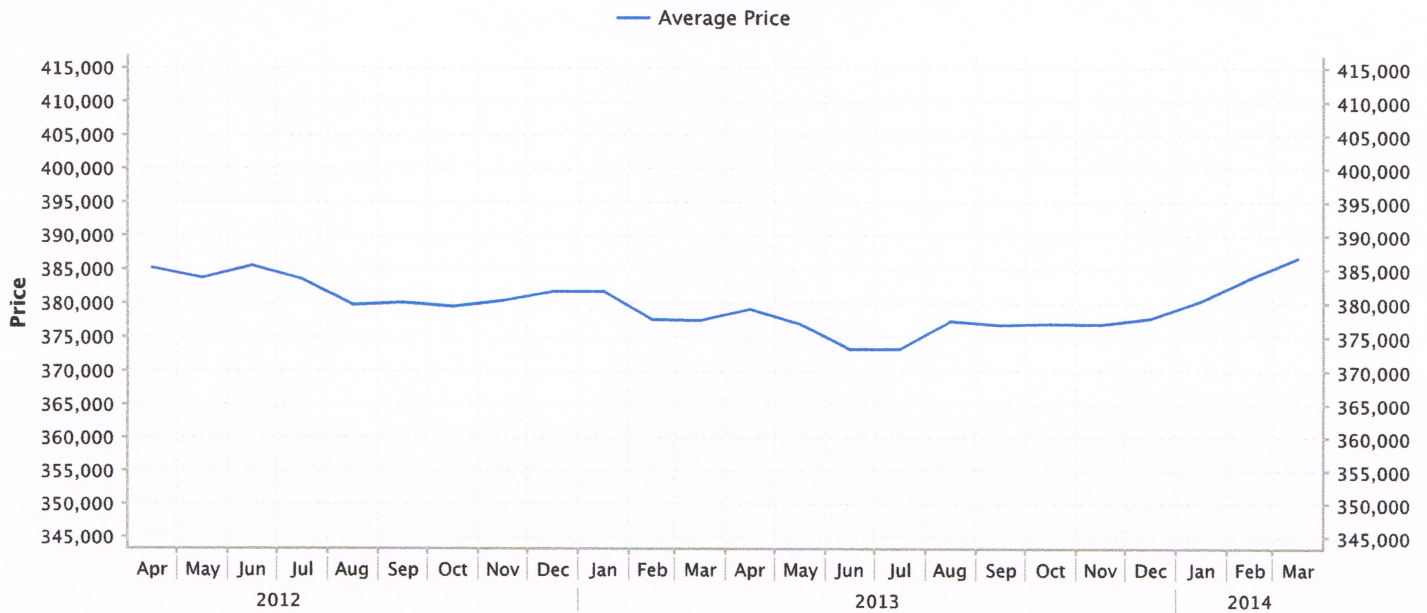


Parksville / Qualicum

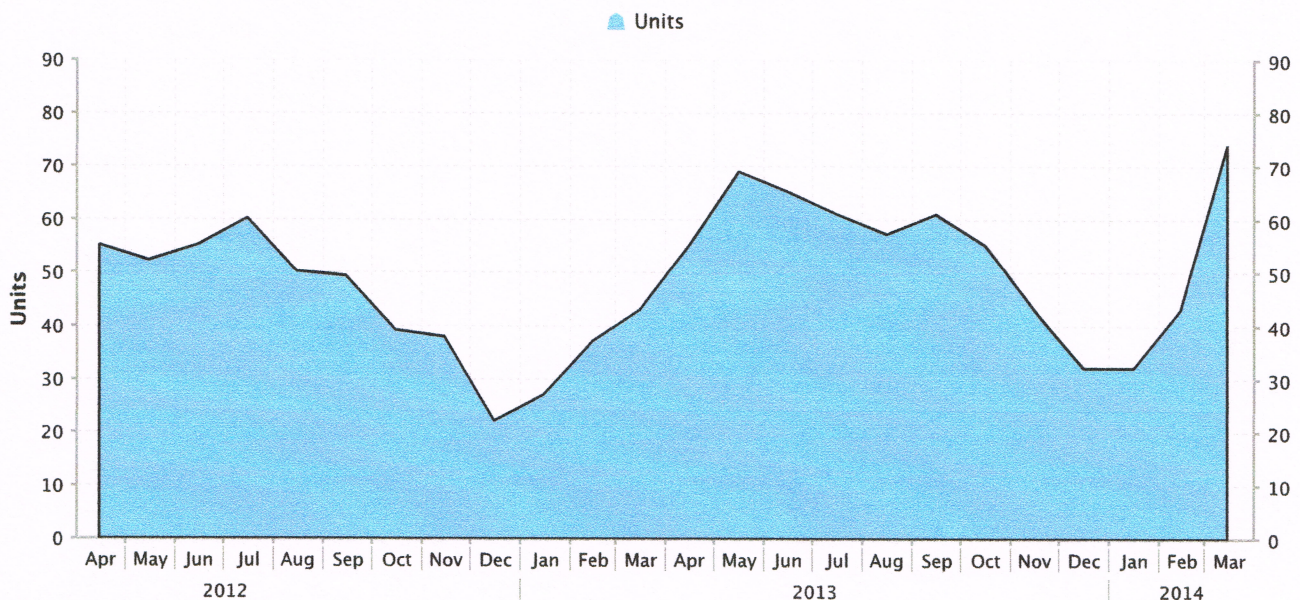
as at March 31, 2014

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

| | Current Month | | | 12 Months to Date | | |
|---------------------------|---------------|--------------|----------|-------------------|---------------|----------|
| | This Year | Last Year | % Change | This Year | Last Year | % Change |
| Lots | | | | | | |
| Units Listed | 16 | 6 | 167% | 142 | 172 | -17% |
| Units Reported Sold | 7 | 4 | 75% | 66 | 26 | 154% |
| Sell/List Ratio | 44% | 67% | | 46% | 15% | |
| Reported Sales Dollars | \$1,081,000 | \$592,500 | 82% | \$10,514,200 | \$3,858,097 | 173% |
| Average Sell Price / Unit | \$154,429 | \$148,125 | 4% | \$159,306 | \$148,388 | 7% |
| Median Sell Price | \$140,000 | | | \$140,000 | | |
| Sell Price / List Price | 98% | 93% | | 94% | 89% | |
| Days to Sell | 35 | 90 | -61% | 60 | 88 | -32% |
| Active Listings | 55 | 59 | | | | |
| Single Family | | | | | | |
| Units Listed | 106 | 120 | -12% | 1,193 | 1,283 | -7% |
| Units Reported Sold | 74 | 43 | 72% | 647 | 527 | 23% |
| Sell/List Ratio | 70% | 36% | | 54% | 41% | |
| Reported Sales Dollars | \$29,213,300 | \$15,432,250 | 89% | \$250,184,625 | \$198,934,836 | 26% |
| Average Sell Price / Unit | \$394,774 | \$358,890 | 10% | \$386,684 | \$377,485 | 2% |
| Median Sell Price | \$346,000 | | | \$354,900 | | |
| Sell Price / List Price | 95% | 94% | | 95% | 94% | |
| Days to Sell | 67 | 70 | -5% | 65 | 71 | -8% |
| Active Listings | 297 | 336 | | | | |
| Condos (Apt) | | | | | | |
