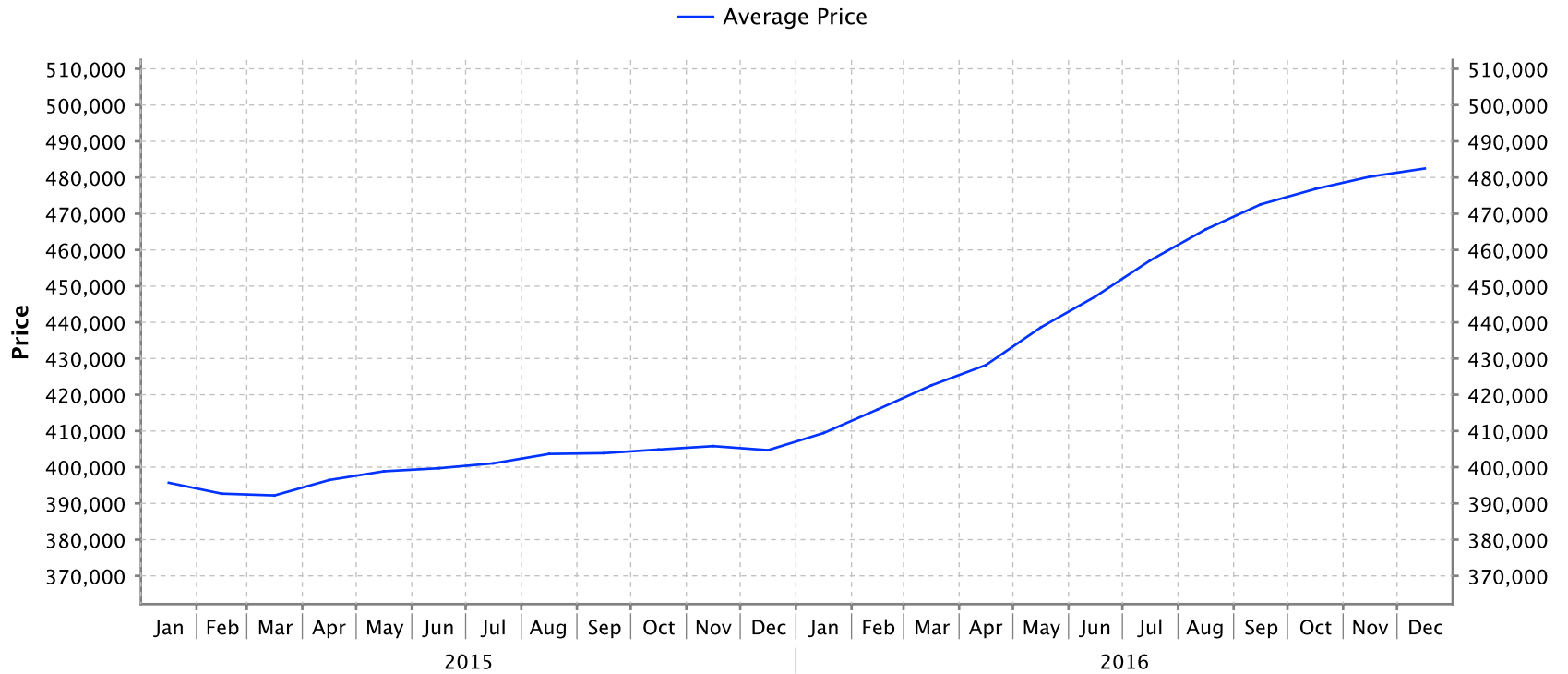


Parksville / Qualicum

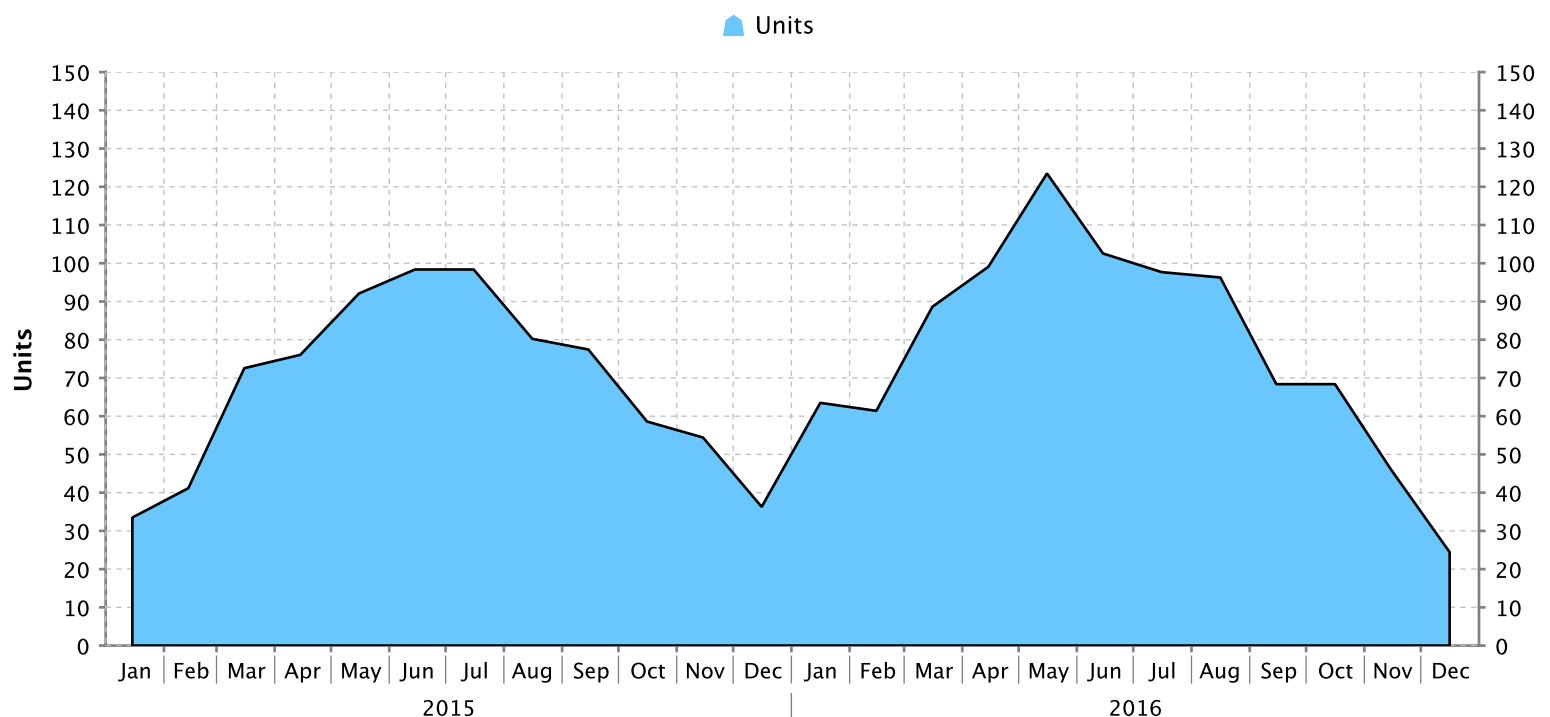
as at December 31, 2016

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	3	7	-57%	105	157	-33%
Units Reported Sold	1	2	-50%	86	90	-4%
Sell/List Ratio	33%	29%		82%	57%	
Reported Sales Dollars	\$200,000	\$336,000	-40%	\$17,814,300	\$16,988,500	5%
Average Sell Price / Unit	\$200,000	\$168,000	19%	\$207,143	\$188,761	10%
Median Sell Price	\$200,000			\$190,000		
Sell Price / List Price	91%	88%		96%	96%	
Days to Sell	158	258	-39%	77	72	7%
Active Listings	23	44				
Single Family						
Units Listed	30	45	-33%	1,121	1,212	-8%
Units Reported Sold	24	36	-33%	935	815	15%
Sell/List Ratio	80%	80%		83%	67%	
Reported Sales Dollars	\$11,767,700	\$15,432,339	-24%	\$451,114,006	\$329,830,526	37%
Average Sell Price / Unit	\$490,321	\$428,676	14%	\$482,475	\$404,700	19%
Median Sell Price	\$455,000			\$452,000		
Sell Price / List Price	97%	96%		99%	97%	
Days to Sell	28	71	-60%	34	50	-33%
Active Listings	103	185				
Condos (Apt)						
Units Listed	9	6	50%	199	193	3%
Units Reported Sold	9	4	125%	131	102	28%
Sell/List Ratio	100%	67%		66%	53%	
