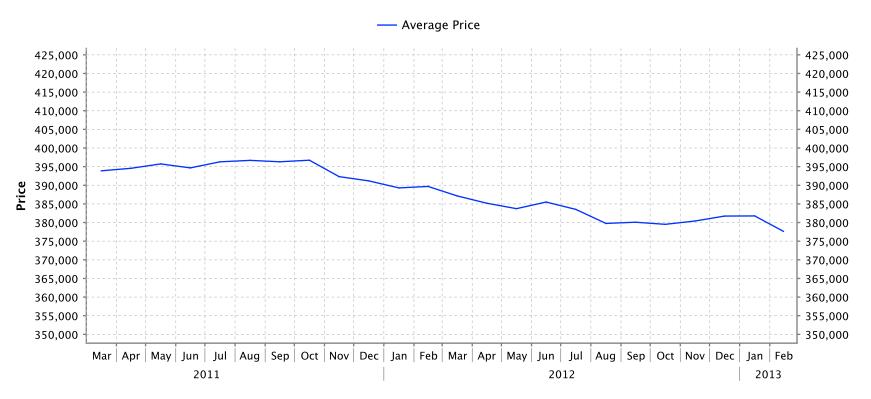
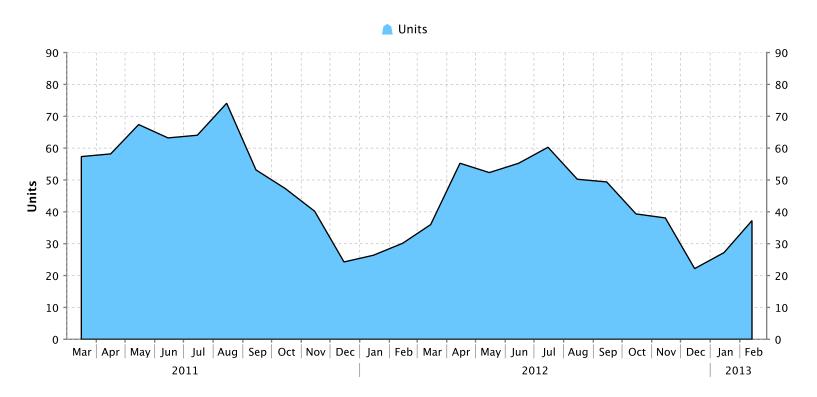
# Parksville / Qualicum as at February 28, 2013

