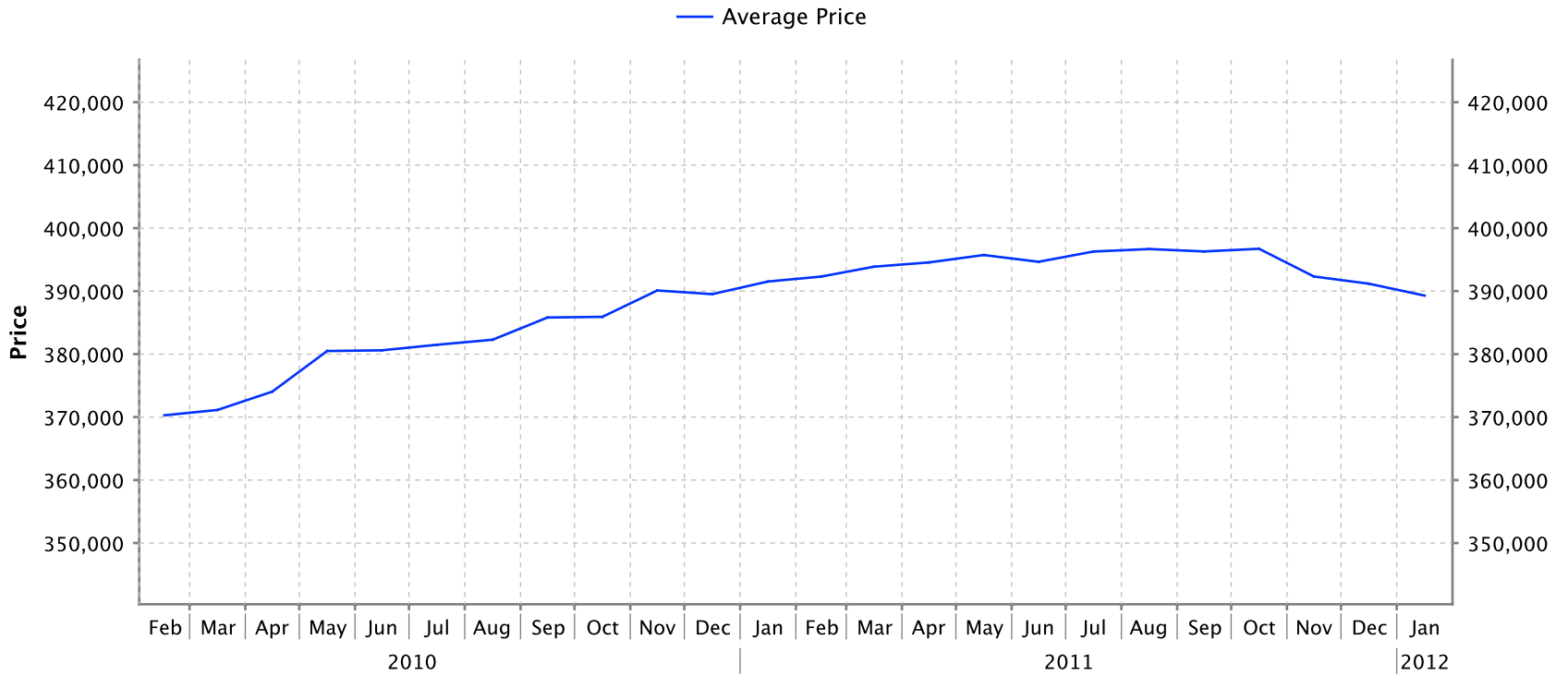


Parksville / Qualicum

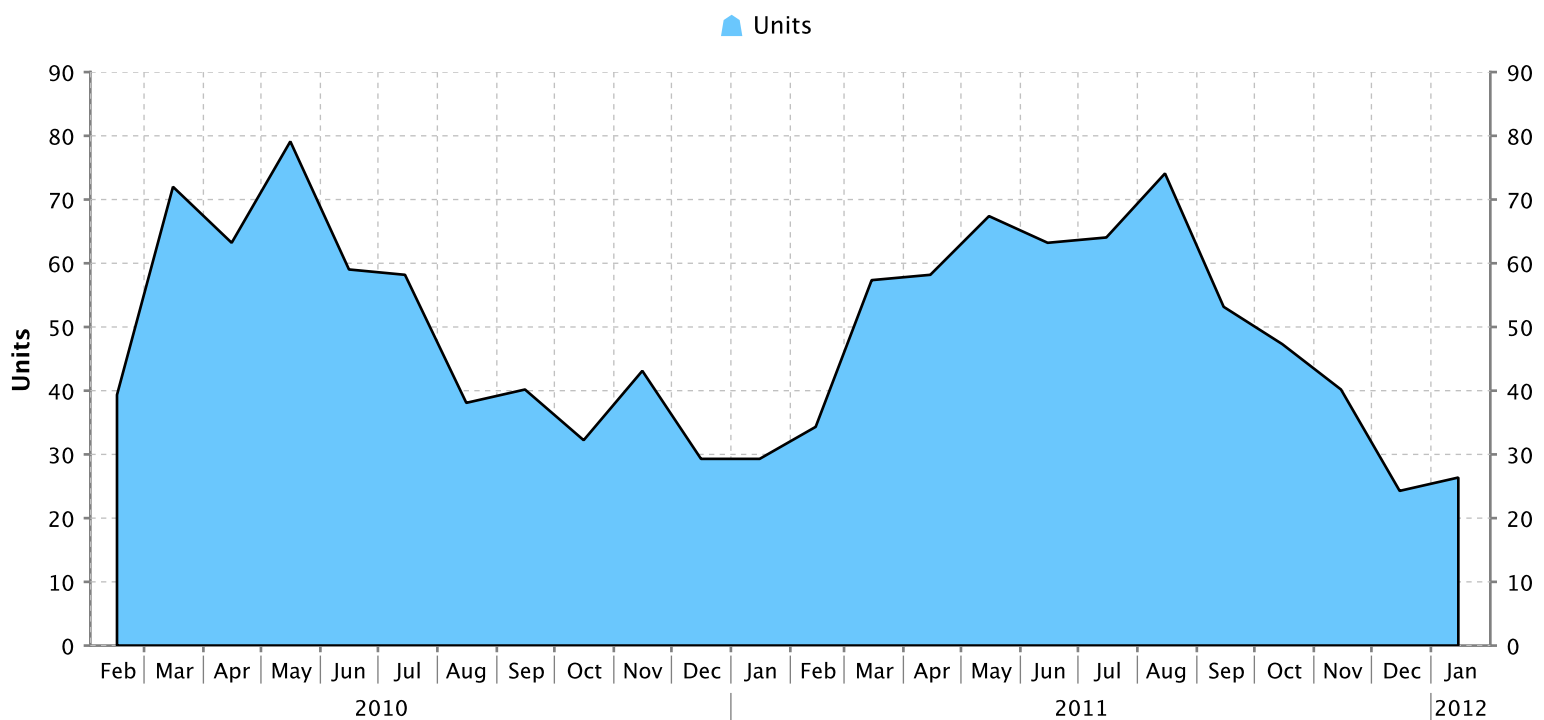
as at January 31, 2012

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	15	3	400%	125	140	-11%
Units Reported Sold	2	0		43	78	-45%
Sell/List Ratio	13%	0%		34%	56%	
Reported Sales Dollars	\$404,900	\$0		\$7,325,950	\$13,083,215	-44%
Average Sell Price / Unit	\$202,450			\$170,371	\$167,734	2%
Median Sell Price	\$215,000			\$170,000		
Sell Price / List Price	97%			92%	97%	
Days to Sell	42			161	123	32%
Active Listings	44	73				
Single Family						
Units Listed	115	73	58%	1,382	1,206	15%
Units Reported Sold	26	29	-10%	607	581	4%
Sell/List Ratio	23%	40%		44%	48%	
Reported Sales Dollars	\$8,884,100	\$11,203,524	-21%	\$236,300,809	\$227,476,571	4%
Average Sell Price / Unit	\$341,696	\$386,328	-12%	\$389,293	\$391,526	-1%
Median Sell Price	\$330,000			\$354,000		
Sell Price / List Price	92%	93%		94%	95%	
Days to Sell	62	80	-23%	70	61	15%
Active Listings	334	253				
Condos (Apt)						
Units Listed	36	22	64%	266	255	4%
Units Reported Sold	5	4	25%	61	54	13%
Sell/List Ratio	14%	18%		23%	21%	
