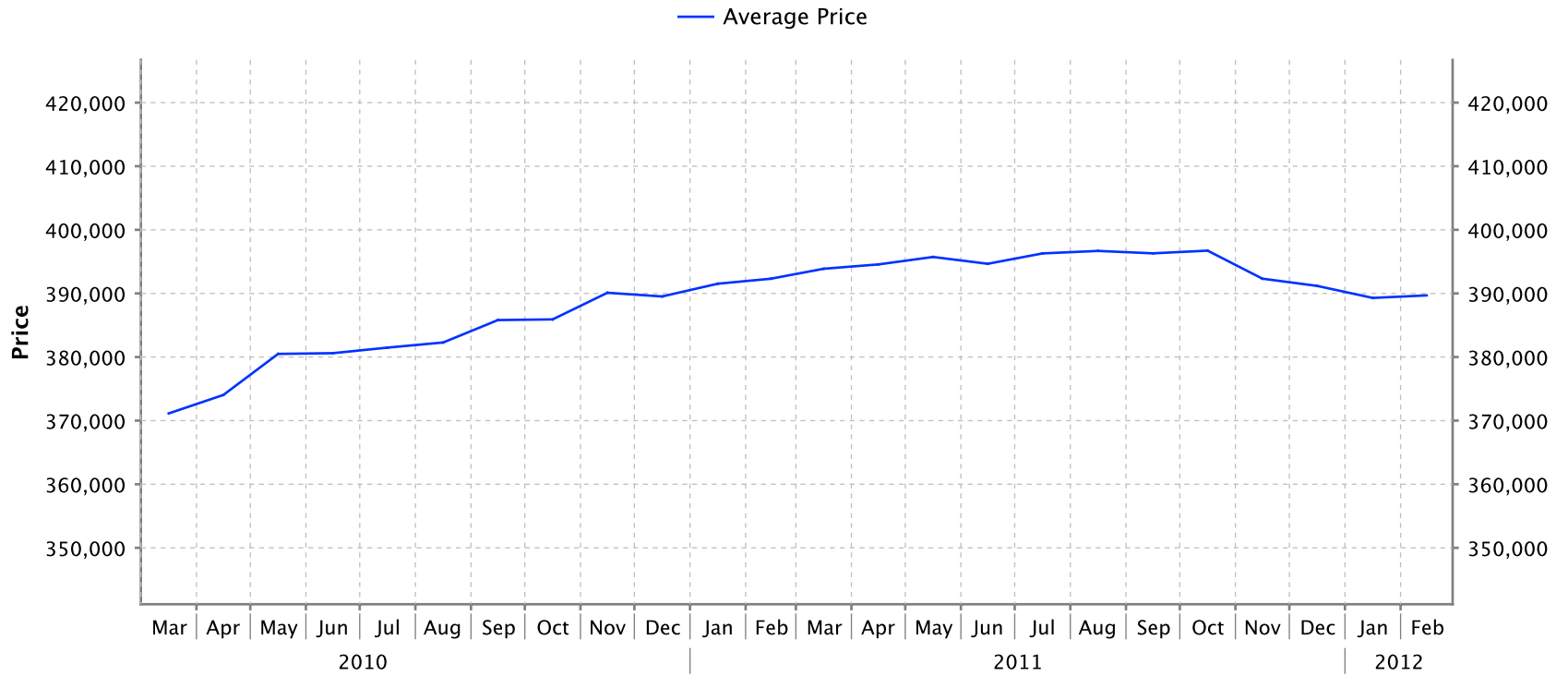


# Parksville / Qualicum

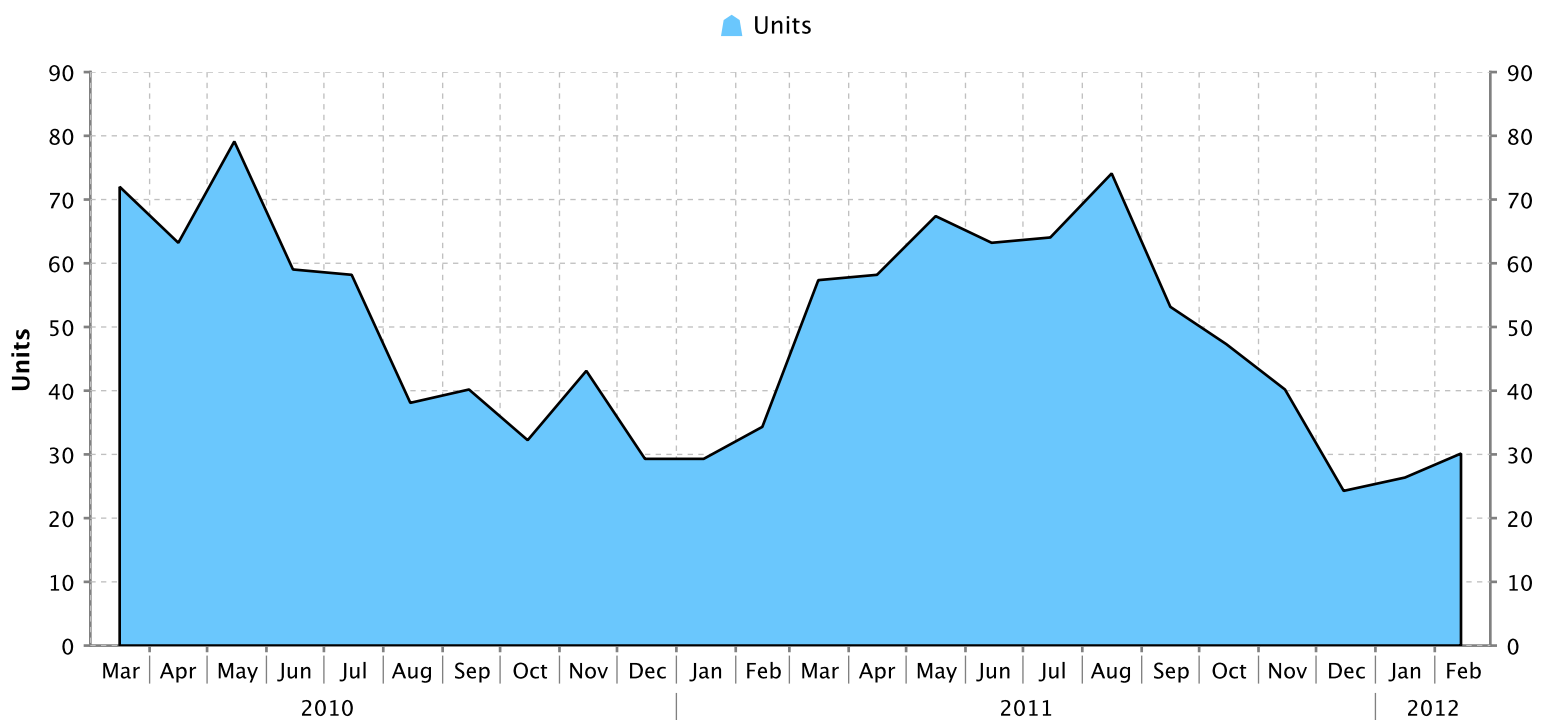
## as at February 29, 2012

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	10	12	-17%	123	140	-12%
Units Reported Sold	3	5	-40%	41	79	-48%
Sell/List Ratio	30%	42%		33%	56%	
Reported Sales Dollars	\$644,000	\$914,900	-30%	\$7,055,050	\$13,440,515	-48%
Average Sell Price / Unit	\$214,667	\$182,980	17%	\$172,074	\$170,133	1%
Median Sell Price	\$210,000			\$175,000		
Sell Price / List Price	86%	111%		89%	98%	
Days to Sell	248	158	57%	168	124	35%
Active Listings	51	72				
<b>Single Family</b>						
Units Listed	113	117	-3%	1,376	1,220	13%
Units Reported Sold	30	34	-12%	603	576	5%
Sell/List Ratio	27%	29%		44%	47%	
Reported Sales Dollars	\$12,322,400	\$13,638,500	-10%	\$234,984,709	\$225,969,853	4%
Average Sell Price / Unit	\$410,747	\$401,132	2%	\$389,693	\$392,309	-1%
Median Sell Price	\$381,000			\$355,000		
Sell Price / List Price	95%	95%		94%	95%	
Days to Sell	49	78	-37%	68	62	10%
Active Listings	379	314				
<b>Condos (Apt)</b>						
Units Listed	18	22	-18%	262	241	9%
Units Reported Sold	4	2	100%	63	54	17%
Sell/List Ratio	22%	9%		24%	22%	
