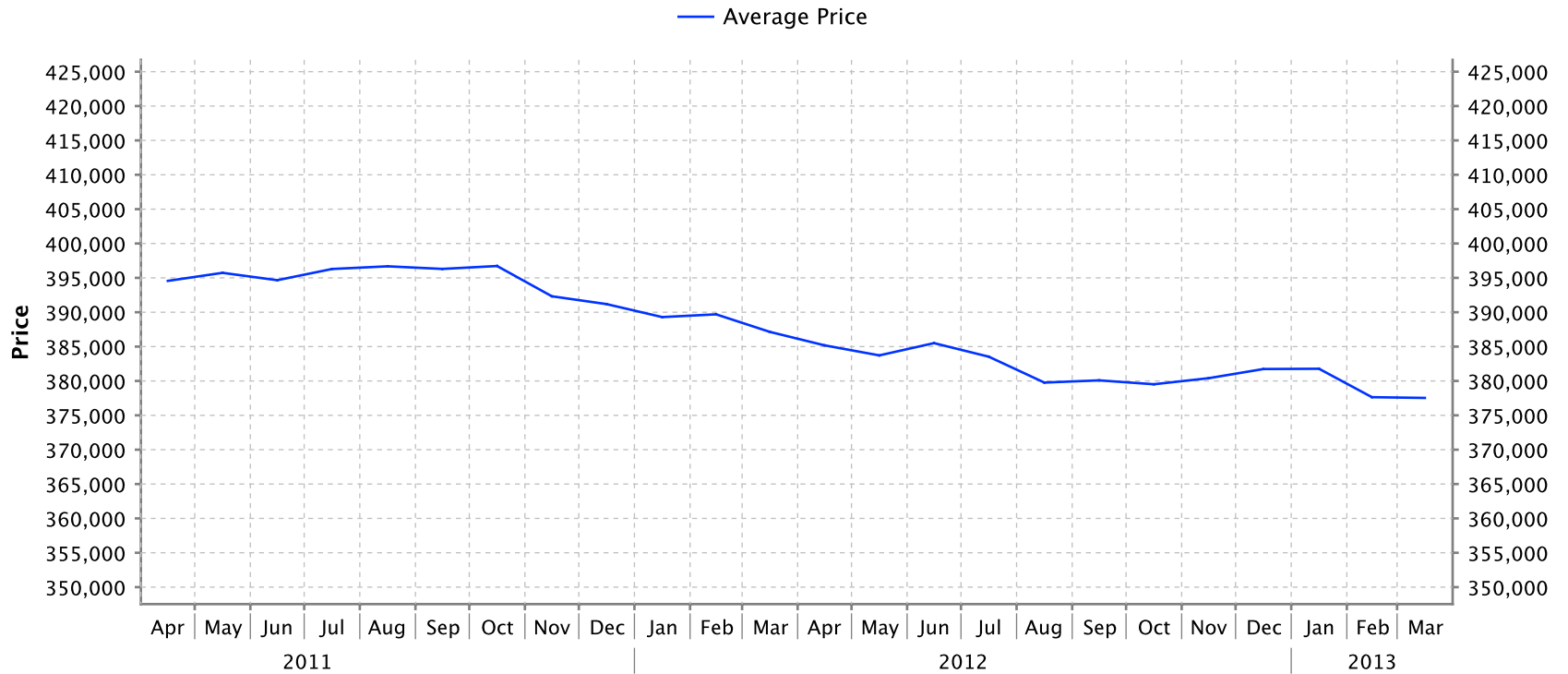


Parksville / Qualicum

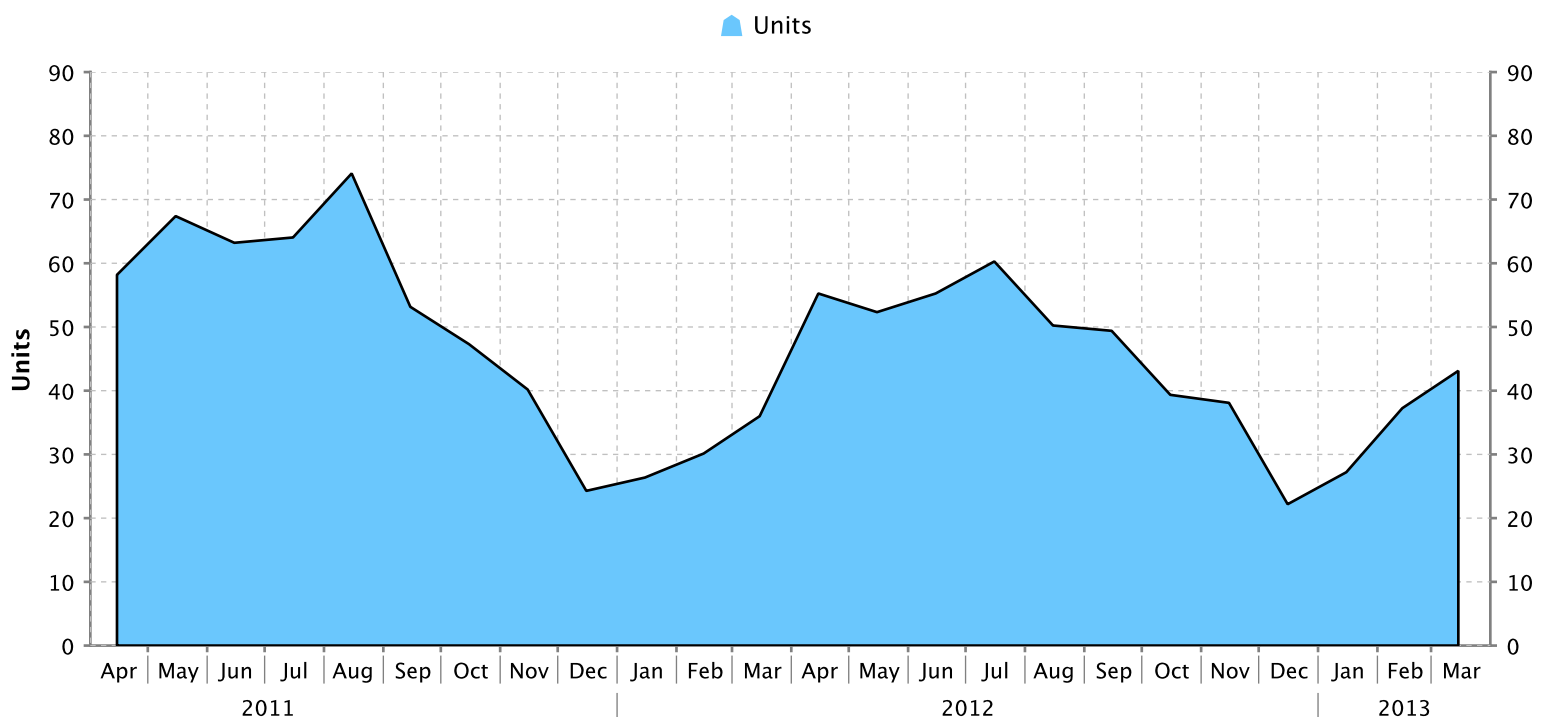
as at March 31, 2013

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	6	11	-45%	172	122	41%
Units Reported Sold	4	1	300%	26	38	-32%
Sell/List Ratio	67%	9%		15%	31%	
Reported Sales Dollars	\$592,500	\$190,000	212%	\$3,858,097	\$6,432,250	-40%
Average Sell Price / Unit	\$148,125	\$190,000	-22%	\$148,388	\$169,270	-12%
Median Sell Price	\$180,000			\$157,000		
Sell Price / List Price	93%	96%		89%	89%	
Days to Sell	90	32	180%	88	152	-42%
Active Listings	59	59				
Single Family						
Units Listed	120	100	20%	1,284	1,326	-3%
Units Reported Sold	43	36	19%	527	582	-9%
Sell/List Ratio	36%	36%		41%	44%	
Reported Sales Dollars	\$15,456,250	\$12,667,700	22%	\$198,958,836	\$225,314,809	-12%
Average Sell Price / Unit	\$359,448	\$351,881	2%	\$377,531	\$387,139	-2%
Median Sell Price	\$360,000			\$359,500		
Sell Price / List Price	94%	94%		94%	94%	
Days to Sell	70	72	-3%	71	67	6%
Active Listings	336	402				
Condos (Apt)						
Units Listed	14	20	-30%	217	257	-16%
Units Reported Sold	3	6	-50%	59	66	-11%
Sell/List Ratio	21%	30%		27%	26%	
