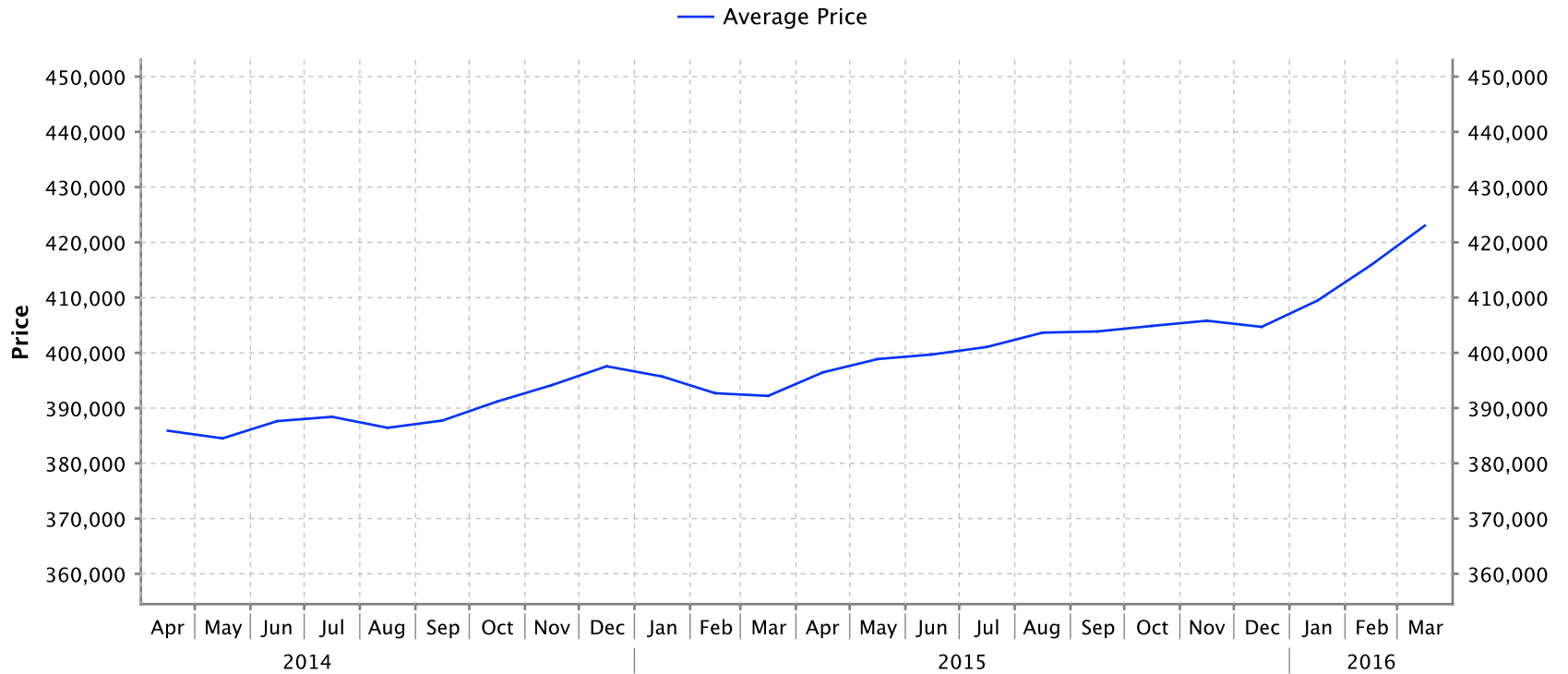


# Parksville / Qualicum

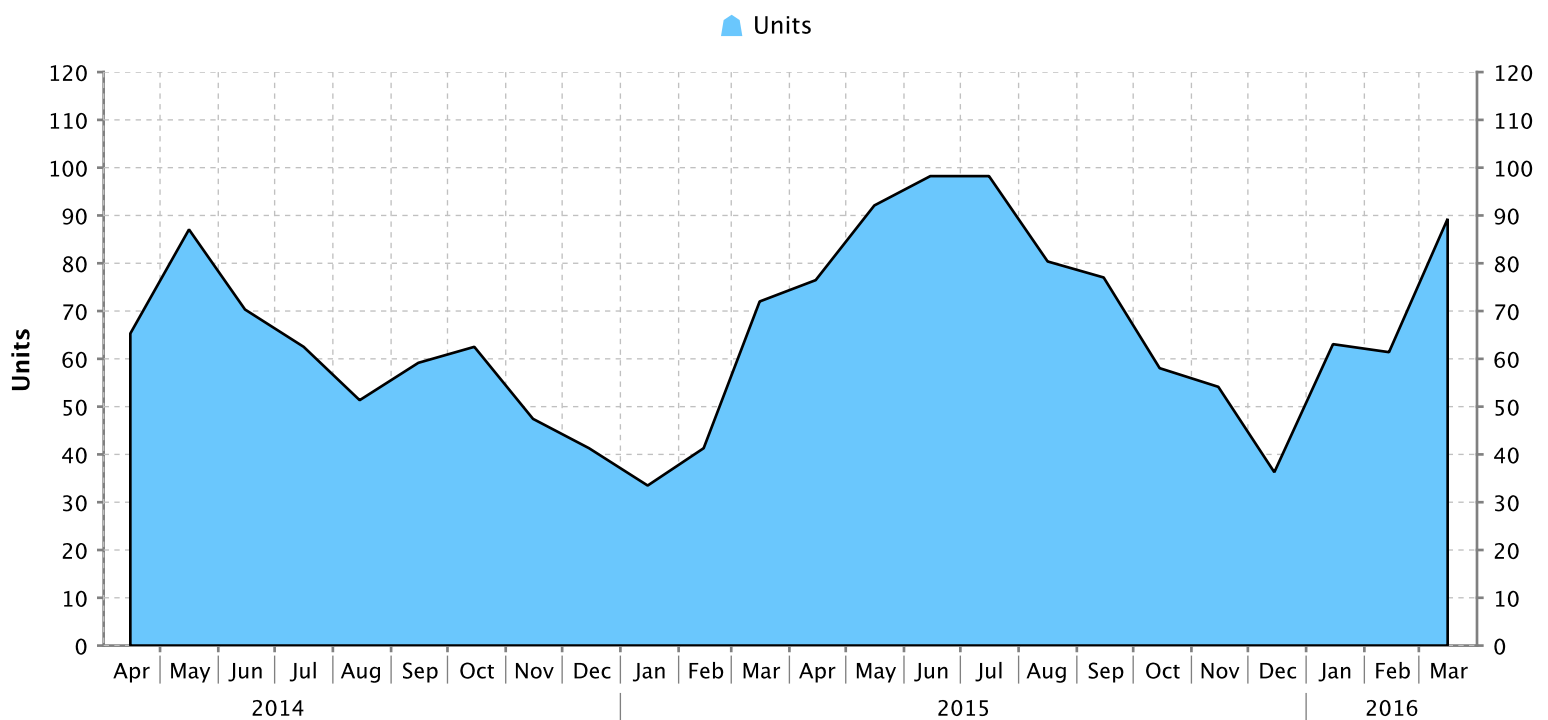
as at March 31, 2016

## Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

## Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	2	11	-82%	165	139	19%
Units Reported Sold	7	5	40%	104	49	112%
Sell/List Ratio	350%	45%		63%	35%	
Reported Sales Dollars	\$1,253,500	\$770,900	63%	\$19,978,600	\$7,819,050	156%
Average Sell Price / Unit	\$179,071	\$154,180	16%	\$192,102	\$159,572	20%
Median Sell Price	\$190,000			\$171,900		
Sell Price / List Price	93%	93%		96%	93%	
Days to Sell	80	287	-72%	62	90	-31%
Active Listings	42	71				
<b>Single Family</b>						
Units Listed	118	127	-7%	1,186	1,163	2%
Units Reported Sold	89	72	24%	882	690	28%
Sell/List Ratio	75%	57%		74%	59%	
Reported Sales Dollars	\$41,529,734	\$28,162,100	47%	\$373,115,503	\$270,619,843	38%
Average Sell Price / Unit	\$466,626	\$391,140	19%	\$423,033	\$392,203	8%
Median Sell Price	\$439,000			\$387,500		
Sell Price / List Price	98%	96%		97%	96%	
Days to Sell	46	62	-25%	49	58	-15%
Active Listings	201	272				
<b>Condos (Apt)</b>						
Units Listed	23	19	21%	187	208	-10%
Units Reported Sold	10	11	-9%	106	77	38%
