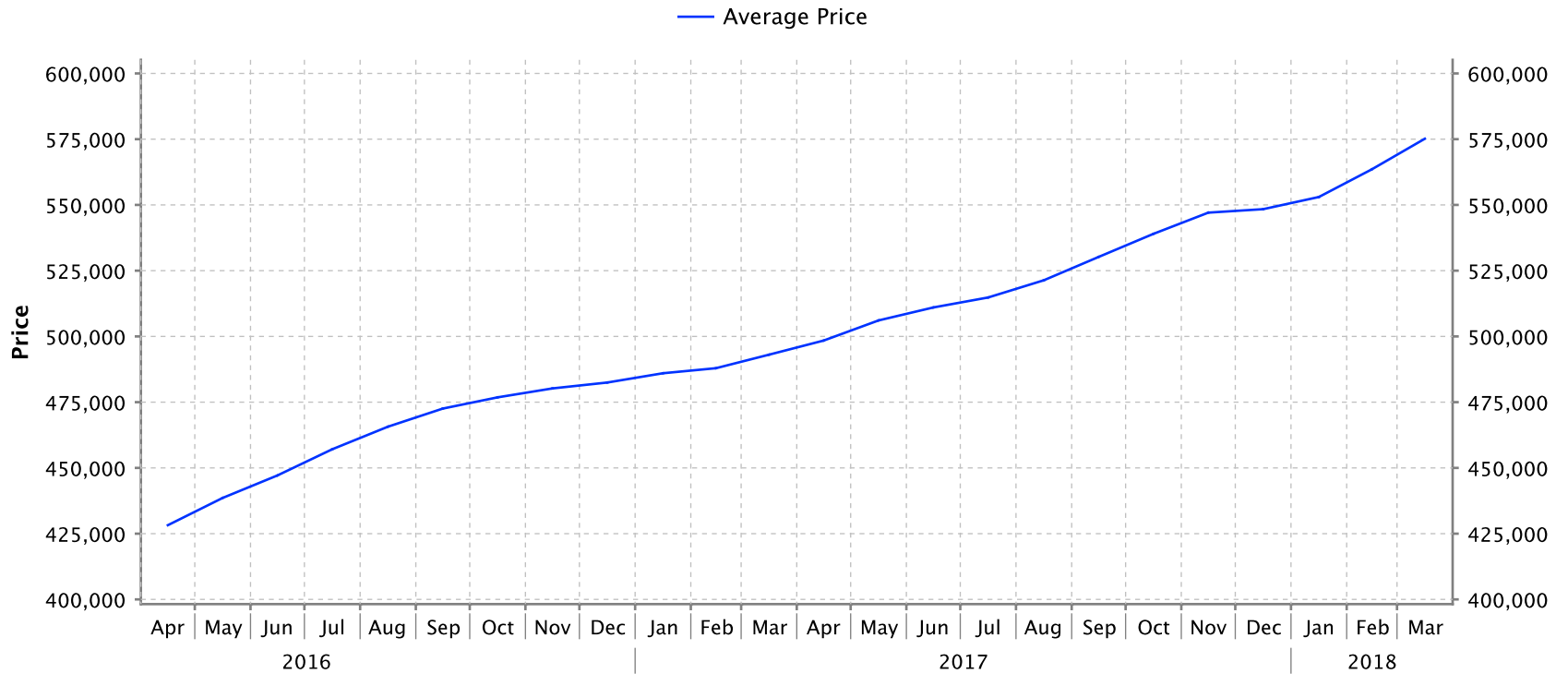


Parksville / Qualicum

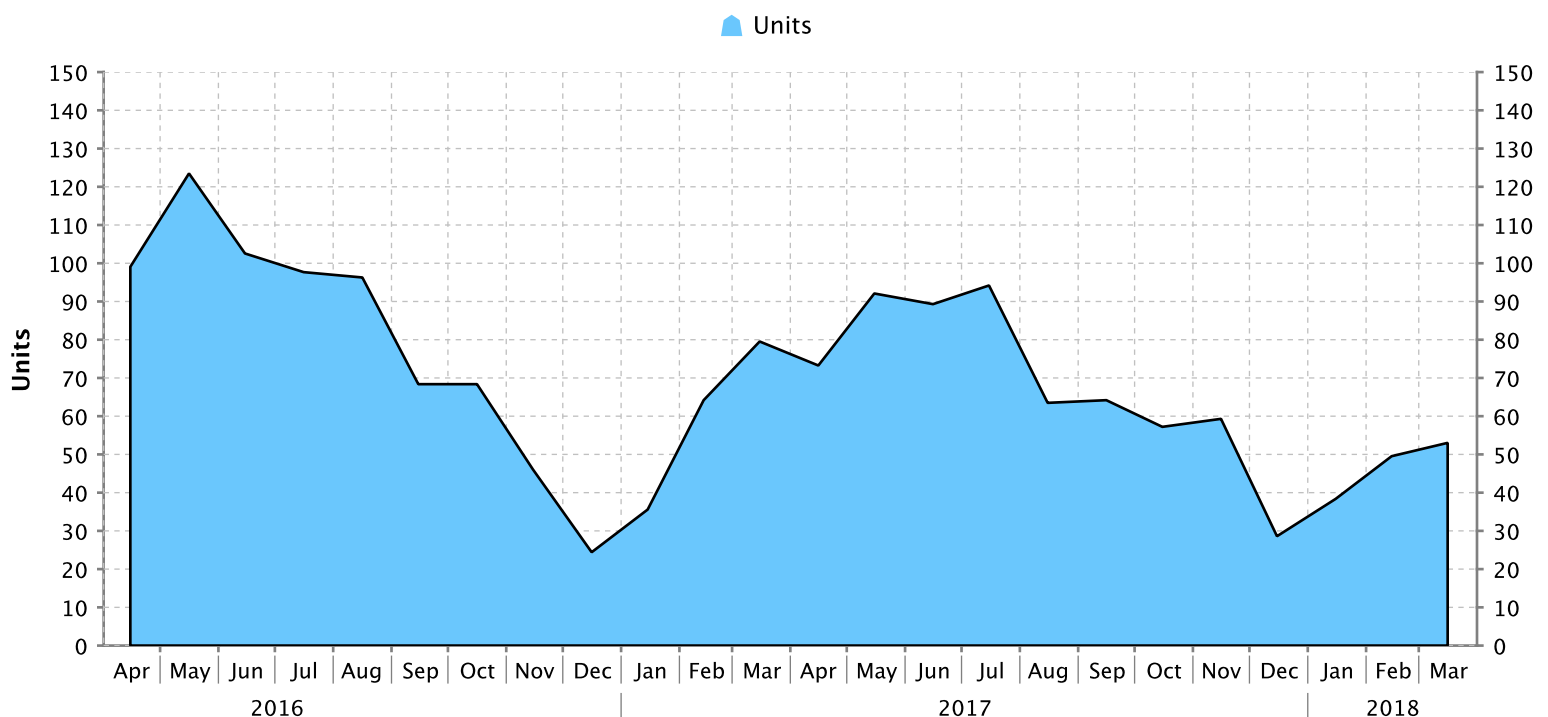
as at March 31, 2018

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	6	9	-33%	66	87	-24%
Units Reported Sold	1	2	-50%	41	72	-43%
Sell/List Ratio	17%	22%		62%	83%	
Reported Sales Dollars	\$330,000	\$372,000	-11%	\$9,791,700	\$16,664,700	-41%
Average Sell Price / Unit	\$330,000	\$186,000	77%	\$238,822	\$231,454	3%
Median Sell Price	\$330,000			\$230,000		
Sell Price / List Price	100%	91%		97%	96%	
Days to Sell	0	42	-100%	59	76	-23%
Active Listings	18	24				
Single Family						
Units Listed	104	105	-1%	1,008	1,076	-6%
Units Reported Sold	53	79	-33%	759	901	-16%
Sell/List Ratio	51%	75%		75%	84%	
Reported Sales Dollars	\$35,379,700	\$41,201,791	-14%	\$436,552,587	\$444,237,006	-2%
Average Sell Price / Unit	\$667,542	\$521,542	28%	\$575,168	\$493,049	17%
Median Sell Price	\$629,000			\$523,000		
Sell Price / List Price	100%	98%		98%	100%	
Days to Sell	20	26	-24%	26	30	-13%
Active Listings	121	121				
Condos (Apt)						
Units Listed	12	17	-29%	173	189	-8%
Units Reported Sold	12	17	-29%	109	136	-20%
Sell/List Ratio	100%	100%		63%	72%	
