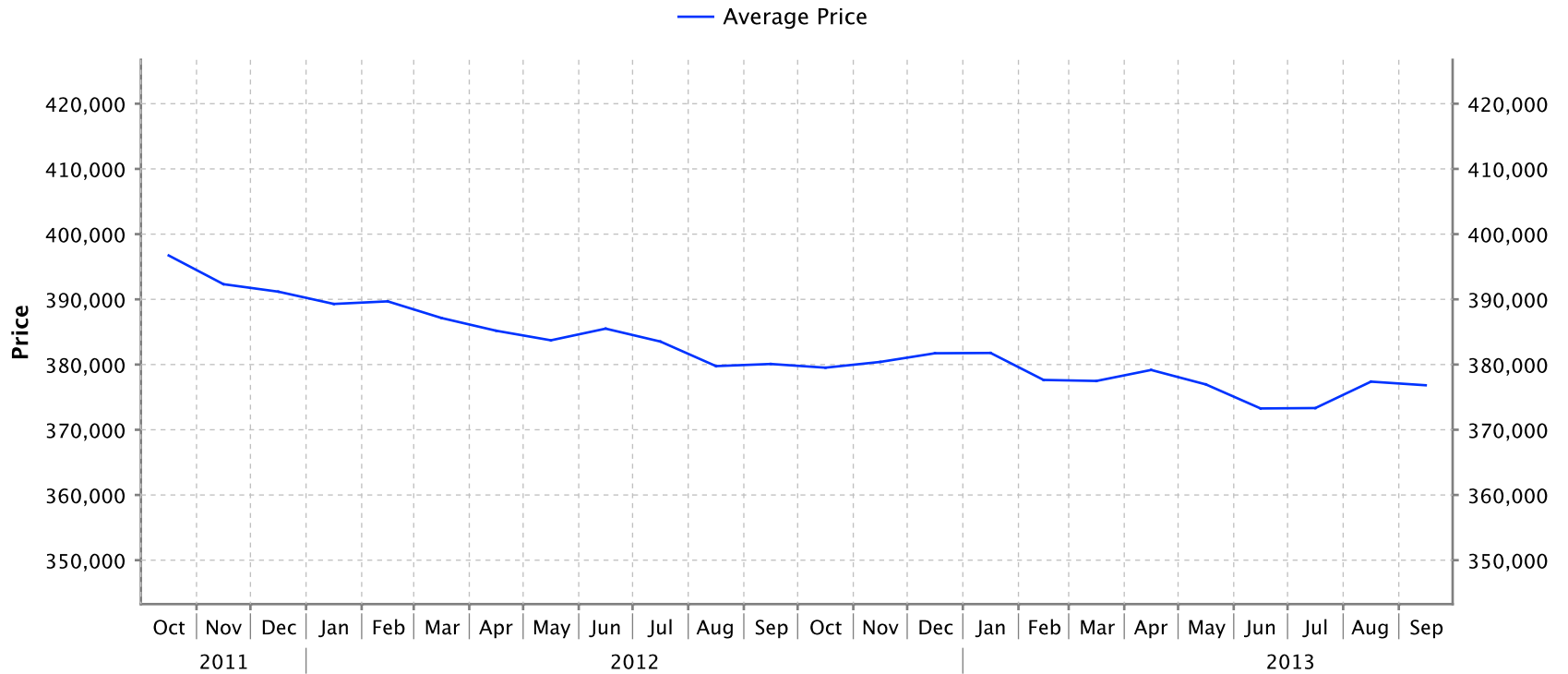


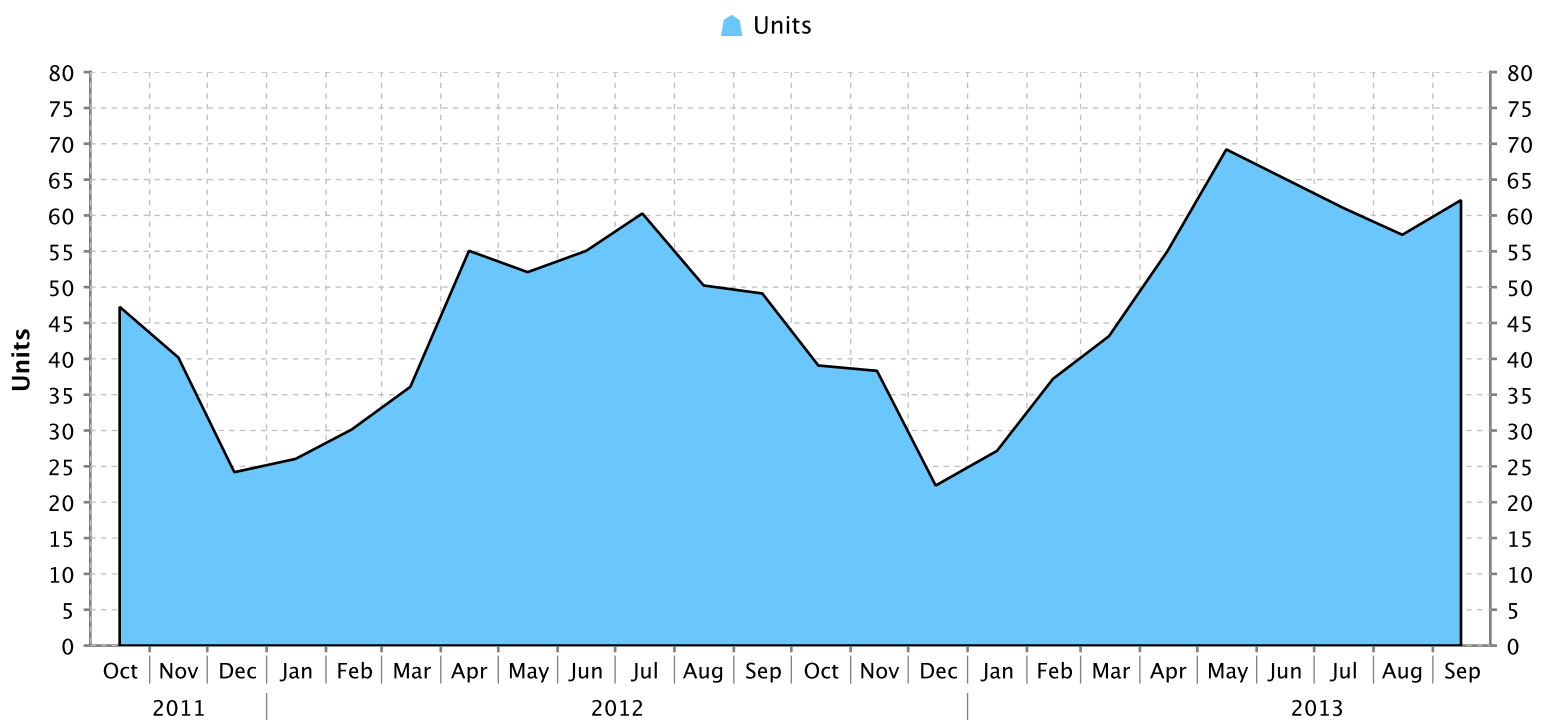
# Parksville / Qualicum as at September 30, 2013

## Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

## Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	7	11	-36%	128	160	-20%
Units Reported Sold	5	2	150%	32	25	28%
Sell/List Ratio	71%	18%		25%	16%	
Reported Sales Dollars	\$579,900	\$319,500	82%	\$5,417,200	\$3,996,947	36%
Average Sell Price / Unit	\$115,980	\$159,750	-27%	\$169,288	\$159,878	6%
Median Sell Price	\$113,000			\$154,000		
Sell Price / List Price	85%	90%		88%	90%	
Days to Sell	116	82	41%	86	106	-19%
Active Listings	54	62				
<b>Single Family</b>						
Units Listed	87	107	-19%	1,210	1,297	-7%
Units Reported Sold	62	49	27%	575	524	10%
Sell/List Ratio	71%	46%		48%	40%	
Reported Sales Dollars	\$23,852,433	\$19,265,145	24%	\$216,674,981	\$199,165,844	9%
Average Sell Price / Unit	\$384,717	\$393,166	-2%	\$376,826	\$380,087	-1%
Median Sell Price	\$354,900			\$355,000		
Sell Price / List Price	94%	94%		94%	94%	
Days to Sell	70	86	-18%	62	73	-16%
Active Listings	356	410				
<b>Condos (Apt)</b>						
Units Listed	19	15	27%	230	254	-9%
Units Reported Sold	7	5	40%	68	60	13%
Sell/List Ratio	37%	33%		30%	24%	
Reported Sales Dollars	\$1,111,250	\$1,337,450	-17%	\$14,744,409	\$13,892,450	6%
Average Sell Price / Unit	\$158,750	\$267,490	-41%	\$216,830	\$231,541	-6%
Median Sell Price	\$155,000			\$195,000		
Sell Price / List Price	88%	91%		92%	92%	
Days to Sell	173	103	67%	82	107	-24%
Active Listings	117	125				
<b>Condos (Patio)</b>						
Units Listed	15	9	67%	173	179	-3%
Units Reported Sold	5	2	150%	93	92	1%
Sell/List Ratio	33%	22%		54%	51%	
Reported Sales Dollars	\$1,411,900	\$505,500	179%	\$26,979,204	\$27,169,632	-1%
Average Sell Price / Unit	\$282,380	\$252,750	12%	\$290,099	\$295,322	-2%
Median Sell Price	\$282,000			\$280,000		
Sell Price / List Price	97%	94%		94%	95%	
Days to Sell	109	62	76%	87	111	-21%
Active Listings	58	68				
<b>Condos (Twnhse)</b>						
Units Listed	6	16	-62%	148	145	2%
Units Reported Sold	3	6	-50%	41	46	-11%
Sell/List Ratio	50%	38%		28%	32%	
Reported Sales Dollars	\$1,285,270	\$2,189,000	-41%	\$12,977,571	\$15,389,800	-16%
Average Sell Price / Unit	\$428,423	\$364,833	17%	\$316,526	\$334,561	-5%
Median Sell Price	\$457,000			\$280,000		
Sell Price / List Price	97%	94%		95%	95%	
Days to Sell	64	99	-36%	66	92	-28%
Active Listings	55	52				

