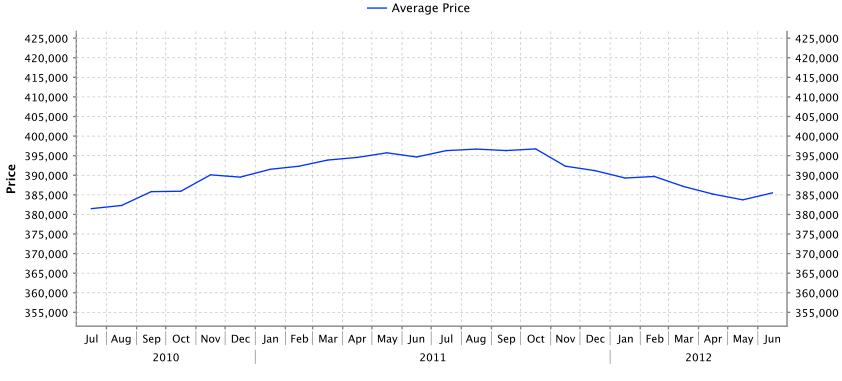
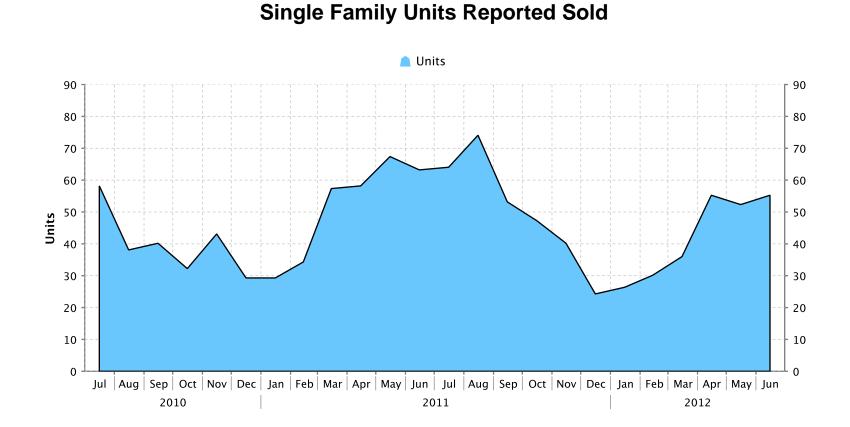
Parksville / Qualicum

as at June 30, 2012

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months - i.e. 12 months to date instead of the calendar "year to date".



Source: Vancouver Island Real Estate Board - MLS® Statistics - June 30, 2012

Comparative Activity by Property Type

		Current Month		12 Months to Date						
	This Year	Last Year	% Change	This Year	Last Year	% Change				
Lots										
Units Listed	41	21	95%	157	130	21%				
Units Reported Sold	2	3	-33%	33	47	-30%				
Sell/List Ratio	5%	14%		21%	36%					
Reported Sales Dollars	\$346,900	\$463,000	-25%	\$5,449,547	\$8,252,300	-34%				
Average Sell Price / Unit	\$173,450	\$154,333	12%	\$165,138	\$175,581	-6%				
Median Sell Price	\$189,900	¥ - ,		\$172,500	÷ -)					
Sell Price / List Price	99%	95%		90%	91%					
Days to Sell	106	332	-68%	99	183	-46%				
Active Listings	102	74								
Single Family										
Units Listed	123	146	-16%	1,311	1,257	4%				
Units Reported Sold	55	63	-13%	556	551	1%				
Sell/List Ratio	45%	43%		42%	44%	.,.				
Reported Sales Dollars	\$22,309,900	\$24,387,979	-9%	\$214,341,280	\$217,640,893	-2%				
Average Sell Price / Unit	\$405,635	\$387,111	5%	\$385,506	\$394,993	-2%				
Median Sell Price	\$375,750	<i>Q</i> OOI , I I I	•,•	\$355,000	<i>400 .,000</i>	_,.				
Sell Price / List Price	94%	95%		94%	94%					
Days to Sell	62	61	1%	69	68	1%				
Active Listings	480	479	170	00		170				
Condos (Apt)										
Units Listed	15	25	-40%	257	241	7%				
Units Reported Sold	1	3	-67%	64	47	36%				
Sell/List Ratio	7%	12%	0170	25%	20%	0070				
Reported Sales Dollars	\$320,000	\$1,274,750	-75%	\$14,824,200	\$11,624,750	28%				
Average Sell Price / Unit	\$320,000	\$424,917	-25%	\$231,628	\$247,335	-6%				
Median Sell Price	<i>Q020,000</i>	φ121,017	2070	\$215,000	Ψ2 11,000	070				
Sell Price / List Price	75%	86%		91%	90%					
Days to Sell	262	146	80%	126	121	4%				
Active Listings	151	161	0070	120	121	170				
Condos (Patio)										
Units Listed	24	20	20%	187	152	23%				
Units Reported Sold	9	10	-10%	97	85	14%				
Sell/List Ratio	38%	50%	1070	52%	56%	1470				
Reported Sales Dollars	\$2,764,750	\$3,070,500	-10%	\$28,202,733	\$26,335,471	7%				
Average Sell Price / Unit	\$307,194	\$307,050	0%	\$290,750	\$309,829	-6%				
Median Sell Price	\$337,125	φυση,000	070	\$293,000	φ000,020	070				
Sell Price / List Price	96%	95%		¢200,000 96%	96%					
Days to Sell	55	177	-69%	139	116	19%				
Active Listings	79	80	0070	100	110	1070				
Condos (Twnhse)										
Units Listed	8	14	-43%	155	143	8%				
Units Reported Sold	5	5	0%	41	58	-29%				
Sell/List Ratio	62%	36%	0,0	26%	41%	2070				
Reported Sales Dollars	\$1,658,000	\$1,865,150	-11%	\$14,796,693	\$21,750,630	-32%				
Average Sell Price / Unit	\$331,600	\$373,030	-11%	\$360,895	\$375,011	-4%				
Median Sell Price	\$255,000	4010,000		\$365,000	<i>\\</i>	.70				
Sell Price / List Price	91%	97%		94%	94%					
Days to Sell	94	50	90%	112	81	39%				
Active Listings	70	70	0070	112	01	0070				