Reported Sales Dollars	\$3,738,000	\$3,899,400	-4%	\$30,578,788	\$31,431,422	-3%
Average Sell Price / Unit	\$311,500	\$229,376	36%	\$280,539	\$231,113	21%
Median Sell Price	\$273,000			\$259,000		
Sell Price / List Price	97%	93%		96%	95%	
Days to Sell	35	52	-32%	50	51	-3%
Active Listings	41	37				
Condos (Patio)						
Units Listed	21	14	50%	151	129	17%
Units Reported Sold	10	14	-29%	123	122	1%
Sell/List Ratio	48%	100%		81%	95%	
Reported Sales Dollars	\$5,156,150	\$4,646,800	11%	\$49,787,578	\$38,645,200	29%
Average Sell Price / Unit	\$515,615	\$331,914	55%	\$404,777	\$316,764	28%
Median Sell Price	\$469,900			\$400,000		
Sell Price / List Price	101%	100%		99%	99%	
Days to Sell	6	14	-56%	17	27	-39%
Active Listings	21	11				
Condos (Twnhse)						
Units Listed	10	12	-17%	79	99	-20%
Units Reported Sold	1	4	-75%	71	80	-11%
Sell/List Ratio	10%	33%		90%	81%	
Reported Sales Dollars	\$278,000	\$1,637,000	-83%	\$30,586,505	\$27,968,756	9%
Average Sell Price / Unit	\$278,000	\$409,250	-32%	\$430,796	\$349,609	23%
Median Sell Price	\$278,000			\$410,000		
Sell Price / List Price	96%	101%		97%	99%	
Days to Sell	6	20	-70%	31	38	-17%
Active Listings	12	16				

