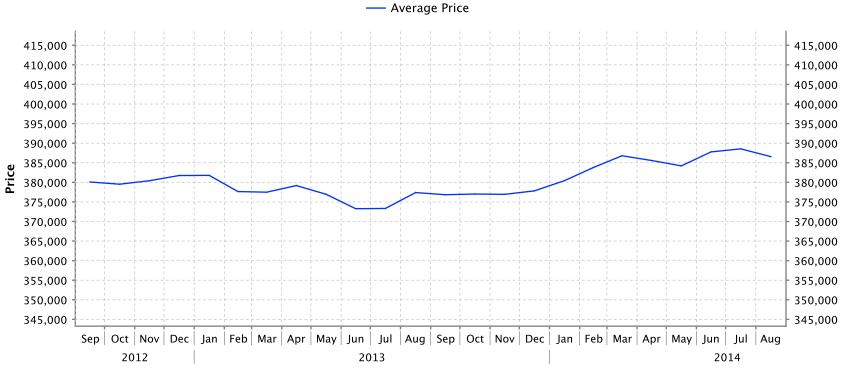
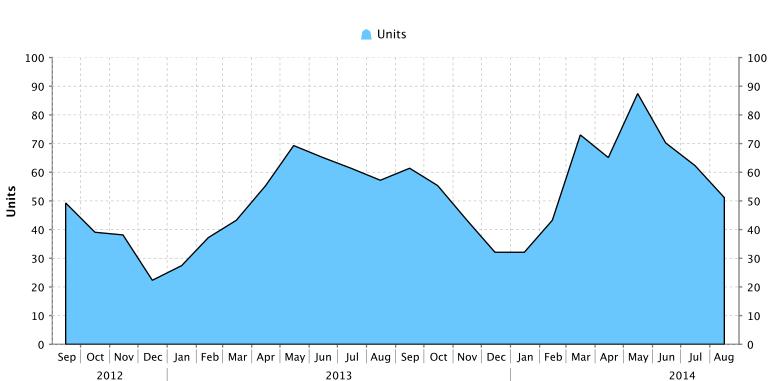
Parksville / Qualicum

as at August 31, 2014

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months - i.e. 12 months to date instead of the calendar "year to date".



Single Family Units Reported Sold

Comparative Activity by Property Type

| | | Current Month | | 12 Months to Date | | | | | | |
|---|--------------------------|----------------------|----------|-------------------|---------------------------|----------|--|--|--|--|
| | This Year | Last Year | % Change | This Year | Last Year | % Change | | | | |
| Lots | | | | | | | | | | |
| Units Listed | 30 | 13 | 131% | 170 | 131 | 30% | | | | |
| Units Reported Sold | 3 | 5 | -40% | 77 | 29 | 166% | | | | |
| Sell/List Ratio | 10% | 38% | | 45% | 22% | | | | | |
| Reported Sales Dollars | \$377,500 | \$1,300,800 | -71% | \$11,580,650 | \$5,156,800 | 125% | | | | |
| Average Sell Price / Unit | \$125,833 | \$260,160 | -52% | \$150,398 | \$177,821 | -15% | | | | |
| Median Sell Price | \$159,000 | . , | | \$140,000 | . , | | | | | |
| Sell Price / List Price | 93% | 87% | | 95% | 88% | | | | | |
| Days to Sell | 80 | 110 | -27% | 51 | 80 | -36% | | | | |
| Active Listings | 86 | 59 | | | | | | | | |
| Single Family | | | | | | | | | | |
| Units Listed | 84 | 78 | 8% | 1,161 | 1,228 | -5% | | | | |
| Units Reported Sold | 51 | 57 | -11% | 674 | 562 | 20% | | | | |
| Sell/List Ratio | 61% | 73% | 1170 | 58% | 46% | 2070 | | | | |
| Reported Sales Dollars | \$19,413,709 | \$23,084,900 | -16% | \$260,540,450 | \$212,087,693 | 23% | | | | |
| Average Sell Price / Unit | \$380,661 | \$404,998 | -6% | \$386,559 | \$377,380 | 23% | | | | |
| Median Sell Price | \$360,000 | φ101,000 | 070 | \$357,500 | <i>\\\</i> | 270 | | | | |
| Sell Price / List Price | 95% | 94% | | 95% | 94% | | | | | |
| Days to Sell | 56 | 62 | -10% | 62 | 63 | -1% | | | | |
| Active Listings | 344 | 405 | 1070 | 02 | 00 | 170 | | | | |
| Condos (Apt) | 011 | 100 | | | | | | | | |
| Units Listed | 12 | 18 | -33% | 202 | 226 | -11% | | | | |
| Units Reported Sold | 3 | 18 | -33 % | 65 | 66 | -11% | | | | |
| Sell/List Ratio | 25% | 67% | -75% | 32% | 29% | -2 /0 | | | | |
| Reported Sales Dollars | \$457,900 | \$2,624,100 | -83% | \$12,750,250 | \$14,970,609 | -15% | | | | |
| Average Sell Price / Unit | \$457,900 \$152,633 | \$218,675 | -30% | \$196,158 | \$226,827 | -13% | | | | |
| Median Sell Price | \$150,000 | φ210,075 | -30 /8 | \$193,000 | φ220,027 | -1470 | | | | |
| Sell Price / List Price | 90% | 96% | | 92% | 93% | | | | | |
| Days to Sell | 90 <i>%</i> 70 | 41 | 70% | 92 /8 96 | 93 <i>7</i> 8 74 | 31% | | | | |
| Active Listings | 107 | 118 | 1070 | 90 | 74 | 5170 | | | | |
| Condos (Patio) | 107 | 110 | | | | | | | | |
| Units Listed | 33 | 25 | 32% | 191 | 169 | 13% | | | | |
| Units Reported Sold | | 25 6 | 67% | 105 | 90 | 13% | | | | |
| Sell/List Ratio | 30% | 24% | 0770 | 55% | 90 53% | 1770 | | | | |
| | | 24% \$1,361,900 | 119% | \$31,632,679 | | 21% | | | | |
| Reported Sales Dollars Average Sell Price / Unit | \$2,985,801 \$298,580 | | 32% | \$31,032,079 | \$26,072,804 \$289,698 | 4% | | | | |
| Median Sell Price | | \$226,983 | 3270 | | \$209,090 | 470 | | | | |
| Sell Price / List Price | \$325,000 97% | 88% | | \$300,000 | 94% | | | | | |
| | 97% | 136 | 220/ | 96% 87 | 94 <i>%</i> 85 | 2% | | | | |
| Days to Sell Active Listings | 73 | 58 | -33% | 07 | 60 | 2% | | | | |
| | 13 | 50 | | | | | | | | |
| Condos (Twnhse) | 10 | 0 | 220/ | 110 | 450 | 05% | | | | |
| Units Listed | 12 | 9 | 33% | 119 | 158 | -25% | | | | |
| Units Reported Sold | 3 | 6 | -50% | 55 | 44 | 25% | | | | |
| Sell/List Ratio | 25% | 67% | 0001 | 46% | 28% | 000/ | | | | |
| Reported Sales Dollars | \$1,228,500 | \$1,930,701 | -36% | \$18,423,635 | \$13,881,301 | 33% | | | | |
| Average Sell Price / Unit | \$409,500 | \$321,784 | 27% | \$334,975 | \$315,484 | 6% | | | | |
| Median Sell Price | \$387,500 | ~ ~~/ | | \$349,000 | •• • | | | | | |
| Sell Price / List Price | 92% | 96% | 00000 | 95% | 95% | | | | | |
| Days to Sell | 96 | 32 | 200% | 110 | 71 | 55% | | | | |
| Active Listings | 51 | 59 | | | | | | | | |