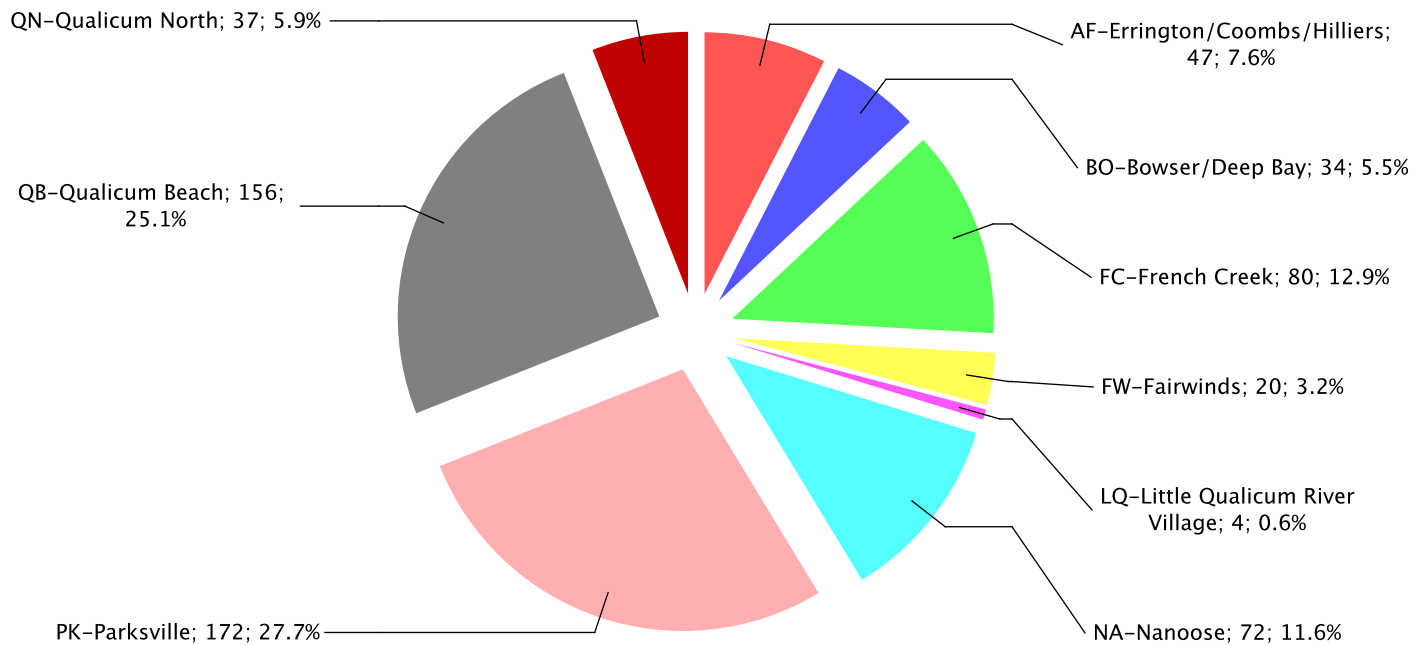
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Sep 30, 2013

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	4	4	1	5	9	6	6	6	2	3	0	1	0	0	47
BO-Bowser/Deep Bay	2	2	4	1	7	5	6	3	1	0	1	1	0	1	34
FC-French Creek	1	2	5	11	15	15	14	9	4	1	2	1	0	0	80
FW-Fairwinds	0	0	0	0	0	1	0	0	6	4	4	2	1	2	20
LQ-Little Qualicum River Village	0	1	1	0	0	0	0	0	2	0	0	0	0	0	4
NA-Nanoose	2	1	1	3	8	8	10	3	10	10	8	4	2	2	72
PK-Parksville	0	4	20	46	42	24	18	9	6	1	1	1	0	0	172
QB-Qualicum Beach	1	0	7	18	36	33	21	8	13	10	2	2	2	3	156
QN-Qualicum North	1	1	5	4	6	9	2	4	0	2	1	1	0	1	37
<b>Zone 5 TOTALS</b>	<b>11</b>	<b>15</b>	<b>44</b>	<b>88</b>	<b>123</b>	<b>101</b>	<b>77</b>	<b>42</b>	<b>44</b>	<b>31</b>	<b>19</b>	<b>13</b>	<b>5</b>	<b>9</b>	<b>622</b>

## Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to September 30, 2013 = 622

