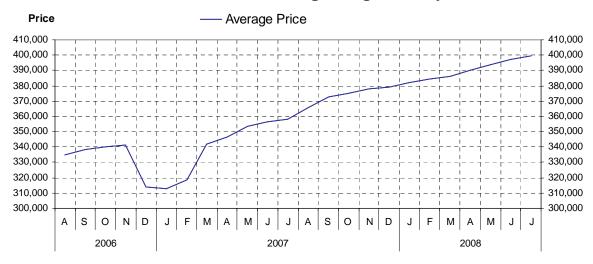
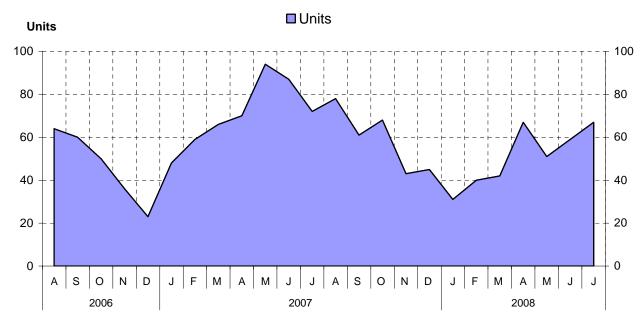
# **Parksville / Qualicum** as at July 31, 2008

#### **Cumulative Residential Average Single Family Sale Price**



NOTE: Figures are based on a "rolling total" from the past 12 months - i.e. 12 months to date instead of the calendar "year to date".

#### **Single Family Units Reported Sold**



#### **Comparative Activity by Property Type**

|                               | С            | urrent Month | ı        | 12 Months to Date |               |             |  |
|-------------------------------|--------------|--------------|----------|-------------------|---------------|-------------|--|
|                               | This Year    | Last Year    | % Change | This Year         | Last Year     | %<br>Change |  |
| Lots                          |              |              |          |                   |               |             |  |
| Units Listed                  | 16           | 44           | -64%     | 190               | 373           | -49%        |  |
| Units Reported Sold           | 7            | 6            | 17%      | 123               | 79            | 56%         |  |
| Sell/List Ratio               | 44%          | 14%          |          | 65%               | 21%           |             |  |
| Reported Sales Dollars        | \$962,400    | \$855,900    | 12%      | \$23,354,100      | \$14,706,100  | 59%         |  |
| Average Sell Price / Unit     | \$137,486    | \$142,650    | -4%      | \$189,871         | \$186,153     | 2%          |  |
| Median Sell Price             | \$150,000    | . ,          |          | \$169,900         | ,             |             |  |
| Sell Price / List Price Ratio | 90%          | 94%          |          | 96%               | 95%           |             |  |
| Days to Sell                  | 76           | 71           | 7%       | 167               | 98            | 71%         |  |
| Active Listings               | 118          |              |          |                   |               |             |  |
| Single Family                 |              |              |          |                   |               |             |  |
| Units Listed                  | 130          | 132          | -2%      | 1280              | 1230          | 4%          |  |
| Units Reported Sold           | 67           | 71           | -6%      | 650               | 730           | -11%        |  |
| Sell/List Ratio               | 52%          | 54%          |          | 51%               | 59%           |             |  |
| Reported Sales Dollars        | \$25,601,250 | \$25,983,650 | -1%      | \$259,522,648     | \$260,645,045 | 0%          |  |
| Average Sell Price / Unit     | \$382,108    | \$365,967    | 4%       | \$399,266         | \$357,048     | 12%         |  |
| Median Sell Price             | \$368,000    | . ,          |          | \$369,900         | ,             |             |  |
| Sell Price / List Price Ratio | 94%          | 96%          |          | 95%               | 96%           |             |  |
| Days to Sell                  | 71           | 59           | 20%      | 58                | 58            | 0%          |  |
| Active Listings               | 471          |              |          |                   |               |             |  |
| Condos (Apt)                  |              |              |          |                   |               |             |  |
| Units Listed                  | 40           | 33           | 21%      | 272               | 273           | 0%          |  |
| Units Reported Sold           | 6            | 9            | -33%     | 72                | 104           | -31%        |  |
| Sell/List Ratio               | 15%          | 27%          |          | 26%               | 38%           |             |  |
| Reported Sales Dollars        | \$1,148,500  | \$1,868,200  | -39%     | \$15,995,380      | \$30,453,743  | -47%        |  |
| Average Sell Price / Unit     | \$191,417    | \$207,578    | -8%      | \$222,158         | \$292,824     | -24%        |  |
| Median Sell Price             | 198,000      |              |          | \$209,900         |               |             |  |
| Sell Price / List Price Ratio | 96%          | 96%          |          | 95%               | 96%           |             |  |
| Days to Sell                  | 62           | 115          | -46%     | 88                | 84            | 5%          |  |
| Active Listings               | 156          |              |          |                   |               |             |  |
| Condos (Twnhse)               |              |              |          |                   |               |             |  |
| Units Listed                  | 34           | 32           | 6%       | 256               | 302           | -15%        |  |
| Units Reported Sold           | 6            | 16           | -63%     | 105               | 127           | -17%        |  |
| Sell/List Ratio               | 18%          | 50%          |          | 41%               | 42%           |             |  |
| Reported Sales Dollars        | \$2,049,000  | \$5,997,500  | -66%     | \$36,739,660      | \$42,143,410  | -13%        |  |
| Average Sell Price / Unit     | \$341,500    | \$374,844    | -9%      | \$349,902         | \$331,838     | 5%          |  |
| Median Sell Price             | \$335,000    |              |          | \$330,000         |               |             |  |
| Sell Price / List Price Ratio | 98%          | 96%          |          | 96%               | 97%           |             |  |
| Days to Sell                  | 109          | 84           | 30%      | 100               | 73            | 37%         |  |
| A 1 1                         |              |              |          |                   |               |             |  |