Sell/List Ratio	43%	58%		57%	37%	
Reported Sales Dollars	\$2,271,900	\$1,696,000	34%	\$22,583,138	\$15,986,419	41%
Average Sell Price / Unit	\$227,190	\$154,182	47%	\$213,048	\$207,616	3%
Median Sell Price	\$177,000			\$190,000		
Sell Price / List Price	90%	85%		93%	90%	
Days to Sell	68	151	-55%	61	107	-44%
Active Listings	57	92				
<b>Condos (Patio)</b>						
Units Listed	13	18	-28%	183	207	-12%
Units Reported Sold	18	11	64%	145	124	17%
Sell/List Ratio	138%	61%		79%	60%	
Reported Sales Dollars	\$5,957,826	\$3,274,400	82%	\$44,895,209	\$37,075,214	21%
Average Sell Price / Unit	\$330,990	\$297,673	11%	\$309,622	\$298,994	4%
Median Sell Price	\$338,500			\$309,000		
Sell Price / List Price	98%	98%		97%	97%	
Days to Sell	48	84	-43%	59	77	-23%
Active Listings	28	54				
<b>Condos (Twnhse)</b>						
Units Listed	11	14	-21%	113	130	-13%
Units Reported Sold	9	6	50%	78	55	42%
Sell/List Ratio	82%	43%		69%	42%	
Reported Sales Dollars	\$3,027,000	\$1,774,400	71%	\$26,135,745	\$18,527,968	41%
Average Sell Price / Unit	\$336,333	\$295,733	14%	\$335,074	\$336,872	-1%
Median Sell Price	\$283,000			\$331,000		
Sell Price / List Price	99%	95%		96%	96%	
Days to Sell	51	65	-21%	54	80	-33%
Active Listings	25	46				

