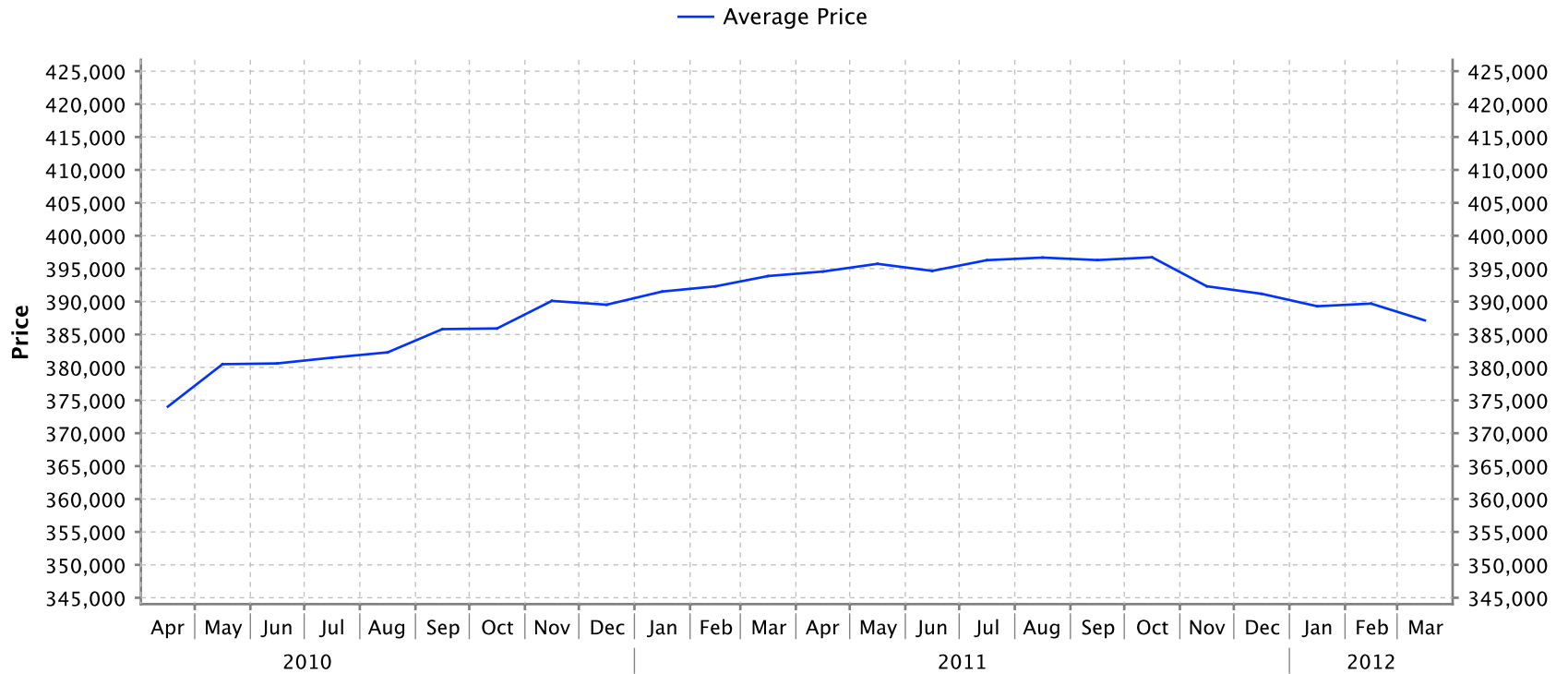


Parksville / Qualicum

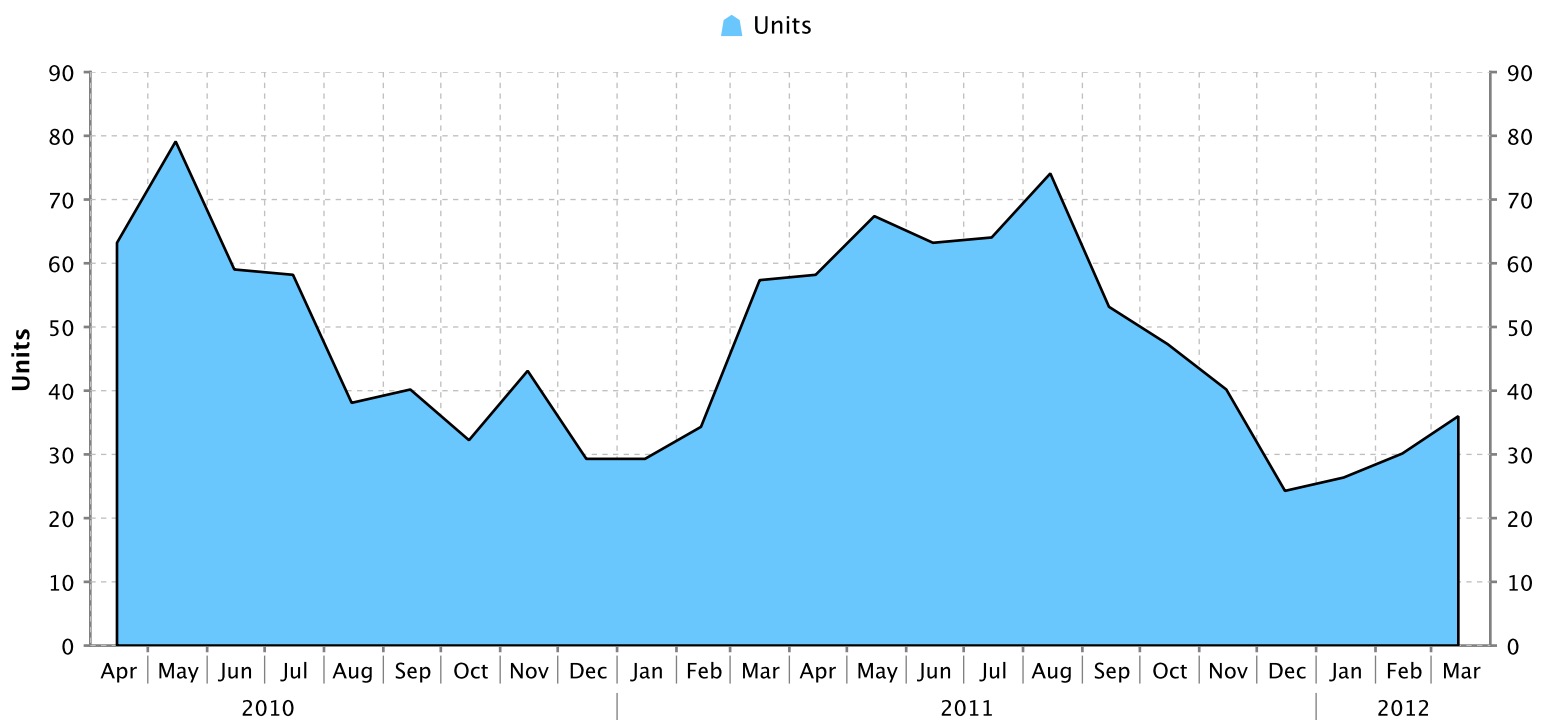
as at March 31, 2012

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	11	12	-8%	122	128	-5%
Units Reported Sold	1	4	-75%	38	65	-42%
Sell/List Ratio	9%	33%		31%	51%	
Reported Sales Dollars	\$190,000	\$812,800	-77%	\$6,432,250	\$11,512,200	-44%
Average Sell Price / Unit	\$190,000	\$203,200	-6%	\$169,270	\$177,111	-4%
Median Sell Price	\$190,000			\$175,000		
Sell Price / List Price	96%	95%		89%	98%	
Days to Sell	32	283	-89%	152	133	14%
Active Listings	59	73				
Single Family						
Units Listed	100	151	-34%	1,326	1,219	9%
Units Reported Sold	36	57	-37%	582	563	3%
Sell/List Ratio	36%	38%		44%	46%	
Reported Sales Dollars	\$12,667,700	\$22,337,600	-43%	\$225,314,809	\$221,898,453	2%
Average Sell Price / Unit	\$351,881	\$391,888	-10%	\$387,139	\$394,136	-2%
Median Sell Price	\$339,000			\$355,000		
Sell Price / List Price	94%	95%		94%	95%	
Days to Sell	72	85	-15%	67	65	2%
Active Listings	408	373				
Condos (Apt)						
Units Listed	20	25	-20%	257	228	13%
Units Reported Sold	6	3	100%	66	50	32%
Sell/List Ratio	30%	12%		26%	22%	