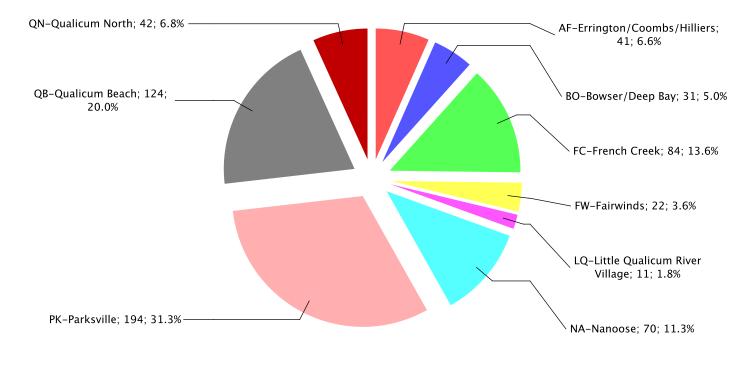
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Aug 31, 2014

| AF-Errington/Coombs/Hilliers | 0- 150,000 | 150,001- 200,000 | ,000 250,000 | | | | | | 500,001- 600,000 | 600,001- 700,000 | 700,001- 800,000 | 800,001- 900,000 | 900,001- 1 Mil | OVER 1 Mil | Total 41 |
|----------------------------------|---------------|---------------------|--------------|----|-----|-----|----|----|---------------------|---------------------|---------------------|---------------------|-------------------|---------------|-------------|
| | 5 | 4 | | | | | | | | | | | | | |
| BO-Bowser/Deep Bay | 1 | 0 | 3 | 5 | 4 | 8 | 3 | 4 | 2 | 0 | 0 | 1 | 0 | 0 | 31 |
| FC-French Creek | 1 | 2 | 3 | 8 | 19 | 17 | 18 | 7 | 6 | 1 | 2 | 0 | 0 | 0 | 84 |
| FW-Fairwinds | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 2 | 7 | 7 | 2 | 0 | 0 | 3 | 22 |
| LQ-Little Qualicum River Village | 0 | 2 | 3 | 1 | 2 | 1 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 11 |
| NA-Nanoose | 2 | 4 | 5 | 4 | 7 | 7 | 3 | 4 | 11 | 9 | 5 | 4 | 2 | 3 | 70 |
| PK-Parksville | 2 | 3 | 18 | 43 | 54 | 25 | 26 | 11 | 5 | 1 | 2 | 1 | 2 | 1 | 194 |
| QB-Qualicum Beach | 0 | 0 | 1 | 4 | 24 | 27 | 25 | 11 | 9 | 9 | 7 | 3 | 0 | 4 | 124 |
| QN-Qualicum North | 1 | 1 | 3 | 3 | 7 | 11 | 5 | 7 | 3 | 1 | 0 | 0 | 0 | 0 | 42 |
| | | | | | 1 | | | | | | | | | | |
| Zone 5 TOTALS | 12 | 16 | 38 | 71 | 122 | 103 | 84 | 47 | 47 | 34 | 18 | 10 | 5 | 12 | 619 |

Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to August 31, 2014 = 619