Reported Sales Dollars	\$2,226,000	\$701,888	217%	\$29,619,922	\$21,740,005	36%
Average Sell Price / Unit	\$247,333	\$175,472	41%	\$226,106	\$213,137	6%
Median Sell Price	\$250,000			\$215,000		
Sell Price / List Price	97%	95%		95%	92%	
Days to Sell	15	94	-84%	51	80	-37%
Active Listings	39	56				
Condos (Patio)						
Units Listed	4	8	-50%	143	190	-25%
Units Reported Sold	5	1	400%	133	126	6%
Sell/List Ratio	125%	12%		93%	66%	
Reported Sales Dollars	\$1,872,100	\$325,000	476%	\$41,791,740	\$37,542,914	11%
Average Sell Price / Unit	\$374,420	\$325,000	15%	\$314,224	\$297,960	5%
Median Sell Price	\$381,000			\$324,000		
Sell Price / List Price	101%	99%		98%	98%	
Days to Sell	11	46	-77%	39	64	-40%
Active Listings	11	28				
Condos (Twnhse)						
Units Listed	2	2	0%	110	119	-8%
Units Reported Sold	4	5	-20%	86	71	21%
Sell/List Ratio	200%	250%		78%	60%	
Reported Sales Dollars	\$1,232,200	\$2,296,145	-46%	\$29,301,756	\$23,445,145	25%
Average Sell Price / Unit	\$308,050	\$459,229	-33%	\$340,718	\$330,213	3%
Median Sell Price	\$343,300			\$333,000		
Sell Price / List Price	98%	99%		98%	96%	
Days to Sell	44	26	73%	45	53	-16%
Active Listings	14	21				

