b>104</b> |

**Single Family Sales - Parksville/Qualicum**  
by Subarea

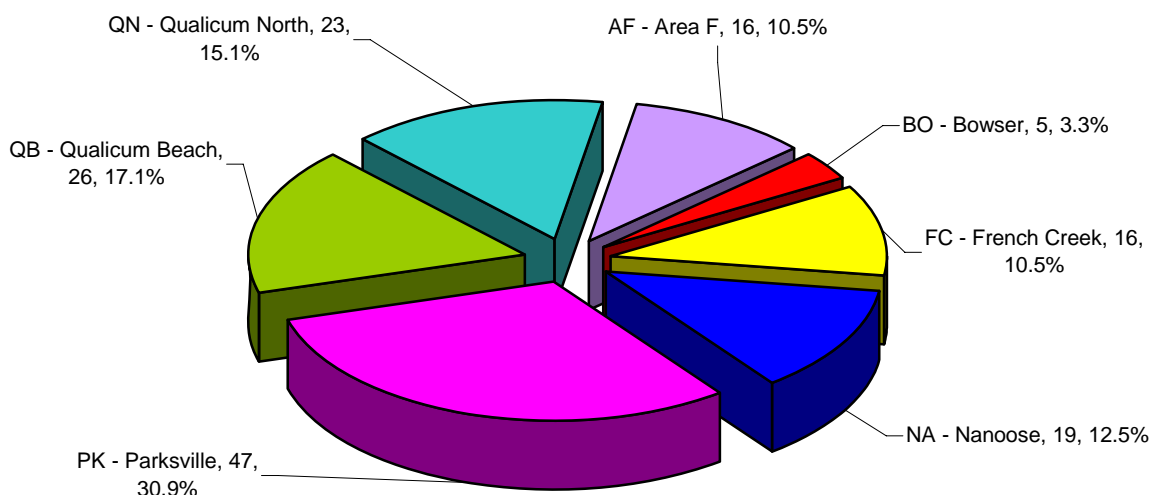


Total Unconditional Sales January 1 to December 31, 2006 = 932

**4th Quarter 2006**  
**MLS® Single Family Sales Analysis**  
 Unconditional Sales from October 1 to December 31, 2006

| RANGE                | TOTAL      | -----SUB-AREAS----- |          |           |           |           |           |           |
|----------------------|------------|---------------------|----------|-----------|-----------|-----------|-----------|-----------|
|                      |            | AF                  | BO       | FC        | NA        | PK        | QB        | QN        |
| 0 - 100,000          | 6          | 1                   |          |           | 1         | 3         |           | 1         |
| 100,001- 150,000     | 5          | 5                   |          |           |           |           |           |           |
| 150,001- 200,000     | 5          | 2                   |          | 1         |           | 1         |           | 1         |
| 200,001- 300,000     | 45         | 2                   | 2        | 3         | 2         | 25        | 4         | 7         |
| 300,001- 400,000     | 56         | 4                   | 2        | 8         | 3         | 16        | 13        | 10        |
| 400,001- 500,000     | 18         | 2                   | 1        | 2         | 5         | 1         | 6         | 1         |
| 500,001- 750,000     | 11         |                     |          | 2         | 6         | 1         | 1         | 1         |
| 750,001-1,000,000    | 6          |                     |          |           | 2         |           | 2         | 2         |
| OVER 1,000,000       | 0          |                     |          |           |           |           |           |           |
| <b>ZONE 5 TOTALS</b> | <b>152</b> | <b>16</b>           | <b>5</b> | <b>16</b> | <b>19</b> | <b>47</b> | <b>26</b> | <b>23</b> |

**4th Quarter 2006 Single Family Sales**  
**Parksville/Qualicum**  
 by Subarea



Total Unconditional Sales October 1 to December 31, 2006 = 152