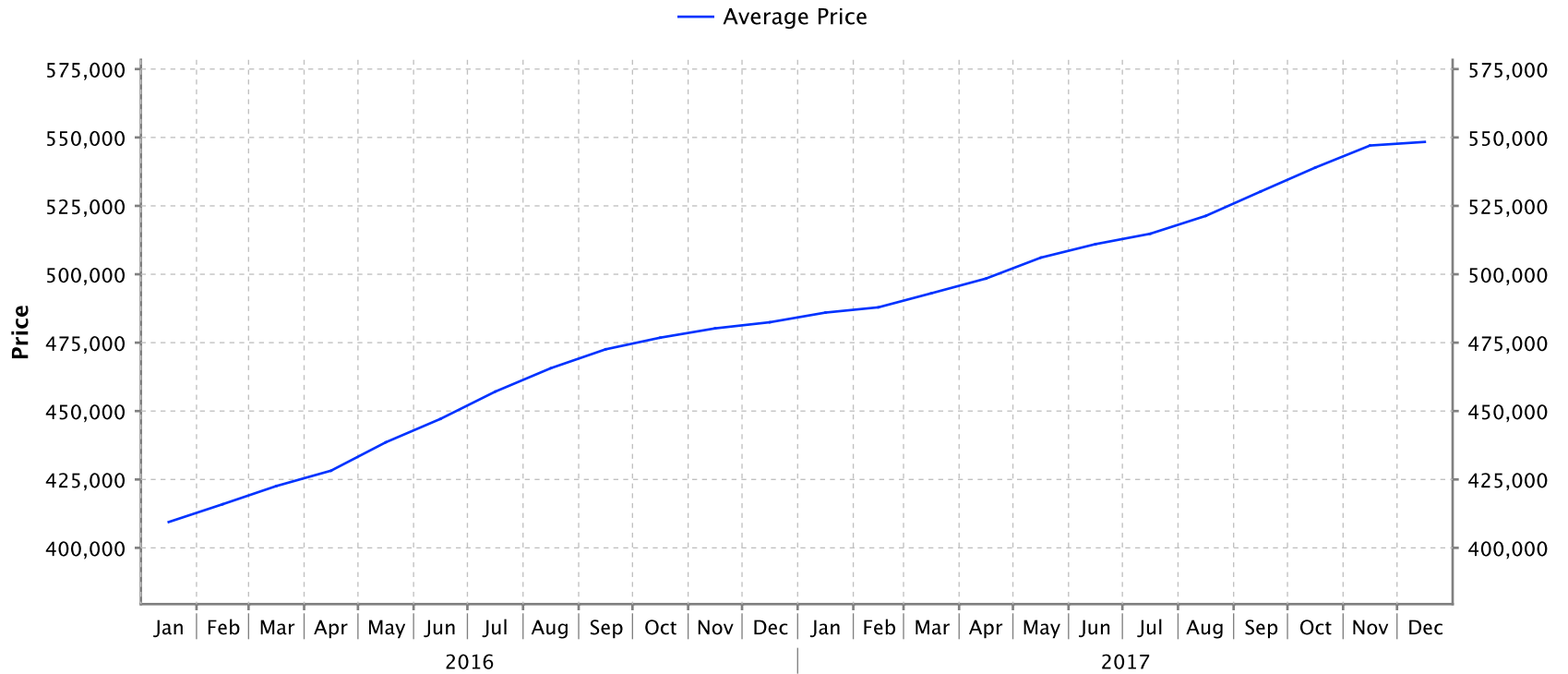


Parksville / Qualicum

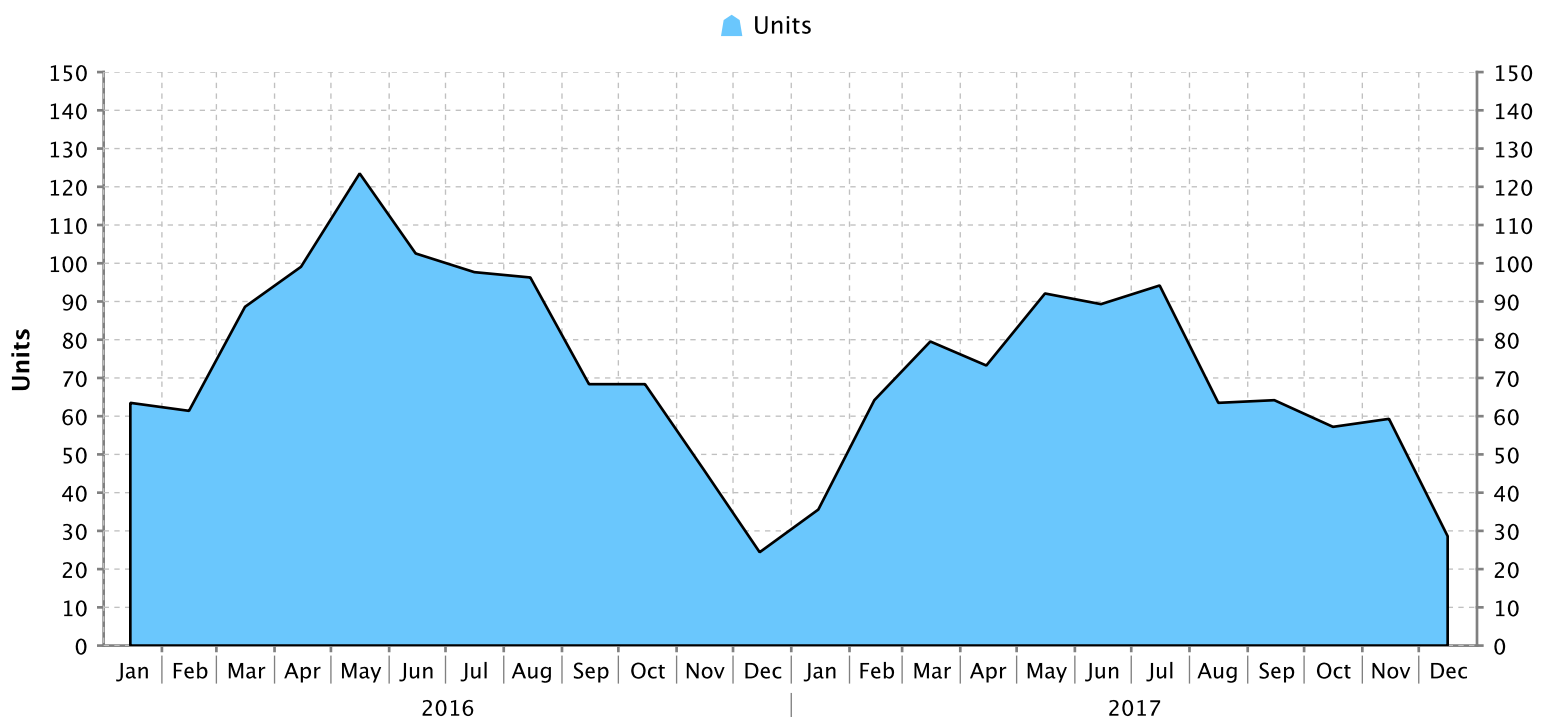
as at December 31, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	1	3	-67%	67	105	-36%
Units Reported Sold	0	1	-100%	45	86	-48%
Sell/List Ratio	0%	33%		67%	82%	
Reported Sales Dollars	\$0	\$200,000	-100%	\$11,469,200	\$17,814,300	-36%
Average Sell Price / Unit		\$200,000		\$254,871	\$207,143	23%
Median Sell Price				\$230,000		
Sell Price / List Price		91%		96%	96%	
Days to Sell		158		63	77	-19%
Active Listings	11	23				
Single Family						
Units Listed	25	30	-17%	1,025	1,121	-9%
Units Reported Sold	28	24	17%	797	935	-15%
Sell/List Ratio	112%	80%		78%	83%	
Reported Sales Dollars	\$15,008,950	\$11,767,700	28%	\$437,057,329	\$451,106,506	-3%
Average Sell Price / Unit	\$536,034	\$490,321	9%	\$548,378	\$482,467	14%
Median Sell Price	\$517,000			\$502,000		
Sell Price / List Price	98%	97%		98%	99%	
Days to Sell	23	28	-17%	26	34	-23%
Active Listings	88	103				
Condos (Apt)						
Units Listed	3	9	-67%	172	199	-14%
Units Reported Sold	5	9	-44%	118	131	-10%
Sell/List Ratio	167%	100%		69%	66%	