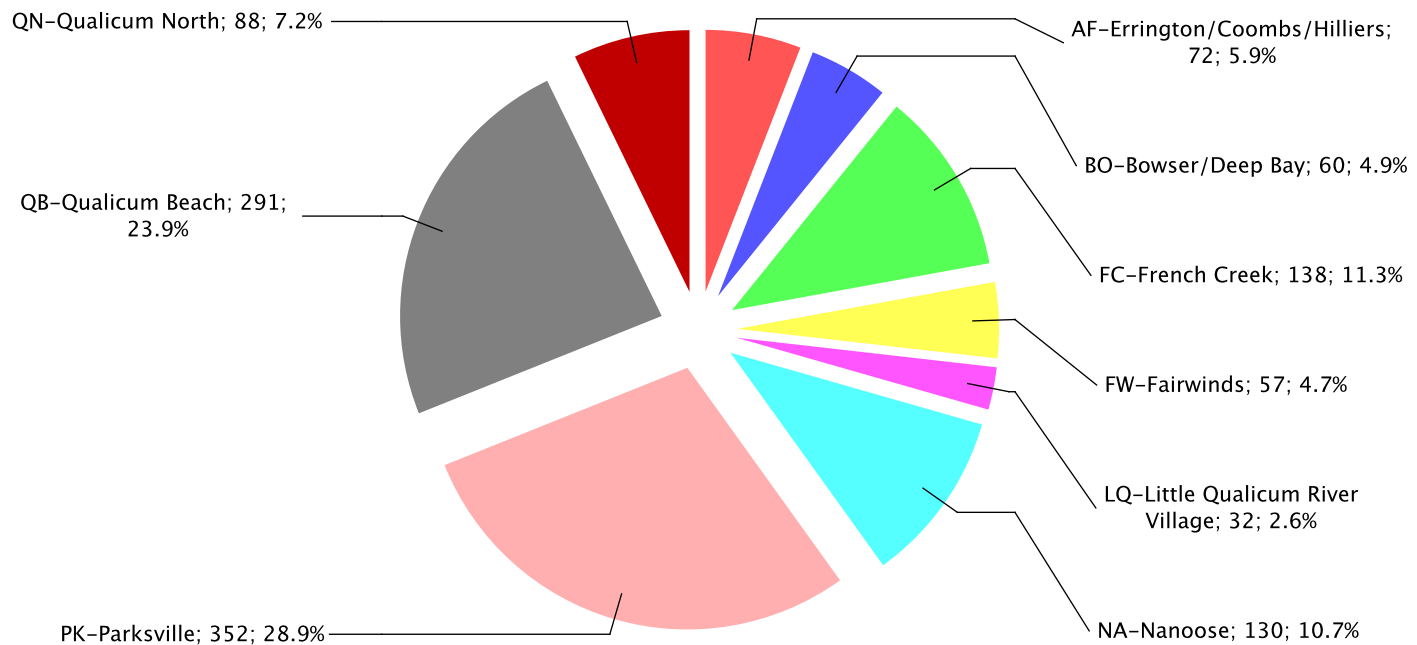
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Dec 31, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	6	5	5	12	3	3	3	4	14	5	8	4	0	0	72
BO-Bowser/Deep Bay	0	1	2	2	8	13	12	6	4	6	3	3	0	0	60
FC-French Creek	0	7	3	11	9	24	10	14	35	12	3	6	2	2	138
FW-Fairwinds	0	0	0	0	1	0	0	4	6	12	7	8	8	11	57
LQ-Little Qualicum River Village	1	1	6	7	6	5	2	0	4	0	0	0	0	0	32
NA-Nanoose	0	2	8	2	9	6	10	12	22	13	7	10	11	18	130
PK-Parksville	1	2	6	26	66	62	56	40	55	22	5	6	1	4	352
QB-Qualicum Beach	0	0	1	2	19	34	47	37	66	40	18	16	2	9	291
QN-Qualicum North	1	0	4	9	12	8	7	15	9	11	3	5	0	4	88
Zone 5 TOTALS	9	18	35	71	133	155	147	132	215	121	54	58	24	48	1,220