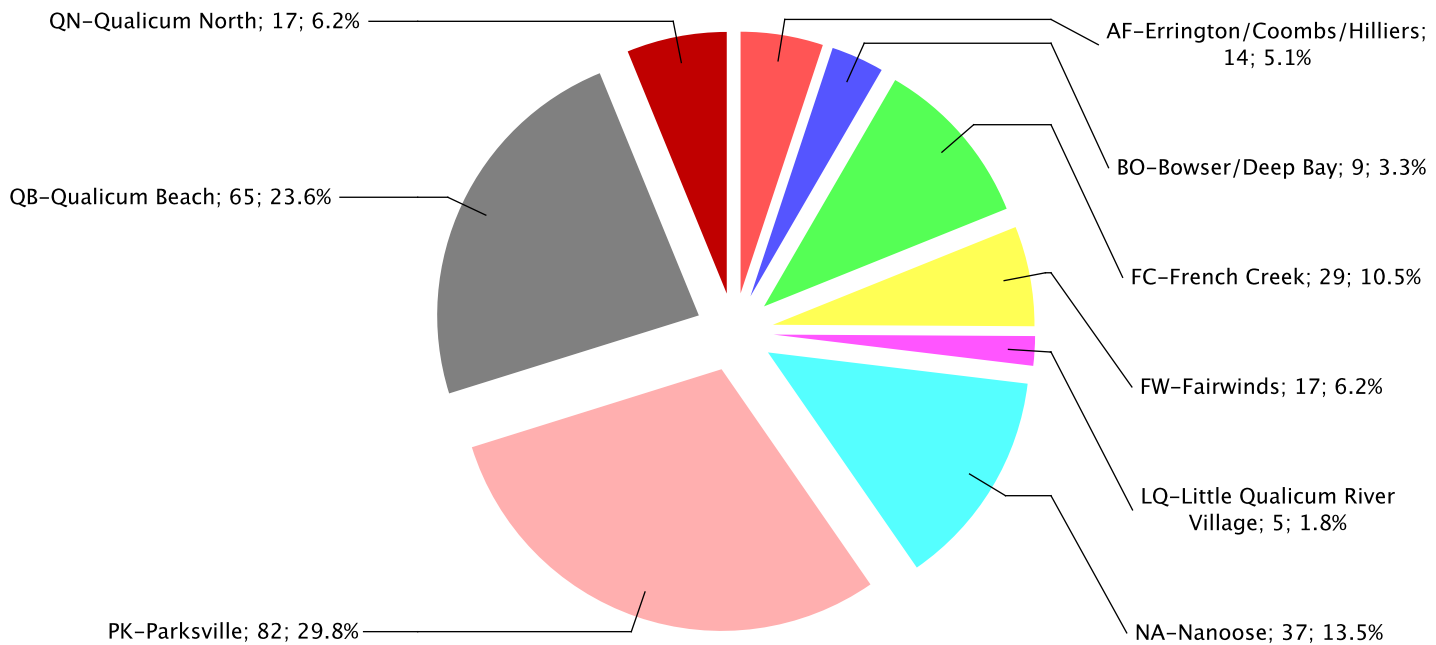
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	2	3	1	2	2	0	0	0	2	0	1	1	0	0	14
BO-Bowser/Deep Bay	0	0	0	1	1	5	1	0	0	0	1	0	0	0	9
FC-French Creek	0	2	2	1	3	7	0	4	7	0	1	2	0	0	29
FW-Fairwinds	0	0	0	0	1	0	0	2	1	5	1	4	3	0	17
LQ-Little Qualicum River Village	0	1	1	1	1	1	0	0	0	0	0	0	0	0	5
NA-Nanoose	0	2	1	1	2	4	2	1	7	6	0	3	2	6	37
PK-Parksville	0	0	4	6	21	9	9	12	14	3	0	3	0	1	82
QB-Qualicum Beach	0	0	1	0	8	12	10	9	10	4	4	4	2	1	65
QN-Qualicum North	0	0	1	1	2	3	3	1	2	2	0	0	0	2	17
<b>Zone 5 TOTALS</b>	<b>2</b>	<b>8</b>	<b>11</b>	<b>13</b>	<b>41</b>	<b>41</b>	<b>25</b>	<b>29</b>	<b>43</b>	<b>20</b>	<b>8</b>	<b>17</b>	<b>7</b>	<b>10</b>	<b>275</b>

## Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2016 = 275

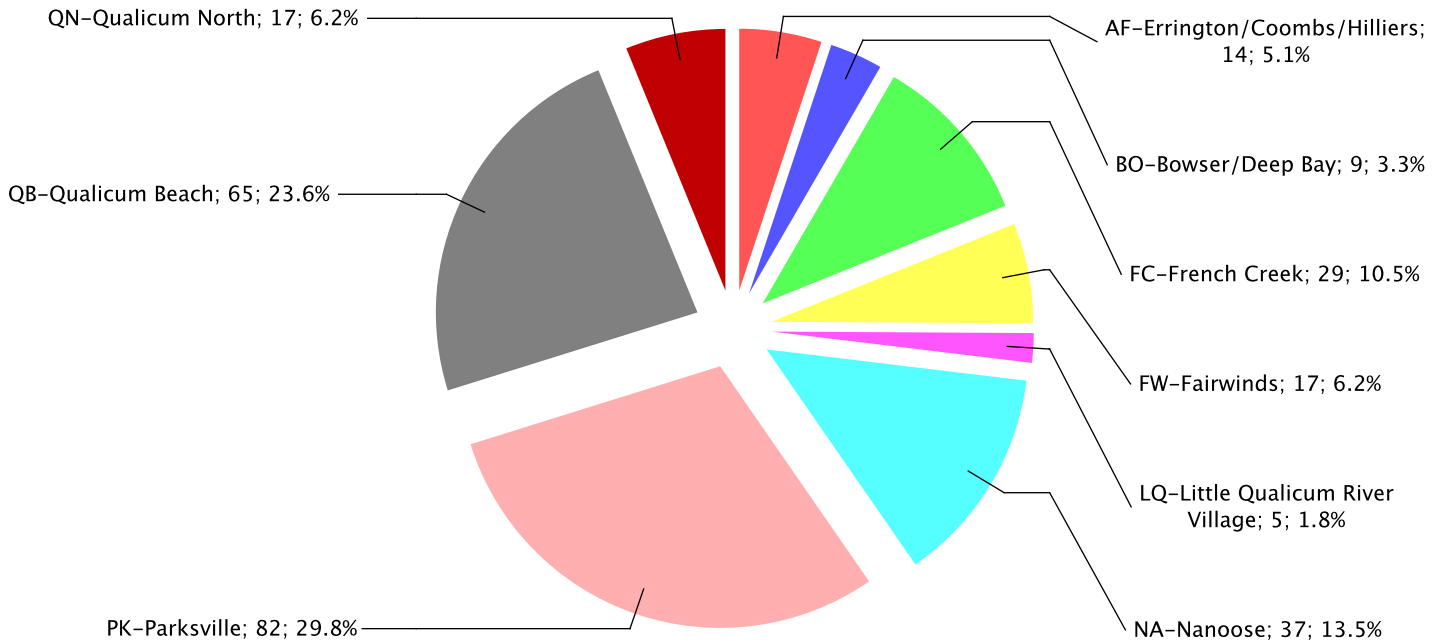
# 1st Quarter 2016

## MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	2	3	1	2	2	0	0	0	2	0	1	1	0	0	14
BO-Bowser/Deep Bay	0	0	0	1	1	5	1	0	0	0	1	0	0	0	9
FC-French Creek	0	2	2	1	3	7	0	4	7	0	1	2	0	0	29
FW-Fairwinds	0	0	0	0	1	0	0	2	1	5	1	4	3	0	17
LQ-Little Qualicum River Village	0	1	1	1	1	1	0	0	0	0	0	0	0	0	5
NA-Nanoose	0	2	1	1	2	4	2	1	7	6	0	3	2	6	37
PK-Parksville	0	0	4	6	21	9	9	12	14	3	0	3	0	1	82
QB-Qualicum Beach	0	0	1	0	8	12	10	9	10	4	4	4	2	1	65
QN-Qualicum North	0	0	1	1	2	3	3	1	2	2	0	0	0	2	17
<b>Zone 5 TOTALS</b>	<b>2</b>	<b>8</b>	<b>11</b>	<b>13</b>	<b>41</b>	<b>41</b>	<b>25</b>	<b>29</b>	<b>43</b>	<b>20</b>	<b>8</b>	<b>17</b>	<b>7</b>	<b>10</b>	<b>275</b>

### Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2016 = 275