Reported Sales Dollars	\$960,500	\$744,000	29%	\$16,053,450	\$12,577,250	28%
Average Sell Price / Unit	\$160,083	\$248,000	-35%	\$243,234	\$251,545	-3%
Median Sell Price	\$145,000			\$222,000		
Sell Price / List Price	88%	90%		91%	89%	
Days to Sell	129	263	-51%	127	144	-12%
Active Listings	139	127				
Condos (Patio)						
Units Listed	21	17	24%	178	162	10%
Units Reported Sold	3	11	-73%	88	89	-1%
Sell/List Ratio	14%	65%		49%	55%	
Reported Sales Dollars	\$732,500	\$3,135,500	-77%	\$25,452,196	\$27,436,658	-7%
Average Sell Price / Unit	\$244,167	\$285,045	-14%	\$289,230	\$308,277	-6%
Median Sell Price	\$313,750			\$289,900		
Sell Price / List Price	93%	95%		96%	96%	
Days to Sell	130	113	15%	161	87	85%
Active Listings	78	74				
Condos (Twnhse)						
Units Listed	11	18	-39%	159	164	-3%
Units Reported Sold	4	2	100%	42	64	-34%
Sell/List Ratio	36%	11%		26%	39%	
Reported Sales Dollars	\$1,372,250	\$935,000	47%	\$15,957,423	\$21,541,530	-26%
Average Sell Price / Unit	\$343,062	\$467,500	-27%	\$379,939	\$336,586	13%
Median Sell Price	\$415,000			\$415,000		
Sell Price / List Price	92%	99%		93%	93%	
Days to Sell	61	18	231%	115	81	41%
Active Listings	67	67				

