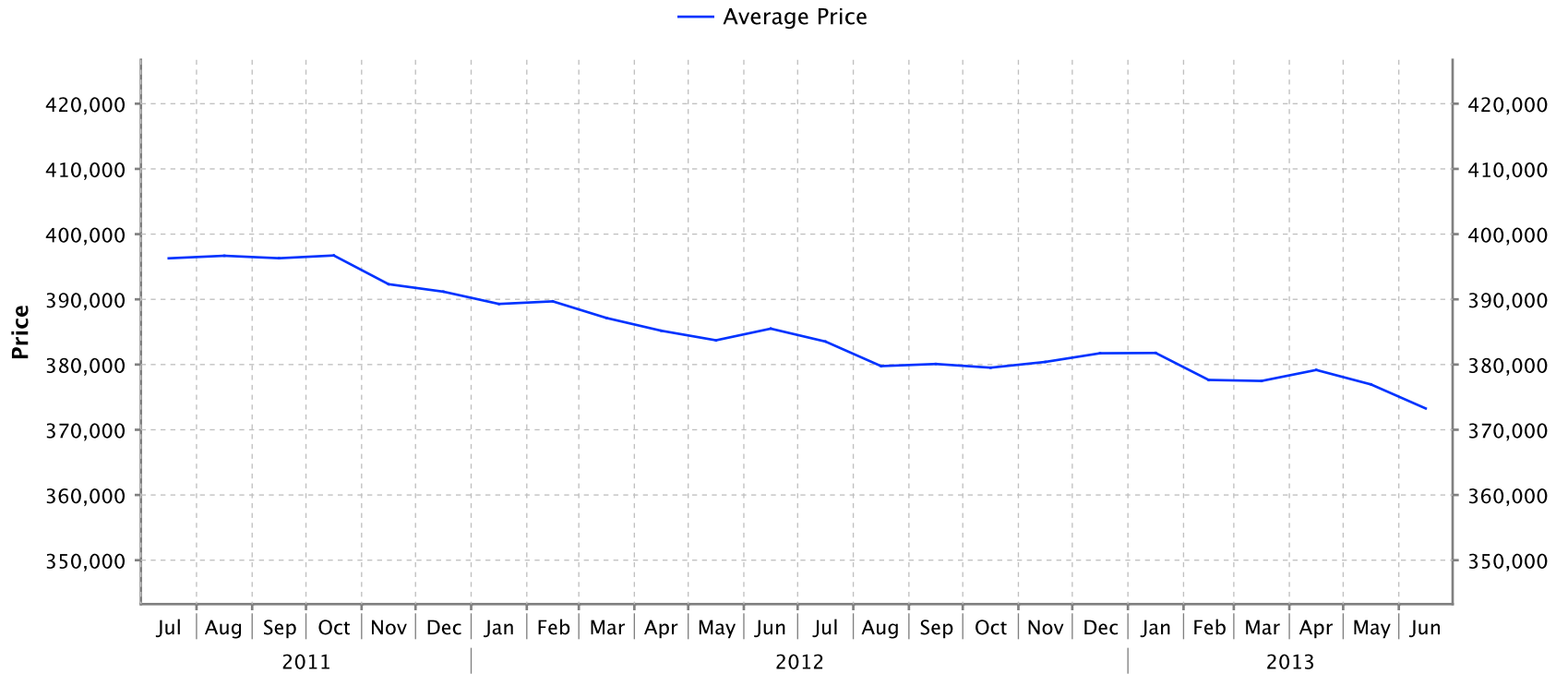


# Parksville / Qualicum

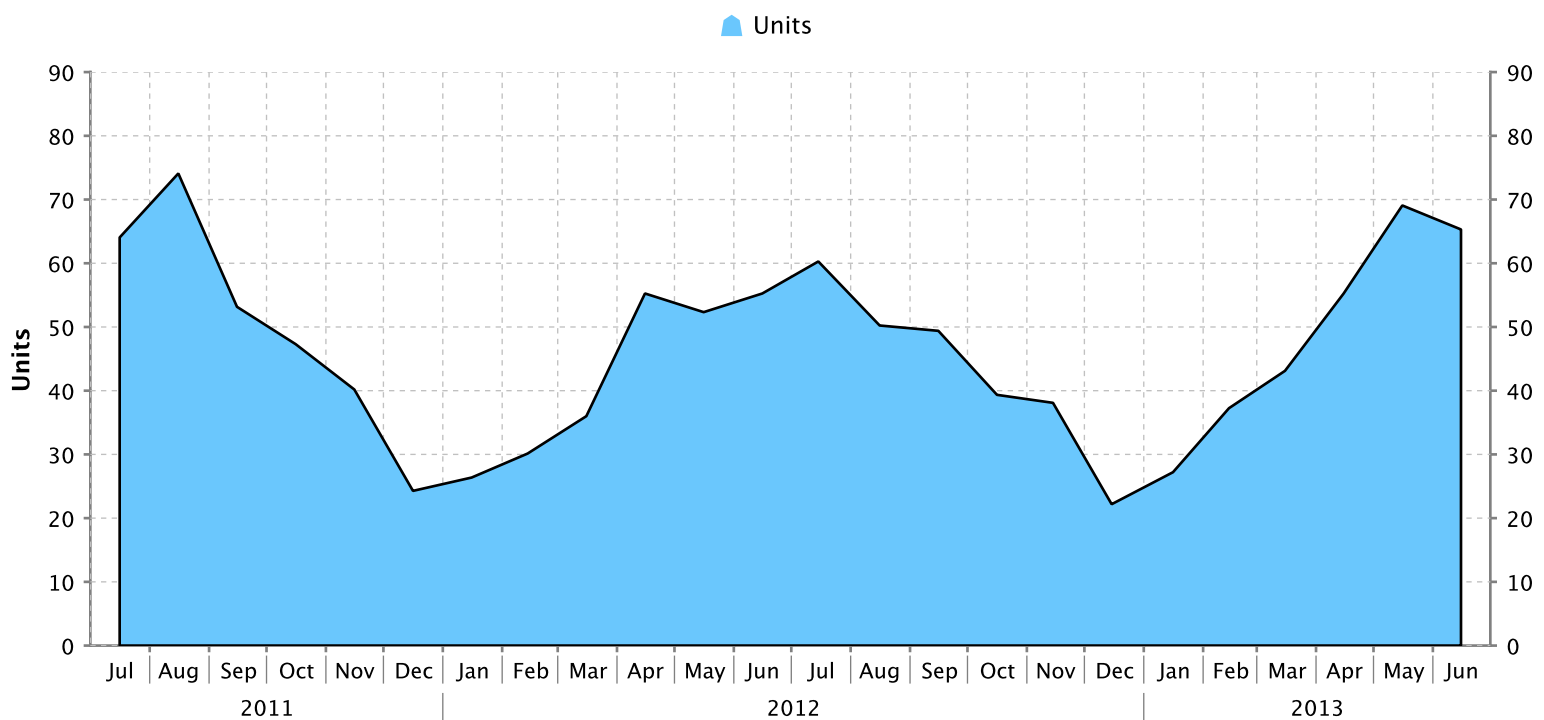
as at June 30, 2013

## Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

## Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	6	41	-85%	127	157	-19%
Units Reported Sold	1	2	-50%	27	33	-18%
Sell/List Ratio	17%	5%		21%	21%	
Reported Sales Dollars	\$90,000	\$346,900	-74%	\$4,221,900	\$5,449,547	-23%
Average Sell Price / Unit	\$90,000	\$173,450	-48%	\$156,367	\$165,138	-5%
Median Sell Price	\$90,000			\$157,000		
Sell Price / List Price	78%	99%		89%	90%	
Days to Sell	43	106	-59%	85	99	-14%
Active Listings	58	102				
<b>Single Family</b>						
Units Listed	134	123	9%	1,287	1,310	-2%
Units Reported Sold	65	55	18%	554	556	-0%
Sell/List Ratio	49%	45%		43%	42%	