Reported Sales Dollars	\$1,042,900	\$470,000	122%	\$15,836,950	\$13,621,250	16%
Average Sell Price / Unit	\$260,725	\$235,000	11%	\$251,380	\$252,245	-0%
Median Sell Price	\$303,000			\$235,500		
Sell Price / List Price	97%	86%		91%	89%	
Days to Sell	38	160	-76%	133	134	-1%
Active Listings	139	124				
<b>Condos (Patio)</b>						
Units Listed	17	12	42%	174	155	12%
Units Reported Sold	9	8	12%	96	84	14%
Sell/List Ratio	53%	67%		55%	54%	
Reported Sales Dollars	\$2,548,750	\$2,451,007	4%	\$27,855,196	\$26,030,158	7%
Average Sell Price / Unit	\$283,194	\$306,376	-8%	\$290,158	\$309,883	-6%
Median Sell Price	\$309,000			\$289,900		
Sell Price / List Price	94%	94%		96%	97%	
Days to Sell	149	143	4%	157	82	91%
Active Listings	75	69				
<b>Condos (Twnhse)</b>						
Units Listed	21	11	91%	166	164	1%
Units Reported Sold	2	5	-60%	40	66	-39%
Sell/List Ratio	10%	45%		24%	40%	
Reported Sales Dollars	\$656,000	\$1,672,500	-61%	\$15,520,173	\$21,745,530	-29%
Average Sell Price / Unit	\$328,000	\$334,500	-2%	\$388,004	\$329,478	18%
Median Sell Price	\$370,000			\$432,500		
Sell Price / List Price	92%	93%		93%	93%	
Days to Sell	172	66	159%	115	91	26%
Active Listings	69	50				

