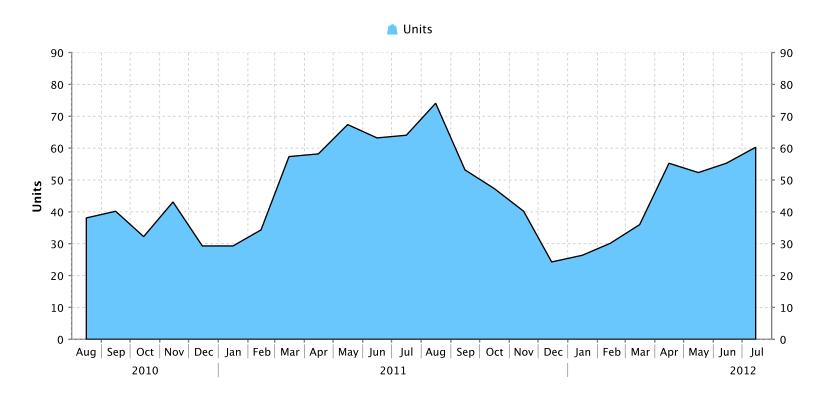
Parksville / Qualicum as at July 31, 2012

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

| | | Current Month | | 12 Months to Date | | | | | | |
|---------------------------|--------------|----------------------|----------|-------------------|---------------|----------|--|--|--|--|
| _ | This Year | Last Year | % Change | This Year | Last Year | % Change | | | | |
| Lots | | | | | | | | | | |
| Units Listed | 7 | 10 | -30% | 154 | 131 | 18% | | | | |
| Units Reported Sold | 3 | 5 | -40% | 31 | 48 | -35% | | | | |
| Sell/List Ratio | 43% | 50% | | 20% | 37% | | | | | |
| Reported Sales Dollars | \$482,000 | \$908,000 | -47% | \$5,023,547 | \$8,599,400 | -42% | | | | |
| Average Sell Price / Unit | \$160,667 | \$181,600 | -12% | \$162,050 | \$179,154 | -10% | | | | |
| Median Sell Price | \$166,000 | | | \$166,000 | | | | | | |
| Sell Price / List Price | 92% | 91% | | 90% | 91% | | | | | |
| Days to Sell | 263 | 156 | 68% | 106 | 178 | -41% | | | | |
| Active Listings | 101 | 76 | | | | | | | | |
| Single Family | | | | | | | | | | |
| Units Listed | 134 | 130 | 3% | 1,314 | 1,272 | 3% | | | | |
| Units Reported Sold | 60 | 64 | -6% | 552 | 554 | -0% | | | | |
| Sell/List Ratio | 45% | 49% | | 42% | 44% | | | | | |
| Reported Sales Dollars | \$22,533,800 | \$25,166,711 | -10% | \$211,708,369 | \$219,545,254 | -4% | | | | |
| Average Sell Price / Unit | \$375,563 | \$393,230 | -4% | \$383,530 | \$396,291 | -3% | | | | |
| Median Sell Price | \$338,000 | | | \$355,000 | | | | | | |
| Sell Price / List Price | 92% | 94% | | 94% | 94% | | | | | |
| Days to Sell | 67 | 60 | 12% | 70 | 71 | -1% | | | | |
| Active Listings | 485 | 490 | | | | | | | | |
| Condos (Apt) | | | | | | | | | | |
| Units Listed | 16 | 16 | 0% | 257 | 233 | 10% | | | | |
| Units Reported Sold | 6 | 9 | -33% | 61 | 54 | 13% | | | | |
| Sell/List Ratio | 38% | 56% | | 24% | 23% | | | | | |
| Reported Sales Dollars | \$1,595,300 | \$2,247,000 | -29% | \$14,172,500 | \$13,456,750 | 5% | | | | |
| Average Sell Price / Unit | \$265,883 | \$249,667 | 6% | \$232,336 | \$249,199 | -7% | | | | |
| Median Sell Price | \$222,250 | | | \$215,000 | | | | | | |
| Sell Price / List Price | 88% | 95% | | 90% | 91% | | | | | |
| Days to Sell | 138 | 80 | 72% | 134 | 115 | 17% | | | | |
| Active Listings | 152 | 150 | | | | | | | | |
| Condos (Patio) | | | | | | | | | | |
| Units Listed | 10 | 22 | -55% | 175 | 157 | 11% | | | | |
| Units Reported Sold | 9 | 4 | 125% | 102 | 79 | 29% | | | | |
| Sell/List Ratio | 90% | 18% | | 58% | 50% | | | | | |
| Reported Sales Dollars | \$2,557,500 | \$1,242,780 | 106% | \$29,517,453 | \$24,316,401 | 21% | | | | |
| Average Sell Price / Unit | \$284,167 | \$310,695 | -9% | \$289,387 | \$307,803 | -6% | | | | |
| Median Sell Price | \$262,500 | | | \$290,000 | | | | | | |
| Sell Price / List Price | 94% | 99% | | 95% | 96% | | | | | |
| Days to Sell | 70 | 197 | -65% | 130 | 123 | 6% | | | | |
| Active Listings | 71 | 92 | | | | | | | | |
| Condos (Twnhse) | | | | | | | | | | |
| Units Listed | 9 | 22 | -59% | 144 | 150 | -4% | | | | |
| Units Reported Sold | 6 | 2 | 200% | 45 | 56 | -20% | | | | |
| Sell/List Ratio | 67% | 9% | | 31% | 37% | | | | | |
| Reported Sales Dollars | \$1,900,107 | \$831,000 | 129% | \$15,865,800 | \$20,800,130 | -24% | | | | |
| Average Sell Price / Unit | \$316,684 | \$415,500 | -24% | \$352,573 | \$371,431 | -5% | | | | |
| Median Sell Price | \$346,107 | | | \$365,000 | | | | | | |
| Sell Price / List Price | 94% | 98% | | 94% | 94% | | | | | |
| Days to Sell | 100 | 46 | 121% | 114 | 81 | 40% | | | | |
| Active Listings | 64 | 76 | | | | | | | | |