Reported Sales Dollars	\$24,037,255	\$22,309,900	8%	\$206,790,565	\$214,341,280	-4%
Average Sell Price / Unit	\$369,804	\$405,635	-9%	\$373,268	\$385,506	-3%
Median Sell Price	\$350,000			\$352,500		
Sell Price / List Price	95%	94%		94%	94%	
Days to Sell	51	62	-17%	65	69	-6%
Active Listings	425	479				
<b>Condos (Apt)</b>						
Units Listed	17	15	13%	209	257	-19%
Units Reported Sold	4	1	300%	59	64	-8%
Sell/List Ratio	24%	7%		28%	25%	
Reported Sales Dollars	\$883,500	\$320,000	176%	\$13,963,309	\$14,824,200	-6%
Average Sell Price / Unit	\$220,875	\$320,000	-31%	\$236,666	\$231,628	2%
Median Sell Price	\$268,000			\$226,000		
Sell Price / List Price	95%	75%		92%	91%	
Days to Sell	108	262	-59%	85	126	-33%
Active Listings	105	151				
<b>Condos (Patio)</b>						
Units Listed	10	24	-58%	163	188	-13%
Units Reported Sold	11	9	22%	86	97	-11%
Sell/List Ratio	110%	38%		53%	52%	
Reported Sales Dollars	\$3,459,564	\$2,764,750	25%	\$25,996,304	\$28,202,733	-8%
Average Sell Price / Unit	\$314,506	\$307,194	2%	\$302,283	\$290,750	4%
Median Sell Price	\$295,000			\$290,000		
Sell Price / List Price	95%	96%		94%	96%	
Days to Sell	58	55	5%	81	139	-42%
Active Listings	58	80				
<b>Condos (Twnhse)</b>						
Units Listed	16	9	78%	160	156	3%
Units Reported Sold	8	5	60%	38	41	-7%
Sell/List Ratio	50%	56%		24%	26%	
Reported Sales Dollars	\$2,467,400	\$1,658,000	49%	\$11,816,507	\$14,801,693	-20%
Average Sell Price / Unit	\$308,425	\$331,600	-7%	\$310,961	\$361,017	-14%
Median Sell Price	\$275,000			\$310,000		
Sell Price / List Price	96%	91%		94%	94%	
Days to Sell	63	94	-34%	78	112	-30%
Active Listings	71	71				