| Units Listed | 24 | 14 | 71% | 222 | 217 | 2% |
| Units Reported Sold | 2 | 3 | -33% | 65 | 58 | 12% |
| Sell/List Ratio | 8% | 21% | | 29% | 27% | |
| Reported Sales Dollars | \$532,500 | \$714,000 | -25% | \$14,019,250 | \$13,140,209 | 7% |
| Average Sell Price / Unit | \$266,250 | \$238,000 | 12% | \$215,681 | \$226,555 | -5% |
| Median Sell Price | \$335,000 | | | \$195,000 | | |
| Sell Price / List Price | 97% | 95% | | 93% | 91% | |
| Days to Sell | 47 | 68 | -31% | 83 | 89 | -6% |
| Active Listings | 103 | 84 | | | | |
| Condos (Patio) | | | | | | |
| Units Listed | 16 | 19 | -16% | 163 | 184 | -11% |
| Units Reported Sold | 10 | 8 | 25% | 100 | 85 | 18% |
| Sell/List Ratio | 62% | 42% | | 61% | 46% | |
| Reported Sales Dollars | \$3,527,000 | \$2,211,800 | 59% | \$28,988,304 | \$25,643,850 | 13% |
| Average Sell Price / Unit | \$352,700 | \$276,475 | 28% | \$289,883 | \$301,692 | -4% |
| Median Sell Price | \$312,000 | | | \$279,200 | | |
| Sell Price / List Price | 98% | 95% | | 95% | 95% | |
| Days to Sell | 57 | 60 | -5% | 82 | 87 | -6% |
| Active Listings | 62 | 72 | | | | |
| Condos (Twnhse) | | | | | | |
| Units Listed | 6 | 10 | -40% | 136 | 137 | -1% |
| Units Reported Sold | 3 | 0 | | 58 | 39 | 49% |
| Sell/List Ratio | 50% | 0% | | 43% | 28% | |
| Reported Sales Dollars | \$1,181,997 | \$0 | | \$18,467,868 | \$12,612,471 | 46% |
| Average Sell Price / Unit | \$393,999 | | | \$318,412 | \$323,397 | -2% |
| Median Sell Price | \$437,997 | | | \$285,000 | | |
| Sell Price / List Price | 98% | | | 95% | 95% | |
| Days to Sell | 167 | | | 94 | 77 | 22% |
| Active Listings | 40 | 52 | | | | |