#### **Cumulative Residential Average Single Family Sale Price**



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

## **Single Family Units Reported Sold**



## **Comparative Activity by Property Type**

		<b>Current Month</b>		12 Months to Date						
	This Year	Last Year	% Change	This Year	Last Year	% Change				
Lots										
Units Listed	5	10	-50%	177	123	44%				
Units Reported Sold	1	3	-67%	23	41	-44%				
Sell/List Ratio	20%	30%		13%	33%					
Reported Sales Dollars	\$250,000	\$644,000	-61%	\$3,455,597	\$7,055,050	-51%				
Average Sell Price / Unit	\$250,000	\$214,667	16%	\$150,243	\$172,074	-13%				
Median Sell Price	\$250,000			\$157,000						
Sell Price / List Price	114%	86%		88%	89%					
Days to Sell	7	248	-97%	85	168	-49%				
Active Listings	71	51								
Single Family										
Units Listed	89	107	-17%	1,264	1,371	-8%				
Units Reported Sold	37	29	28%	520	603	-14%				
Sell/List Ratio	42%	27%	2070	41%	44%	, 0				
Reported Sales Dollars	\$12,641,900	\$11,742,400	8%	\$196,170,286	\$234,984,709	-17%				
Average Sell Price / Unit	\$341,673	\$404,910	-16%	\$377,251	\$389,693	-3%				
Median Sell Price	\$318,000	φ+0+,510	1070	\$357,000	ψοσο,σοσ	070				
Sell Price / List Price	94%	95%		94%	94%					
Days to Sell	53	48	10%	71	68	4%				
Active Listings	310	380	1070	, ,	00	470				
Condos (Apt)	0.10									
	4.5	40	470/	000	202	4.50/				
Units Listed	15	18	-17%	223	262	-15%				
Units Reported Sold	4	3	33%	62	63	-2%				
Sell/List Ratio	27%	17%	40/	28%	24%	4.40/				
Reported Sales Dollars	\$832,900	\$827,900	1%	\$13,636,709	\$15,836,950	-14%				
Average Sell Price / Unit	\$208,225	\$275,967	-25%	\$219,947	\$251,380	-13%				
Median Sell Price	\$259,900	000/		\$214,000	040/					
Sell Price / List Price	91%	96%	4.400/	91%	91%	000/				
Days to Sell	86 86	35	142%	94	133	-29%				
Active Listings	00	139								
Condos (Patio)	40	47	<b>C</b> 0/	400	474	70/				
Units Listed	18	17	6%	186	174	7%				
Units Reported Sold	7	8	-12%	80	96	-17%				
Sell/List Ratio	39%	47%	040/	43%	55%	400/				
Reported Sales Dollars	\$1,743,000	\$2,211,250	-21%	\$24,164,550	\$27,855,196	-13%				
Average Sell Price / Unit	\$249,000	\$276,406	-10%	\$302,057	\$290,158	4%				
Median Sell Price	\$244,000	2.40/		\$292,000	000/					
Sell Price / List Price	92%	94%		95%	96%					
Days to Sell	121	148	-18%	92	157	-41%				
Active Listings	75	75								
Condos (Twnhse)										
Units Listed	10	20	-50%	138	165	-16%				
Units Reported Sold	5	2	150%	42	40	5%				
Sell/List Ratio	50%	10%		30%	24%					
Reported Sales Dollars	\$1,259,500	\$656,000	92%	\$13,844,721	\$15,542,229	-11%				
Average Sell Price / Unit	\$251,900	\$328,000	-23%	\$329,636	\$388,556	-15%				
Median Sell Price	\$221,000			\$338,000						
Sell Price / List Price	96%	92%		95%	93%					
Days to Sell	79	172	-54%	73	115	-36%				
Active Listings	45	69								

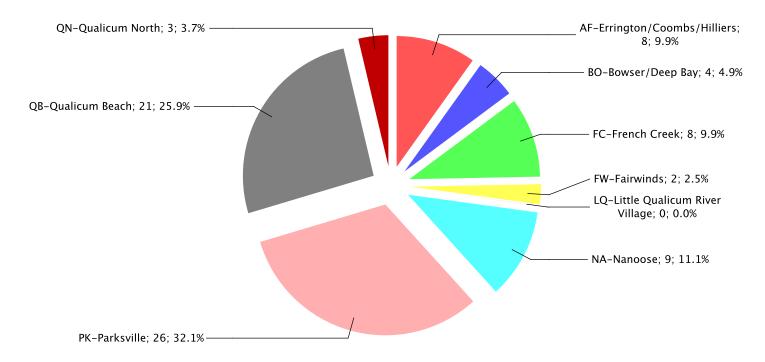
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

### **MLS® Single Family Sales Analysis**

Unconditional Sales from January 1 to Feb 28, 2013

	0- 150,000	150,001- 200,000	200,001- 250,000	250,001- 300,000	300,001- 350,000	350,001- 400,000	400,001- 450,000	450,001- 500,000	500,001- 600,000	600,001- 700,000	700,001- 800,000	800,001- 900,000	900,001- 1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	1	0	0	0	2	3	1	0	0	1	0	0	0	0	8
BO-Bowser/Deep Bay	0	1	0	0	0	2	1	0	0	0	0	0	0	0	4
FC-French Creek	0	0	0	4	3	1	0	0	0	0	0	0	0	0	8
FW-Fairwinds	0	0	0	0	0	1	0	0	0	0	1	0	0	0	2
LQ-Little Qualicum River Village	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
NA-Nanoose	1	0	0	0	0	3	2	0	0	1	0	2	0	0	9
PK-Parksville	0	1	3	9	5	4	3	0	1	0	0	0	0	0	26
QB-Qualicum Beach	0	0	1	5	4	5	2	0	1	1	1	1	0	0	21
QN-Qualicum North	0	0	1	0	0	1	0	1	0	0	0	0	0	0	3
Zone 5 TOTALS	2	2	5	18	14	20	9	1	2	3	2	3	0	0	81

#### Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to February 28, 2013 = 81