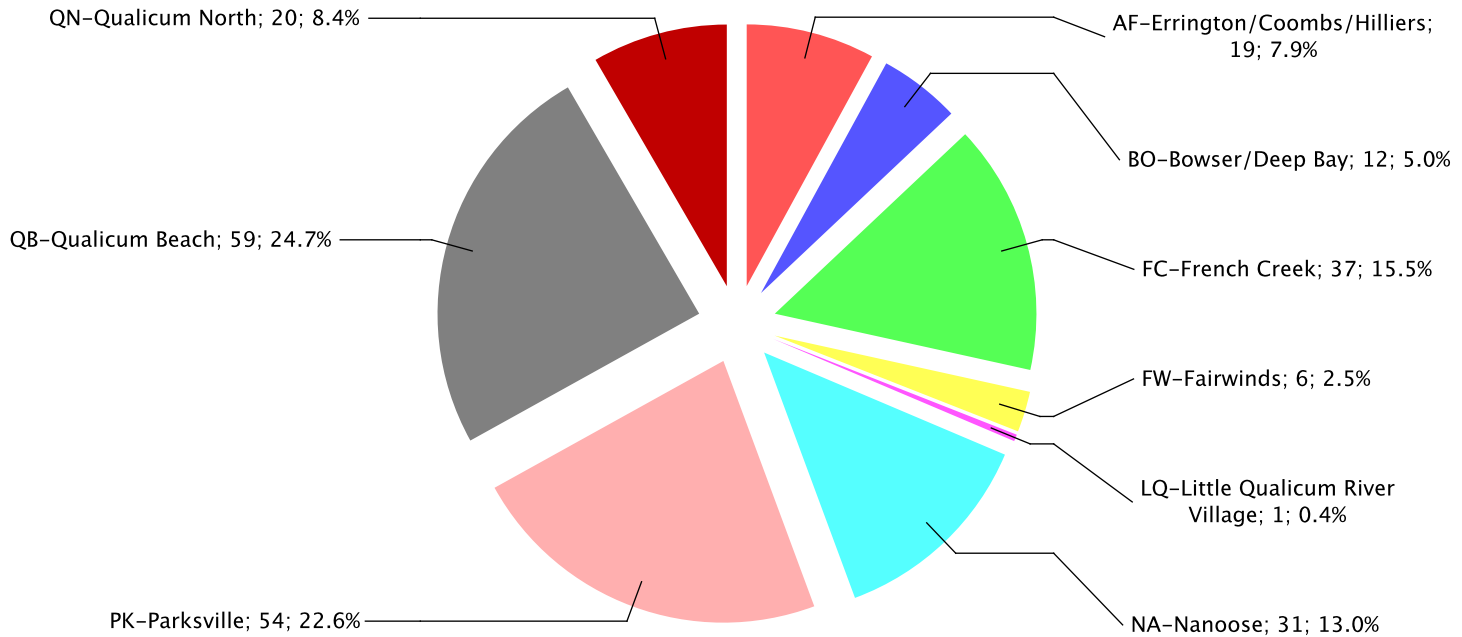
## 3rd Quarter 2013

### MLS® Single Family Sales Analysis

Unconditional Sales from July 1 to Sep 30, 2013

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	2	3	0	3	2	2	1	3	2	1	0	0	0	0	19
BO-Bowser/Deep Bay	0	0	2	0	2	2	3	1	0	0	0	1	0	1	12
FC-French Creek	0	0	2	4	2	6	10	6	4	1	1	1	0	0	37
FW-Fairwinds	0	0	0	0	0	0	0	0	2	1	2	0	0	1	6
LQ-Little Qualicum River Village	0	1	0	0	0	0	0	0	0	0	0	0	0	0	1
NA-Nanoose	1	0	0	3	5	1	4	2	6	4	3	1	1	0	31
PK-Parkville	0	3	5	15	18	2	4	3	3	0	1	0	0	0	54
QB-Qualicum Beach	0	0	2	8	17	12	7	2	4	4	0	0	0	3	59
QN-Qualicum North	1	1	1	2	3	6	1	3	0	1	0	0	0	1	20
<b>Zone 5 TOTALS</b>	<b>4</b>	<b>8</b>	<b>12</b>	<b>35</b>	<b>49</b>	<b>31</b>	<b>30</b>	<b>20</b>	<b>21</b>	<b>12</b>	<b>7</b>	<b>3</b>	<b>1</b>	<b>6</b>	<b>239</b>

### Parkville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales July 1 to September 30, 2013 = 239