Parksville / Qualicum - Single Family Sales by Subarea

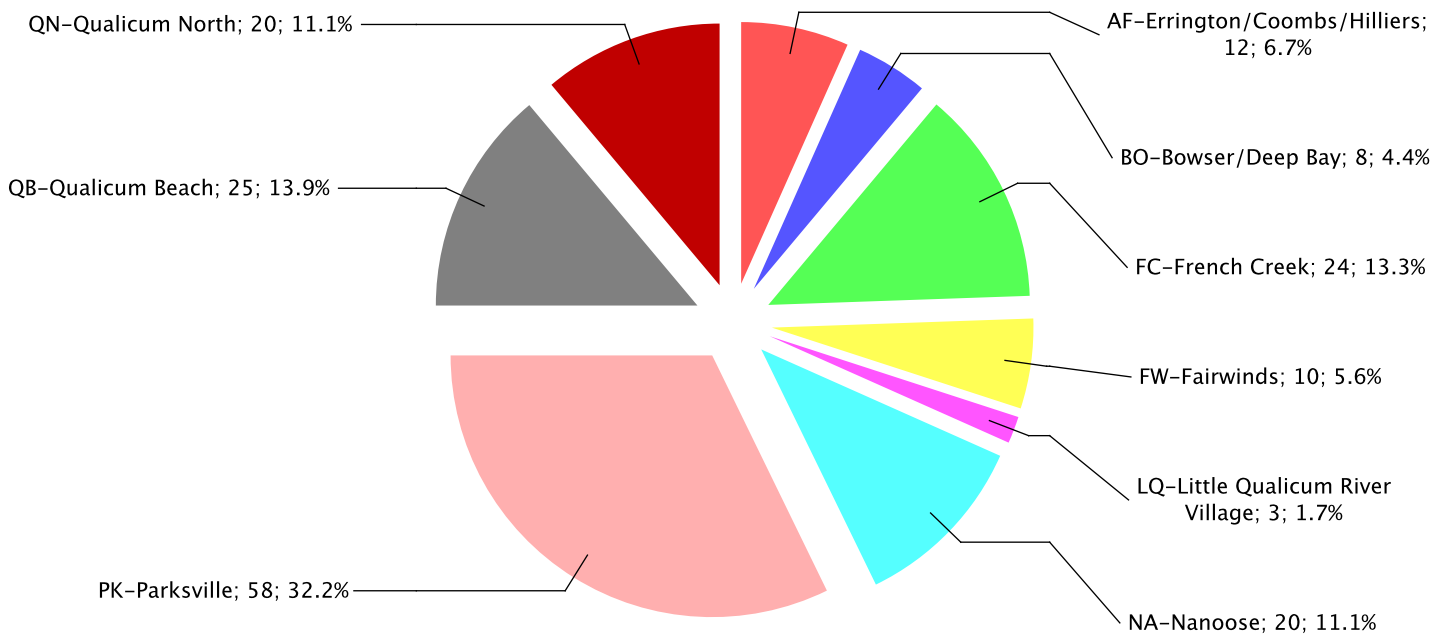


Total Unconditional Sales January 1 to December 31, 2016 = 1,220

4th Quarter 2016
MLS® Single Family Sales Analysis
 Unconditional Sales from October 1 to Dec 31, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	1	0	0	3	1	1	1	0	3	0	1	1	0	0	12
BO-Bowser/Deep Bay	0	0	0	1	3	2	1	0	0	0	1	0	0	0	8
FC-French Creek	0	0	0	4	1	2	2	1	7	6	0	0	1	0	24
FW-Fairwinds	0	0	0	0	0	0	0	0	2	1	1	1	1	4	10
LQ-Little Qualicum River Village	0	0	1	1	0	0	0	0	1	0	0	0	0	0	3
NA-Nanoose	0	0	1	0	2	1	3	1	3	2	2	2	0	3	20
PK-Parksville	0	1	1	1	4	13	14	9	9	3	1	0	0	2	58
QB-Qualicum Beach	0	0	0	1	0	2	5	5	5	5	1	0	0	1	25
QN-Qualicum North	0	0	1	2	2	1	1	3	3	3	0	2	0	2	20
Zone 5 TOTALS	1	1	4	13	13	22	27	19	33	20	7	6	2	12	180

Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales October 1 to December 31, 2016 = 180