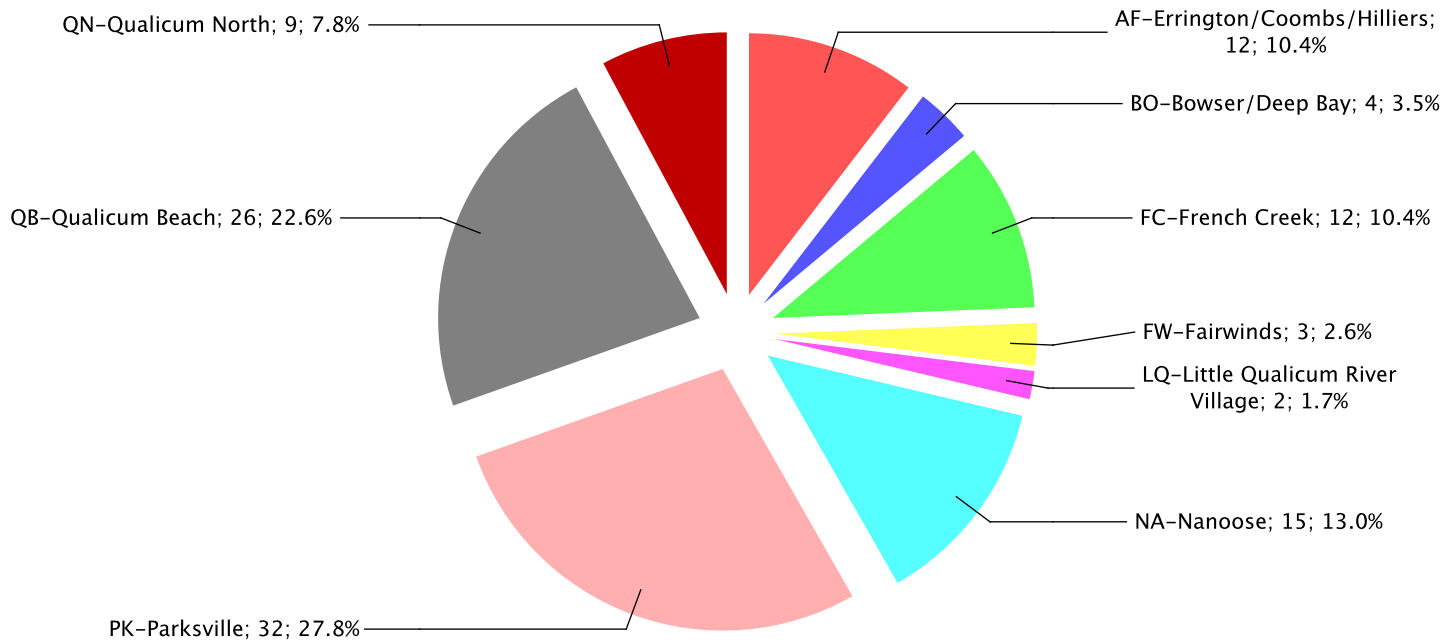
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2012