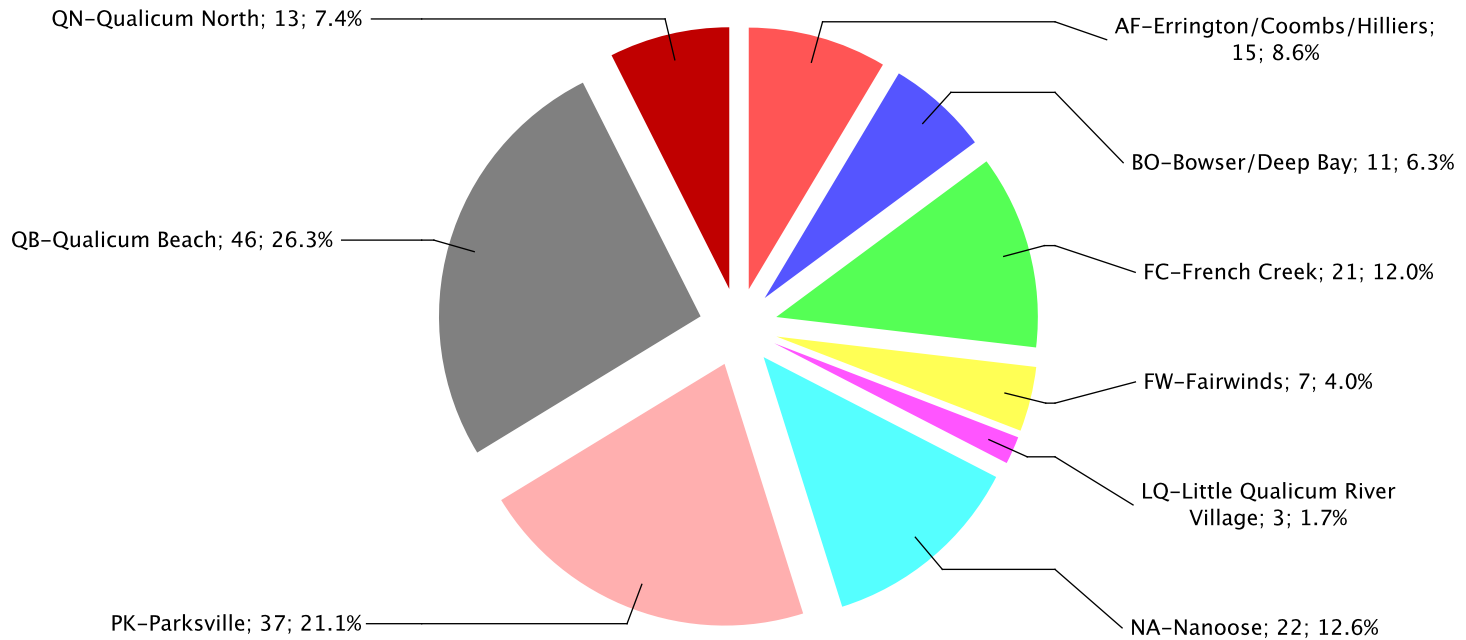
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	0	0	1	2	1	2	1	1	2	1	1	3	0	0	15
BO-Bowser/Deep Bay	0	0	0	0	1	0	1	3	3	0	0	0	1	2	11
FC-French Creek	0	1	0	1	1	0	2	1	3	3	6	2	1	0	21
FW-Fairwinds	0	0	0	0	0	0	0	0	0	3	1	0	0	3	7
LQ-Little Qualicum River Village	0	0	0	0	0	1	1	0	1	0	0	0	0	0	3
NA-Nanoose	0	0	0	0	0	0	0	3	4	2	5	2	1	5	22
PK-Parksville	0	0	0	0	2	5	7	9	8	4	2	0	0	0	37
QB-Qualicum Beach	0	0	0	0	0	1	4	4	9	6	9	4	2	7	46
QN-Qualicum North	0	0	0	1	1	2	0	2	0	1	3	2	0	1	13
Zone 5 TOTALS	0	1	1	4	6	11	16	23	30	20	27	13	5	18	175