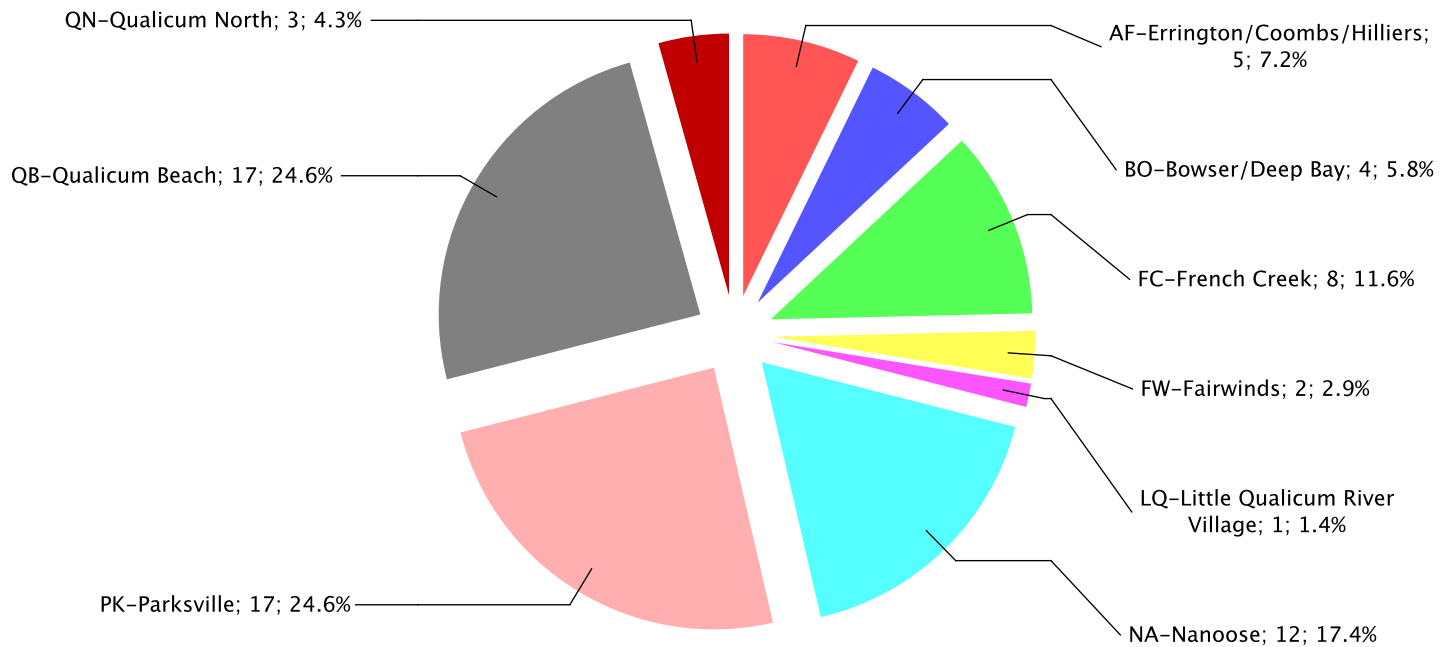
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Feb 29, 2012

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	1	1	0	0	0	0	0	0	1	2	0	0	0	0	5
BO-Bowser/Deep Bay	0	0	0	0	2	2	0	0	0	0	0	0	0	0	4
FC-French Creek	0	0	1	2	2	1	0	0	2	0	0	0	0	0	8
FW-Fairwinds	0	0	0	0	0	1	0	0	0	1	0	0	0	0	2
LQ-Little Qualicum River Village	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1
NA-Nanoose	0	0	0	0	2	0	1	2	1	3	2	0	1	0	12
PK-Parksville	0	0	4	5	4	3	0	0	1	0	0	0	0	0	17
QB-Qualicum Beach	0	0	0	3	2	6	3	1	2	0	0	0	0	0	17
QN-Qualicum North	0	0	1	0	0	0	1	1	0	0	0	0	0	0	3
<b>Zone 5 TOTALS</b>	<b>1</b>	<b>1</b>	<b>6</b>	<b>10</b>	<b>12</b>	<b>13</b>	<b>6</b>	<b>4</b>	<b>7</b>	<b>6</b>	<b>2</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>69</b>

## Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to February 29, 2012 = 69