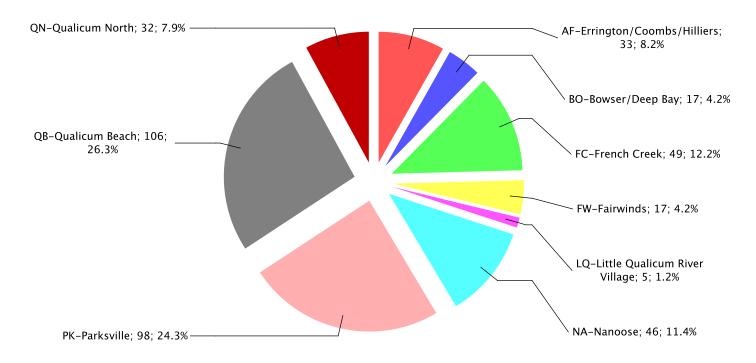
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jul 31, 2012

| | 0- 150,000 | 150,001- 200,000 | 200,001- 250,000 | 250,001- 300,000 | 300,001- 350,000 | 350,001- 400,000 | 400,001- 450,000 | 450,001- 500,000 | 500,001- 600,000 | 600,001- 700,000 | 700,001- 800,000 | 800,001- 900,000 | 900,001- 1 Mil | OVER 1 Mil | Total |
|----------------------------------|---------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-------------------|---------------|-------|
| AF-Errington/Coombs/Hilliers | 6 | 1 | 1 | 4 | 4 | 1 | 1 | 2 | 7 | 3 | 2 | 1 | 0 | 0 | 33 |
| BO-Bowser/Deep Bay | 0 | 2 | 2 | 3 | 2 | 3 | 1 | 3 | 1 | 0 | 0 | 0 | 0 | 0 | 17 |
| FC-French Creek | 0 | 2 | 3 | 4 | 15 | 10 | 5 | 2 | 5 | 0 | 1 | 1 | 0 | 1 | 49 |
| FW-Fairwinds | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 3 | 5 | 4 | 3 | 0 | 0 | 0 | 17 |
| LQ-Little Qualicum River Village | 0 | 0 | 0 | 1 | 2 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 |
| NA-Nanoose | 0 | 0 | 0 | 2 | 6 | 7 | 6 | 5 | 6 | 4 | 6 | 1 | 1 | 2 | 46 |
| PK-Parksville | 4 | 1 | 12 | 24 | 26 | 10 | 10 | 2 | 4 | 1 | 0 | 2 | 0 | 2 | 98 |
| QB-Qualicum Beach | 0 | 1 | 0 | 7 | 26 | 20 | 21 | 5 | 14 | 7 | 0 | 1 | 1 | 3 | 106 |
| QN-Qualicum North | 1 | 0 | 2 | 4 | 6 | 5 | 6 | 3 | 3 | 1 | 0 | 1 | 0 | 0 | 32 |
| | | | | | | | | | | | | | | | |
| Zone 5 TOTALS | 11 | 7 | 20 | 49 | 87 | 58 | 52 | 25 | 45 | 20 | 12 | 7 | 2 | 8 | 403 |

Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to July 31, 2012 = 403