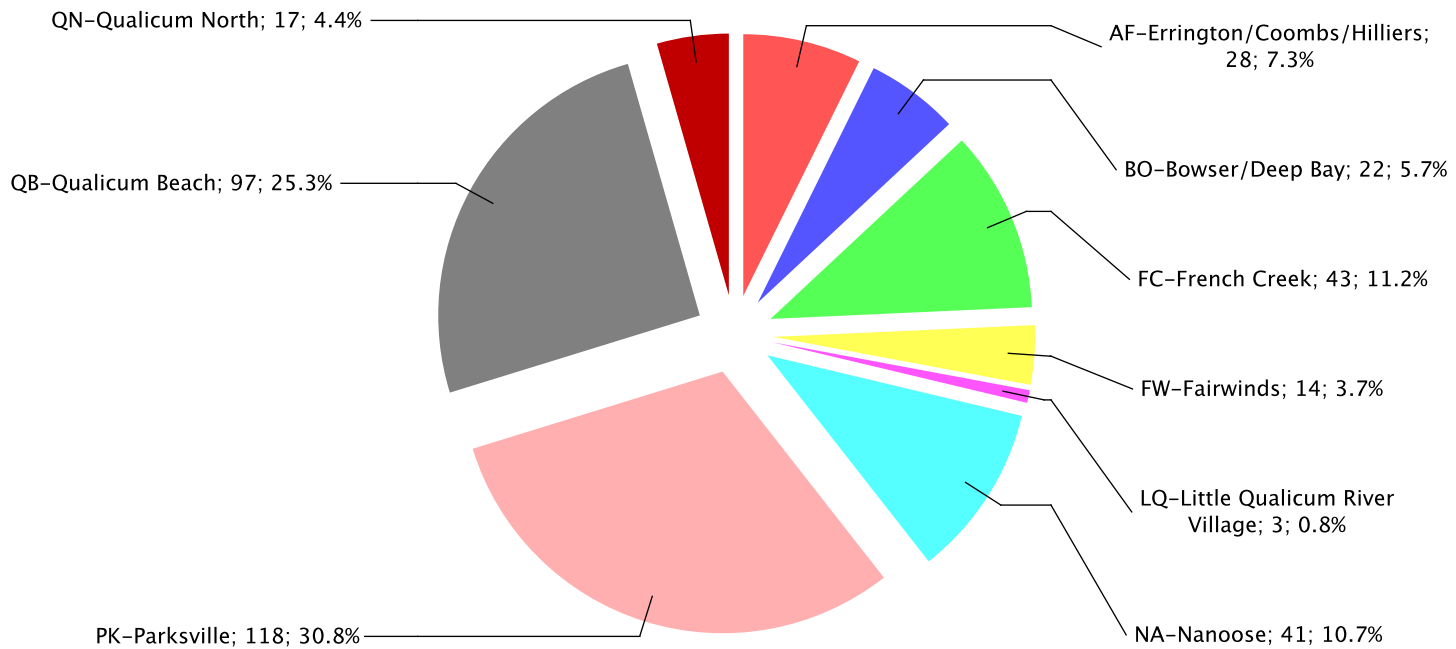
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jun 30, 2013

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	2	1	1	2	7	4	5	3	0	2	0	1	0	0	28
BO-Bowser/Deep Bay	2	2	2	1	5	3	3	2	1	0	1	0	0	0	22
FC-French Creek	1	2	3	7	13	9	4	3	0	0	1	0	0	0	43
FW-Fairwinds	0	0	0	0	0	1	0	0	4	3	2	2	1	1	14
LQ-Little Qualicum River Village	0	0	1	0	0	0	0	0	2	0	0	0	0	0	3
NA-Nanoose	1	1	1	0	3	7	6	1	4	6	5	3	1	2	41
PK-Parksville	0	1	15	31	24	22	14	6	3	1	0	1	0	0	118
QB-Qualicum Beach	1	0	5	10	19	21	14	6	9	6	2	2	2	0	97
QN-Qualicum North	0	0	4	2	3	3	1	1	0	1	1	1	0	0	17
<b>Zone 5 TOTALS</b>	<b>7</b>	<b>7</b>	<b>32</b>	<b>53</b>	<b>74</b>	<b>70</b>	<b>47</b>	<b>22</b>	<b>23</b>	<b>19</b>	<b>12</b>	<b>10</b>	<b>4</b>	<b>3</b>	<b>383</b>

## Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to June 30, 2013 = 383

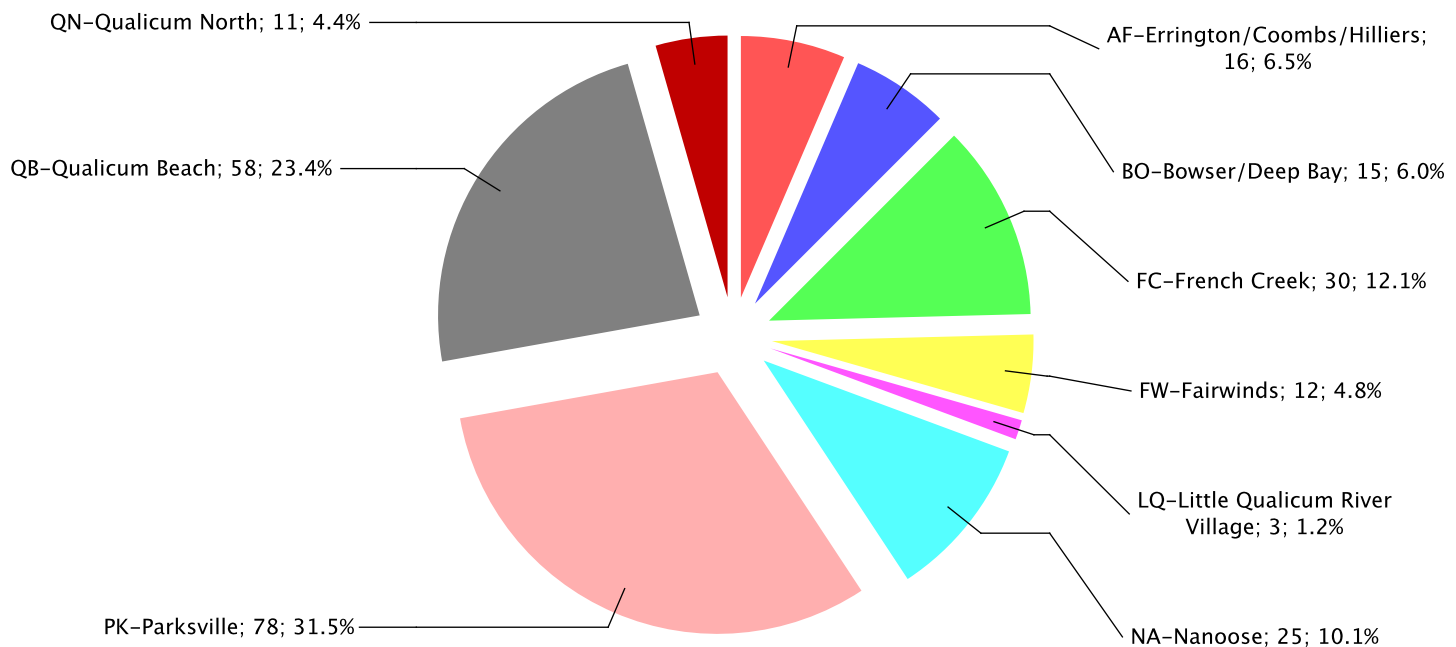
## 2nd Quarter 2013

### MLS® Single Family Sales Analysis

Unconditional Sales from April 1 to Jun 30, 2013

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	1	1	0	2	4	1	3	2	0	1	0	1	0	0	16
BO-Bowser/Deep Bay	1	1	0	1	5	1	2	2	1	0	1	0	0	0	15
FC-French Creek	1	2	2	3	7	7	4	3	0	0	1	0	0	0	30
FW-Fairwinds	0	0	0	0	0	0	0	0	4	3	1	2	1	1	12
LQ-Little Qualicum River Village	0	0	1	0	0	0	0	0	2	0	0	0	0	0	3
NA-Nanoose	0	1	0	0	3	3	4	1	4	2	4	1	1	1	25
PK-Parksville	0	0	11	18	18	14	9	6	2	0	0	0	0	0	78
QB-Qualicum Beach	0	0	3	3	13	12	10	2	8	4	1	1	1	0	58
QN-Qualicum North	0	0	2	2	2	2	1	0	0	1	0	1	0	0	11
<b>Zone 5 TOTALS</b>	<b>3</b>	<b>5</b>	<b>19</b>	<b>29</b>	<b>52</b>	<b>40</b>	<b>33</b>	<b>16</b>	<b>21</b>	<b>11</b>	<b>8</b>	<b>6</b>	<b>3</b>	<b>2</b>	<b>248</b>

### Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales April 1 to June 30, 2013 = 248