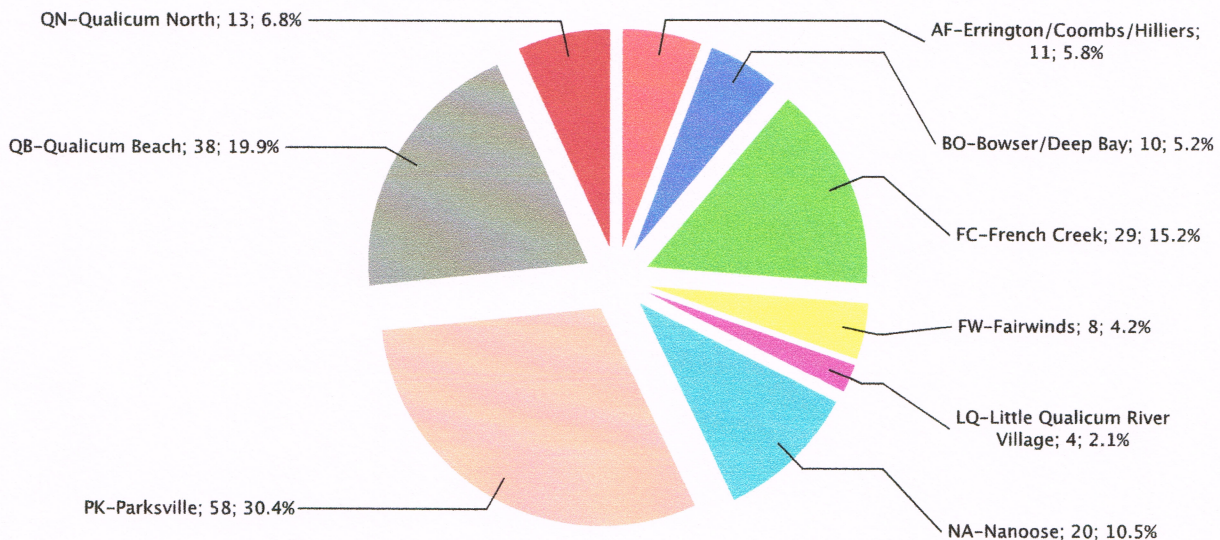
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2014

| | 0-150,000 | 150,001-200,000 | 200,001-250,000 | 250,001-300,000 | 300,001-350,000 | 350,001-400,000 | 400,001-450,000 | 450,001-500,000 | 500,001-600,000 | 600,001-700,000 | 700,001-800,000 | 800,001-900,000 | 900,001-1 Mil | OVER 1 Mil | Total |
|----------------------------------|-----------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------|------------|------------|
| AF-Errington/Coombs/Hilliers | 2 | 1 | 0 | 0 | 1 | 4 | 0 | 0 | 2 | 0 | 0 | 1 | 0 | 0 | 11 |
| BO-Bowser/Deep Bay | 0 | 0 | 1 | 1 | 3 | 1 | 1 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 10 |
| FC-French Creek | 0 | 0 | 3 | 3 | 4 | 1 | 8 | 5 | 3 | 0 | 2 | 0 | 0 | 0 | 29 |
| FW-Fairwinds | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 4 | 2 | 1 | 0 | 0 | 0 | 8 |
| LQ-Little Qualicum River Village | 0 | 0 | 3 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| NA-Nanoose | 1 | 1 | 1 | 0 | 4 | 1 | 2 | 0 | 3 | 3 | 1 | 2 | 0 | 1 | 20 |
| PK-Parksville | 1 | 2 | 8 | 12 | 14 | 6 | 12 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 58 |
| QB-Qualicum Beach | 0 | 0 | 1 | 3 | 9 | 4 | 7 | 3 | 6 | 3 | 1 | 0 | 0 | 1 | 38 |
| QN-Qualicum North | 0 | 0 | 1 | 1 | 2 | 4 | 1 | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 13 |
| Zone 5 TOTALS | 4 | 4 | 19 | 20 | 37 | 22 | 31 | 12 | 23 | 8 | 5 | 4 | 0 | 2 | 191 |

Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2014 = 191

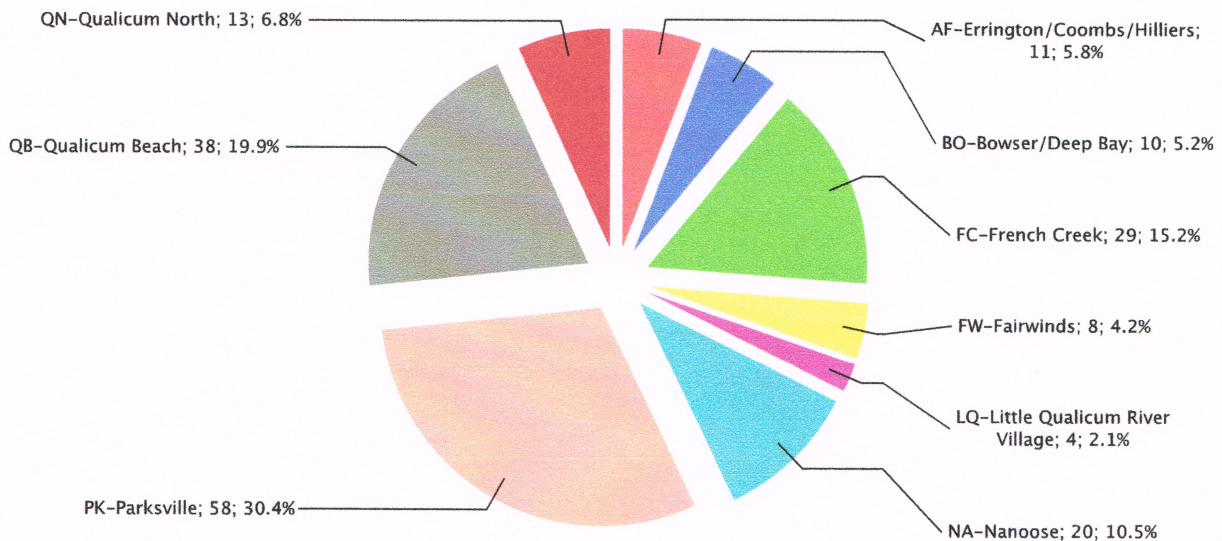
1st Quarter 2014

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2014

| | 0-150,000 | 150,001-200,000 | 200,001-250,000 | 250,001-300,000 | 300,001-350,000 | 350,001-400,000 | 400,001-450,000 | 450,001-500,000 | 500,001-600,000 | 600,001-700,000 | 700,001-800,000 | 800,001-900,000 | 900,001-1 Mil | OVER 1 Mil | Total |
|----------------------------------|-----------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------|------------|------------|
| AF-Errington/Coombs/Hilliers | 2 | 1 | 0 | 0 | 1 | 4 | 0 | 0 | 2 | 0 | 0 | 1 | 0 | 0 | 11 |
| BO-Bowser/Deep Bay | 0 | 0 | 1 | 1 | 3 | 1 | 1 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 10 |
| FC-French Creek | 0 | 0 | 3 | 3 | 4 | 1 | 8 | 5 | 3 | 0 | 2 | 0 | 0 | 0 | 29 |
| FW-Fairwinds | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 4 | 2 | 1 | 0 | 0 | 0 | 8 |
| LQ-Little Qualicum River Village | 0 | 0 | 3 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| NA-Nanoose | 1 | 1 | 1 | 0 | 4 | 1 | 2 | 0 | 3 | 3 | 1 | 2 | 0 | 1 | 20 |
| PK-Parksville | 1 | 2 | 8 | 12 | 14 | 6 | 12 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 58 |
| QB-Qualicum Beach | 0 | 0 | 1 | 3 | 9 | 4 | 7 | 3 | 6 | 3 | 1 | 0 | 0 | 1 | 38 |
| QN-Qualicum North | 0 | 0 | 1 | 1 | 2 | 4 | 1 | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 13 |
| Zone 5 TOTALS | 4 | 4 | 19 | 20 | 37 | 22 | 31 | 12 | 23 | 8 | 5 | 4 | 0 | 2 | 191 |

Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2014 = 191