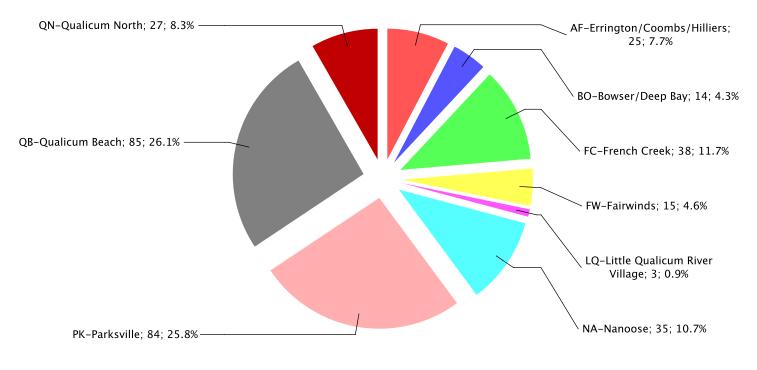
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jun 30, 2012

	0- 150,000	150,001- 200,000	200,001- 250,000	250,001- 300,000	300,001- 350,000	350,001- 400,000	400,001- 450,000	450,001- 500,000	500,001- 600,000	600,001- 700,000	700,001- 800,000	800,001- 900,000	900,001- 1 Mil	OVER 1 Mil	Tota
AF-Errington/Coombs/Hilliers	4	1	0	2	4	1	0	2	5	3	2	1	0	0	25
BO-Bowser/Deep Bay	0	2	0	3	2	2	1	3	1	0	0	0	0	0	14
FC-French Creek	0	2	1	4	12	7	4	1	4	0	1	1	0	1	38
FW-Fairwinds	0	0	0	0	0	1	1	2	4	4	3	0	0	0	15
LQ-Little Qualicum River Village	0	0	0	0	1	1	1	0	0	0	0	0	0	0	3
NA-Nanoose	0	0	0	1	5	3	5	5	5	4	5	0	1	1	35
PK-Parksville	2	1	11	19	22	9	10	2	4	0	0	2	0	2	84
QB-Qualicum Beach	0	0	0	7	18	18	18	5	12	4	0	1	1	1	85
QN-Qualicum North	0	0	2	2	5	4	6	3	3	1	0	1	0	0	27
Zone 5 TOTALS	6	6	14	38	69	46	46	23	38	16	11	6	2	5	326

Parksville / Qualicum - Single Family Sales by Subarea

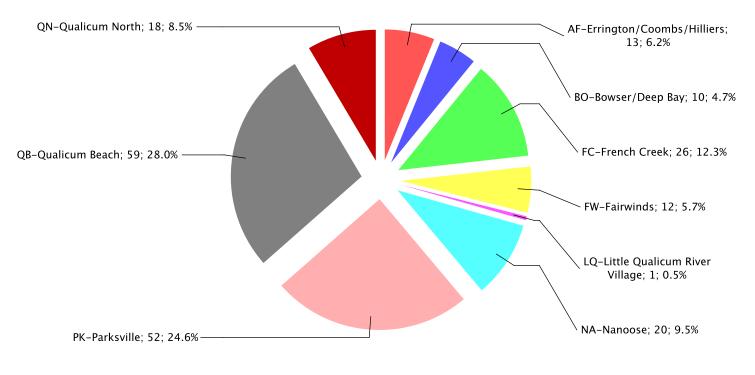


Total Unconditional Sales January 1 to June 30, 2012 = 326

2nd Quarter 2012 MLS® Single Family Sales Analysis Unconditional Sales from April 1 to Jun 30, 2012

	0- 150,000	150,001- 200,000	200,001- 250,000	250,001- 300,000	300,001- 350,000	350,001- 400,000	400,001- 450,000	450,001- 500,000	500,001- 600,000	600,001- 700,000	700,001- 800,000	800,001- 900,000	900,001- 1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	0	0	0	2	3	1	0	2	4	1	0	0	0	0	13
BO-Bowser/Deep Bay	0	2	0	3	0	0	1	3	1	0	0	0	0	0	10
FC-French Creek	0	2	0	1	9	5	3	1	2	0	1	1	0	1	26
FW-Fairwinds	0	0	0	0	0	0	1	2	4	2	3	0	0	0	12
LQ-Little Qualicum River Village	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
NA-Nanoose	0	0	0	1	2	3	4	3	3	1	2	0	0	1	20
PK-Parksville	2	1	6	8	16	2	8	2	3	0	0	2	0	2	52
QB-Qualicum Beach	0	0	0	2	16	11	11	4	8	4	0	1	1	1	59
QN-Qualicum North	0	0	1	1	5	3	2	2	3	1	0	0	0	0	18
Zone 5 TOTALS	2	5	7	18	51	26	30	19	28	9	6	4	1	5	211

Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales April 1 to June 30, 2012 = 211