Reported Sales Dollars	\$1,170,000	\$877,000	33%	\$15,264,050	\$13,706,250	11%
Average Sell Price / Unit	\$234,000	\$219,250	7%	\$250,230	\$253,819	-1%
Median Sell Price	\$212,000			\$235,500		
Sell Price / List Price	95%	92%		90%	90%	
Days to Sell	97	87	12%	140	132	6%
Active Listings	134	114				
Condos (Patio)						
Units Listed	14	10	40%	169	170	-1%
Units Reported Sold	7	4	75%	95	84	13%
Sell/List Ratio	50%	40%		56%	49%	
Reported Sales Dollars	\$2,012,300	\$1,493,571	35%	\$27,757,453	\$26,183,151	6%
Average Sell Price / Unit	\$287,471	\$373,393	-23%	\$292,184	\$311,704	-6%
Median Sell Price	\$289,000			\$289,900		
Sell Price / List Price	95%	94%		96%	97%	
Days to Sell	179	172	4%	156	77	104%
Active Listings	71	67				
Condos (Twnhse)						
Units Listed	20	21	-5%	156	169	-8%
Units Reported Sold	3	3	0%	43	64	-33%
Sell/List Ratio	15%	14%		28%	38%	
Reported Sales Dollars	\$1,011,323	\$818,380	24%	\$16,536,673	\$20,582,230	-20%
Average Sell Price / Unit	\$337,108	\$272,793	24%	\$384,574	\$321,597	20%
Median Sell Price	\$320,000			\$432,500		
Sell Price / List Price	95%	96%		93%	93%	
Days to Sell	104	54	94%	107	93	15%
Active Listings	62	52				