Parksville / Qualicum - Single Family Sales by Subarea

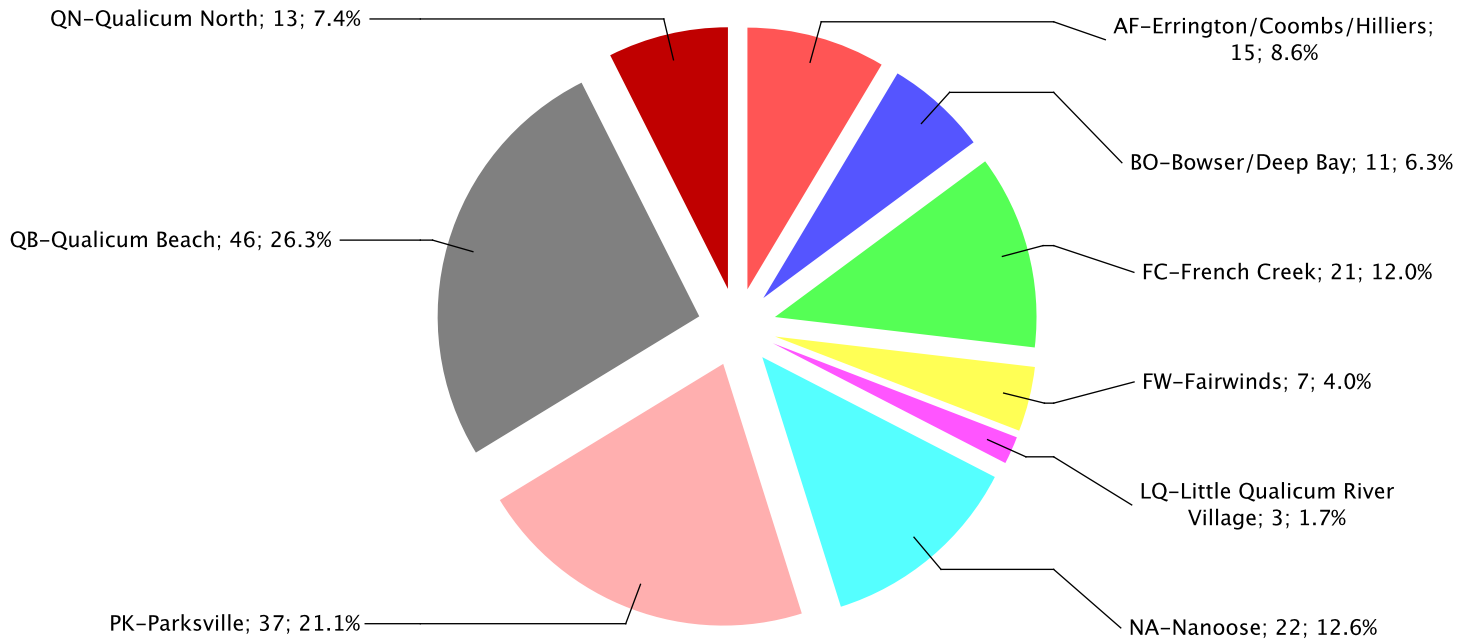


Total Unconditional Sales January 1 to March 31, 2018 = 175

1st Quarter 2018
MLS® Single Family Sales Analysis
 Unconditional Sales from January 1 to Mar 31, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	0	0	1	2	1	2	1	1	2	1	1	3	0	0	15
BO-Bowser/Deep Bay	0	0	0	0	1	0	1	3	3	0	0	0	1	2	11
FC-French Creek	0	1	0	1	1	0	2	1	3	3	6	2	1	0	21
FW-Fairwinds	0	0	0	0	0	0	0	0	0	3	1	0	0	3	7
LQ-Little Qualicum River Village	0	0	0	0	0	1	1	0	1	0	0	0	0	0	3
NA-Nanoose	0	0	0	0	0	0	0	3	4	2	5	2	1	5	22
PK-Parkville	0	0	0	0	2	5	7	9	8	4	2	0	0	0	37
QB-Qualicum Beach	0	0	0	0	0	1	4	4	9	6	9	4	2	7	46
QN-Qualicum North	0	0	0	1	1	2	0	2	0	1	3	2	0	1	13
Zone 5 TOTALS	0	1	1	4	6	11	16	23	30	20	27	13	5	18	175

Parkville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2018 = 175