Reported Sales Dollars	\$714,000	\$960,500	-26%	\$13,390,209	\$16,053,450	-17%
Average Sell Price / Unit	\$238,000	\$160,083	49%	\$226,953	\$243,234	-7%
Median Sell Price	\$273,000			\$222,250		
Sell Price / List Price	95%	88%		91%	91%	
Days to Sell	68	129	-47%	89	127	-29%
Active Listings	84	136				
Condos (Patio)						
Units Listed	20	21	-5%	185	178	4%
Units Reported Sold	8	3	167%	85	88	-3%
Sell/List Ratio	40%	14%		46%	49%	
Reported Sales Dollars	\$2,211,800	\$732,500	202%	\$25,643,850	\$25,452,196	1%
Average Sell Price / Unit	\$276,475	\$244,167	13%	\$301,692	\$289,230	4%
Median Sell Price	\$300,000			\$290,000		
Sell Price / List Price	95%	93%		95%	96%	
Days to Sell	60	130	-54%	87	161	-46%
Active Listings	73	79				
Condos (Twnhse)						
Units Listed	10	11	-9%	137	159	-14%
Units Reported Sold	0	3	-100%	39	41	-5%
Sell/List Ratio	0%	27%		28%	26%	
Reported Sales Dollars	\$0	\$1,232,250	-100%	\$12,612,471	\$15,839,479	-20%
Average Sell Price / Unit		\$410,750		\$323,397	\$386,329	-16%
Median Sell Price				\$335,588		
Sell Price / List Price		95%		95%	93%	
Days to Sell		27		77	113	-32%
Active Listings	52	67				