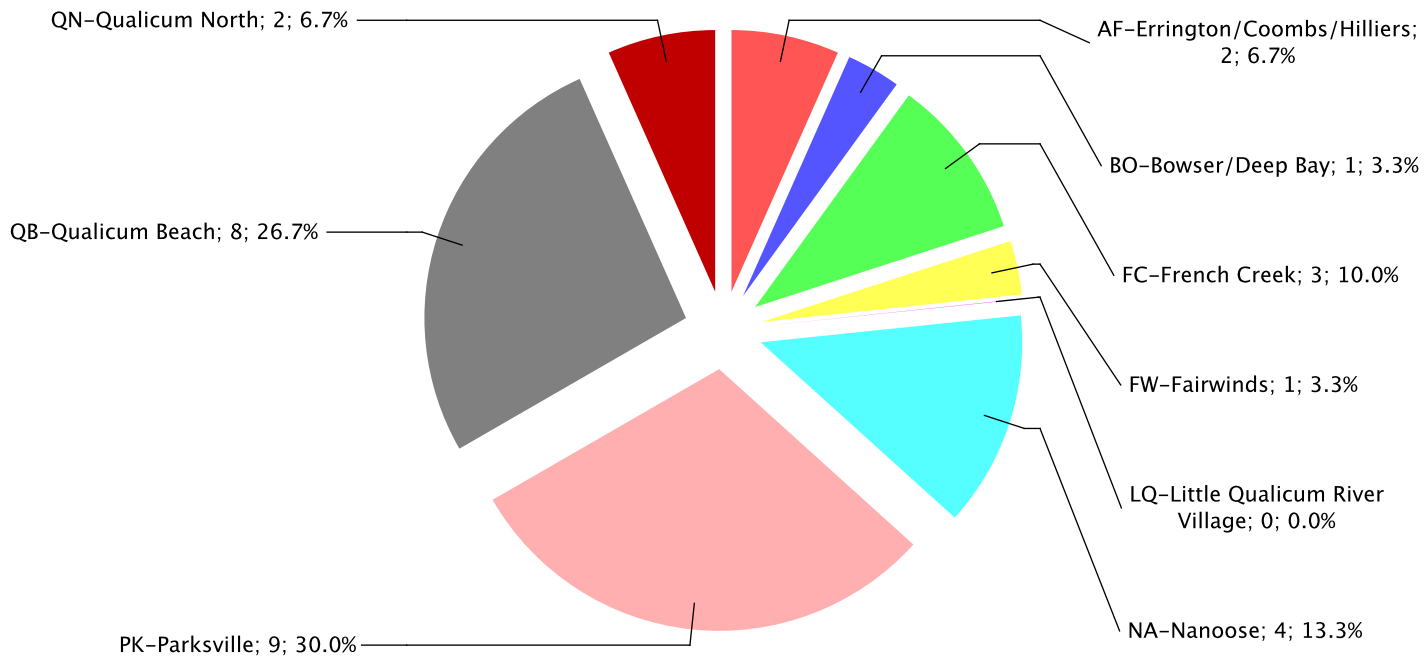
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jan 31, 2012

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	1	1	0	0	0	0	0	0	0	0	0	0	0	0	2
BO-Bowser/Deep Bay	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
FC-French Creek	0	0	1	0	0	1	0	0	1	0	0	0	0	0	3
FW-Fairwinds	0	0	0	0	0	0	0	0	0	1	0	0	0	0	1
LQ-Little Qualicum River Village	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
NA-Nanoose	0	0	0	0	2	0	0	1	0	0	0	0	1	0	4
PK-Parksville	0	0	3	4	2	0	0	0	0	0	0	0	0	0	9
QB-Qualicum Beach	0	0	0	1	1	4	2	0	0	0	0	0	0	0	8
QN-Qualicum North	0	0	1	0	0	0	1	0	0	0	0	0	0	0	2
Zone 5 TOTALS	1	1	5	5	5	6	3	1	1	1	0	0	1	0	30

Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to January 31, 2012 = 30