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	4	1	0	0	1	0	0	0	1	2	2	1	0	0	12
BO-Bowser/Deep Bay	0	0	0	0	2	2	0	0	0	0	0	0	0	0	4
FC-French Creek	0	0	1	3	3	2	1	0	2	0	0	0	0	0	12
FW-Fairwinds	0	0	0	0	0	1	0	0	0	2	0	0	0	0	3
LQ-Little Qualicum River Village	0	0	0	0	1	0	1	0	0	0	0	0	0	0	2
NA-Nanoose	0	0	0	0	3	0	1	2	2	3	3	0	1	0	15
PK-Parksville	0	0	5	11	6	7	2	0	1	0	0	0	0	0	32
QB-Qualicum Beach	0	0	0	5	2	7	7	1	4	0	0	0	0	0	26
QN-Qualicum North	0	0	1	1	0	1	4	1	0	0	0	1	0	0	9
Zone 5 TOTALS	4	1	7	20	18	20	16	4	10	7	5	2	1	0	115

Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2012 = 115

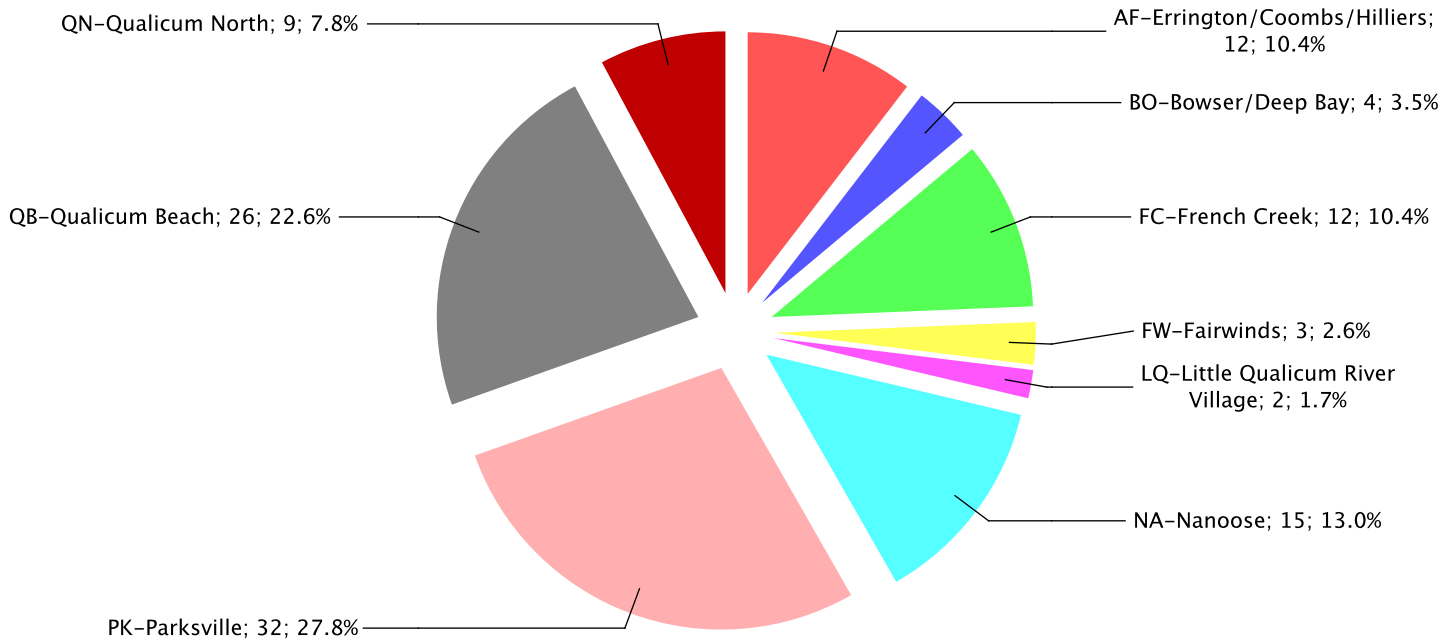
1st Quarter 2012

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2012

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	4	1	0	0	1	0	0	0	1	2	2	1	0	0	12
BO-Bowser/Deep Bay	0	0	0	0	2	2	0	0	0	0	0	0	0	0	4
FC-French Creek	0	0	1	3	3	2	1	0	2	0	0	0	0	0	12
FW-Fairwinds	0	0	0	0	0	1	0	0	0	2	0	0	0	0	3
LQ-Little Qualicum River Village	0	0	0	0	1	0	1	0	0	0	0	0	0	0	2
NA-Nanoose	0	0	0	0	3	0	1	2	2	3	3	0	1	0	15
PK-Parksville	0	0	5	11	6	7	2	0	1	0	0	0	0	0	32
QB-Qualicum Beach	0	0	0	5	2	7	7	1	4	0	0	0	0	0	26
QN-Qualicum North	0	0	1	1	0	1	4	1	0	0	0	1	0	0	9
Zone 5 TOTALS	4	1	7	20	18	20	16	4	10	7	5	2	1	0	115

Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2012 = 115