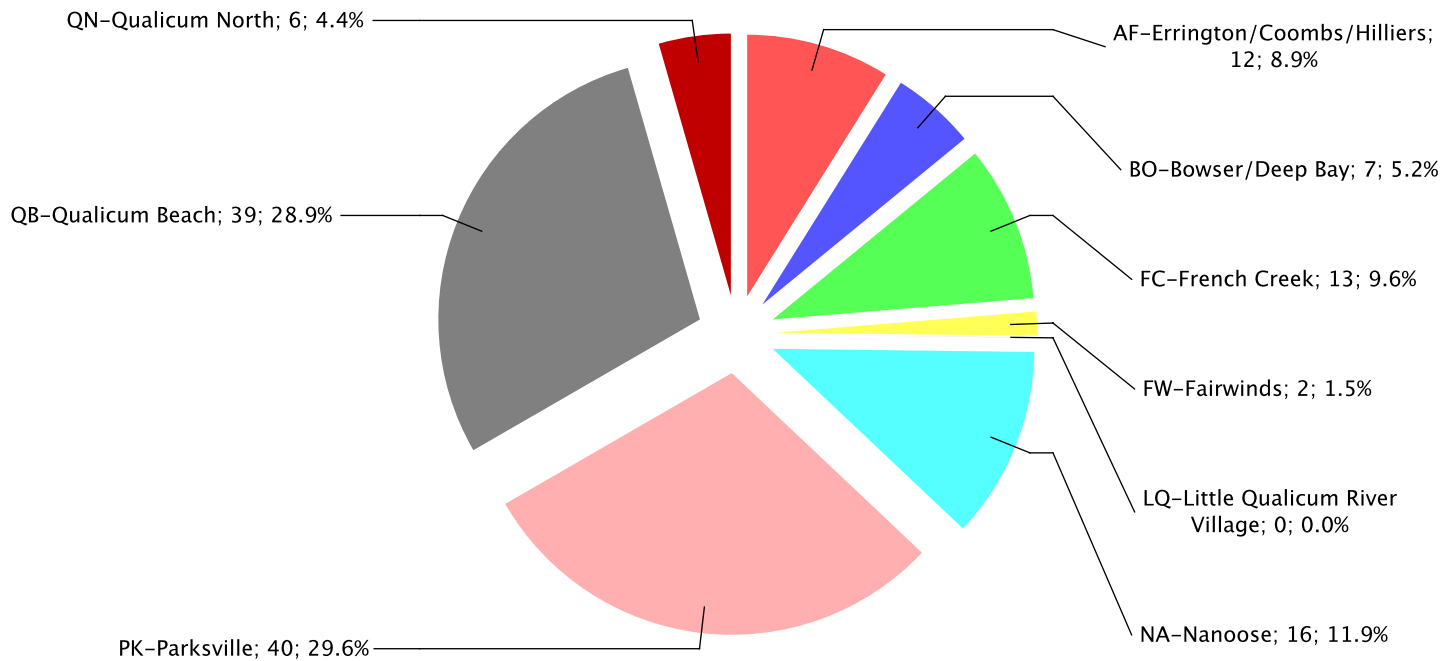
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2013

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	1	0	1	0	3	3	2	1	0	1	0	0	0	0	12
BO-Bowser/Deep Bay	1	1	2	0	0	2	1	0	0	0	0	0	0	0	7
FC-French Creek	0	0	1	4	6	2	0	0	0	0	0	0	0	0	13
FW-Fairwinds	0	0	0	0	0	1	0	0	0	0	1	0	0	0	2
LQ-Little Qualicum River Village	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
NA-Nanoose	1	0	1	0	0	4	2	0	0	4	1	2	0	1	16
PK-Parksville	0	1	4	13	6	8	5	0	1	1	0	1	0	0	40
QB-Qualicum Beach	1	0	2	7	6	9	4	4	1	2	1	1	1	0	39
QN-Qualicum North	0	0	2	0	1	1	0	1	0	0	1	0	0	0	6
Zone 5 TOTALS	4	2	13	24	22	30	14	6	2	8	4	4	1	1	135