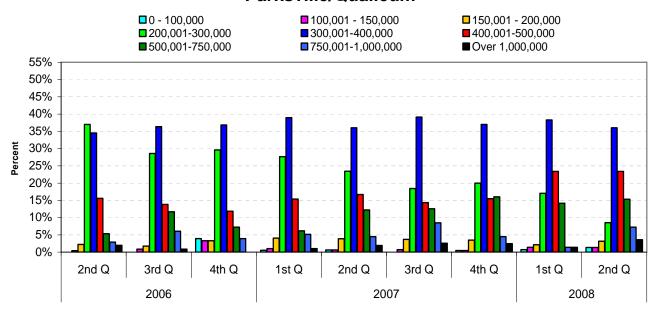
#### **PLEASE NOTE:**

Active Listings

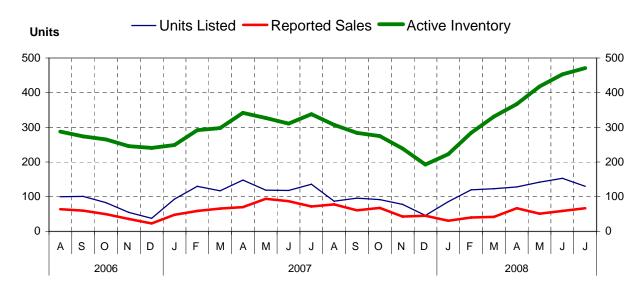
**SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

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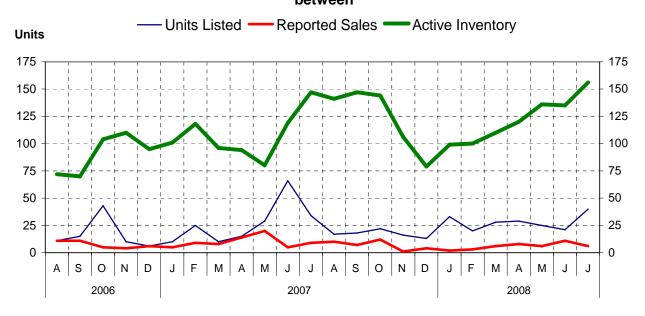
# Percentage of Market Share by Price Range Parksville/Qualicum



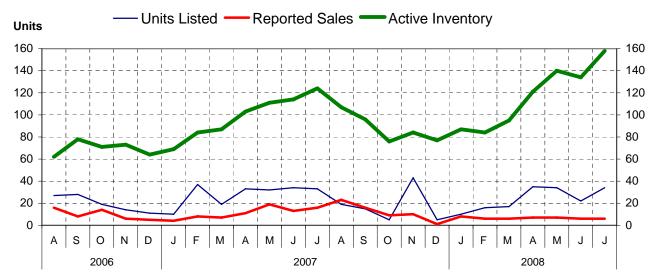
### Single Family Comparisons between



## Condominium (Apartment) Comparisons between



## Condominium (Townhouse) Comparisons between

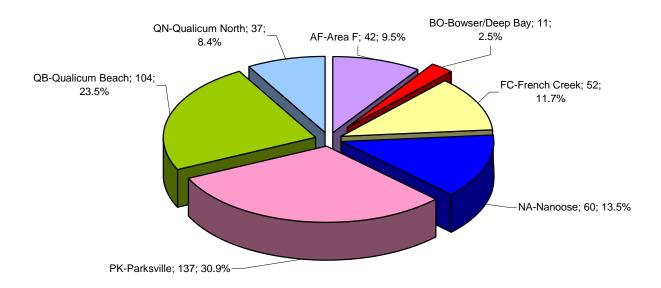


#### MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to July 31, 2008

|                    | 0 -<br>100,000 | 100,001-<br>150,000 | 150,001-<br>200,000 | 200,001-<br>300,000 | 300,001-<br>400,000 | 400,001-<br>500,000 | 500,001-<br>750,000 | 750,001-<br>1,000,000 | OVER<br>1,000,000 | Total |
|--------------------|----------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-----------------------|-------------------|-------|
| AF-Area F          | 0              | 3                   | 1                   | 11                  | 7                   | 11                  | 8                   | 0                     | 1                 | 42    |
| BO-Bowser/Deep Bay | 0              | 0                   | 2                   | 2                   | 6                   | 0                   | 0                   | 0                     | 1                 | 11    |
| FC-French Creek    | 0              | 0                   | 4                   | 5                   | 21                  | 11                  | 9                   | 2                     | 0                 | 52    |
| NA-Nanoose         | 0              | 0                   | 0                   | 9                   | 4                   | 12                  | 13                  | 16                    | 6                 | 60    |
| PK-Parksville      | 3              | 2                   | 0                   | 24                  | 79                  | 22                  | 7                   | 0                     | 0                 | 137   |
| QB-Qualicum Beach  | 0              | 1                   | 1                   | 1                   | 38                  | 36                  | 21                  | 3                     | 3                 | 104   |
| QN-Qualicum North  | 2              | 0                   | 2                   | 5                   | 12                  | 6                   | 9                   | 1                     | 0                 | 37    |
| ZONE 5 TOTALS      | 5              | 6                   | 10                  | 57                  | 167                 | 98                  | 67                  | 22                    | 11                | 443   |

## Single Family Sales - Parksville/Qualicum by Subarea



Total Unconditional Sales January 1 to July 31, 2008 = 443