Parksville / Qualicum - Single Family Sales by Subarea

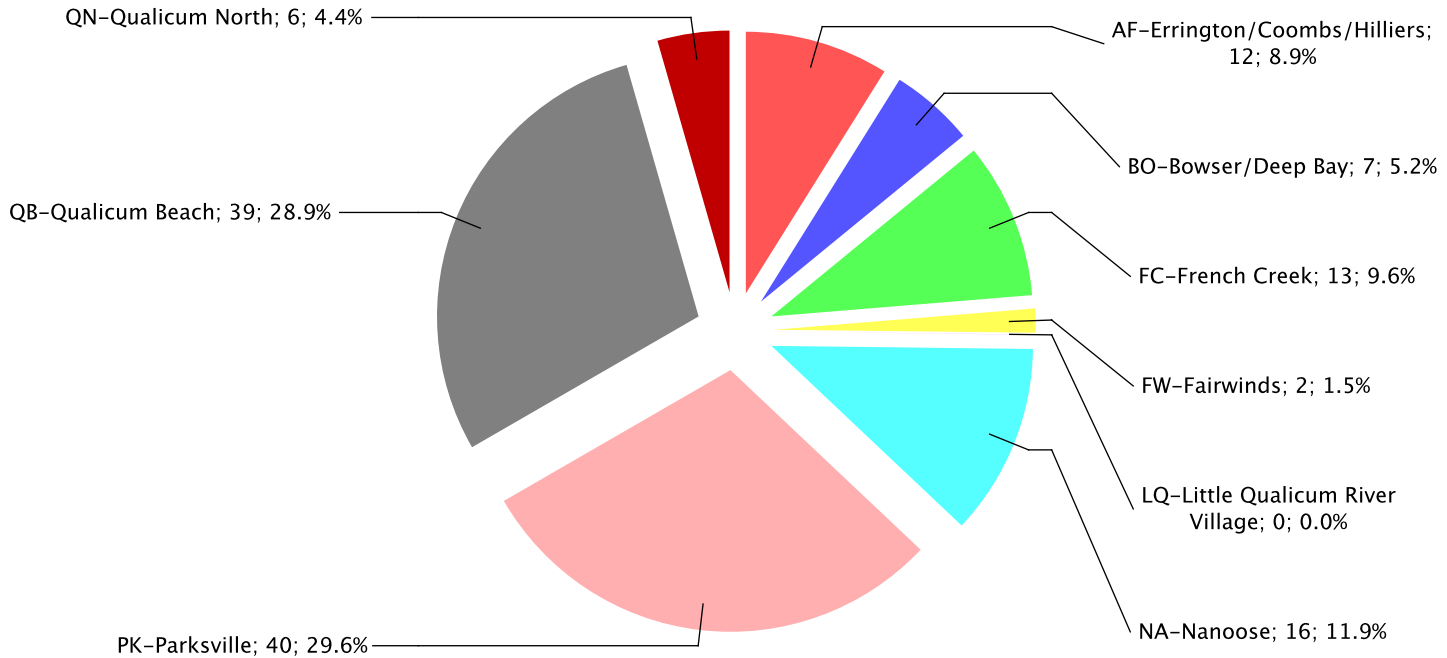


Total Unconditional Sales January 1 to March 31, 2013 = 135

1st Quarter 2013
MLS® Single Family Sales Analysis
 Unconditional Sales from January 1 to Mar 31, 2013

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	1	0	1	0	3	3	2	1	0	1	0	0	0	0	12
BO-Bowser/Deep Bay	1	1	2	0	0	2	1	0	0	0	0	0	0	0	7
FC-French Creek	0	0	1	4	6	2	0	0	0	0	0	0	0	0	13
FW-Fairwinds	0	0	0	0	0	1	0	0	0	0	1	0	0	0	2
LQ-Little Qualicum River Village	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
NA-Nanoose	1	0	1	0	0	4	2	0	0	4	1	2	0	1	16
PK-Parksville	0	1	4	13	6	8	5	0	1	1	0	1	0	0	40
QB-Qualicum Beach	1	0	2	7	6	9	4	4	1	2	1	1	1	0	39
QN-Qualicum North	0	0	2	0	1	1	0	1	0	0	1	0	0	0	6
Zone 5 TOTALS	4	2	13	24	22	30	14	6	2	8	4	4	1	1	135

Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2013 = 135