Reported Sales Dollars	\$980,900	\$2,226,000	-56%	\$31,171,188	\$29,619,922	5%
Average Sell Price / Unit	\$196,180	\$247,333	-21%	\$264,163	\$226,106	17%
Median Sell Price	\$206,000			\$235,000		
Sell Price / List Price	93%	97%		95%	95%	
Days to Sell	66	15	341%	54	51	8%
Active Listings	29	39				
Condos (Patio)						
Units Listed	5	4	25%	141	143	-1%
Units Reported Sold	8	5	60%	126	133	-5%
Sell/List Ratio	160%	125%		89%	93%	
Reported Sales Dollars	\$2,484,448	\$1,872,100	33%	\$47,630,328	\$41,791,740	14%
Average Sell Price / Unit	\$310,556	\$374,420	-17%	\$378,018	\$314,224	20%
Median Sell Price	\$320,000			\$385,000		
Sell Price / List Price	86%	101%		98%	98%	
Days to Sell	15	11	44%	18	39	-54%
Active Listings	7	11				
Condos (Twnhse)						
Units Listed	2	2	0%	80	110	-27%
Units Reported Sold	0	4	-100%	74	86	-14%
Sell/List Ratio	0%	200%		92%	78%	
Reported Sales Dollars	\$0	\$1,232,200	-100%	\$31,315,500	\$29,301,756	7%
Average Sell Price / Unit		\$308,050		\$423,182	\$340,718	24%
Median Sell Price				\$399,000		
Sell Price / List Price		98%		98%	98%	
Days to Sell		44		28	45	-37%
Active Listings	4	14				

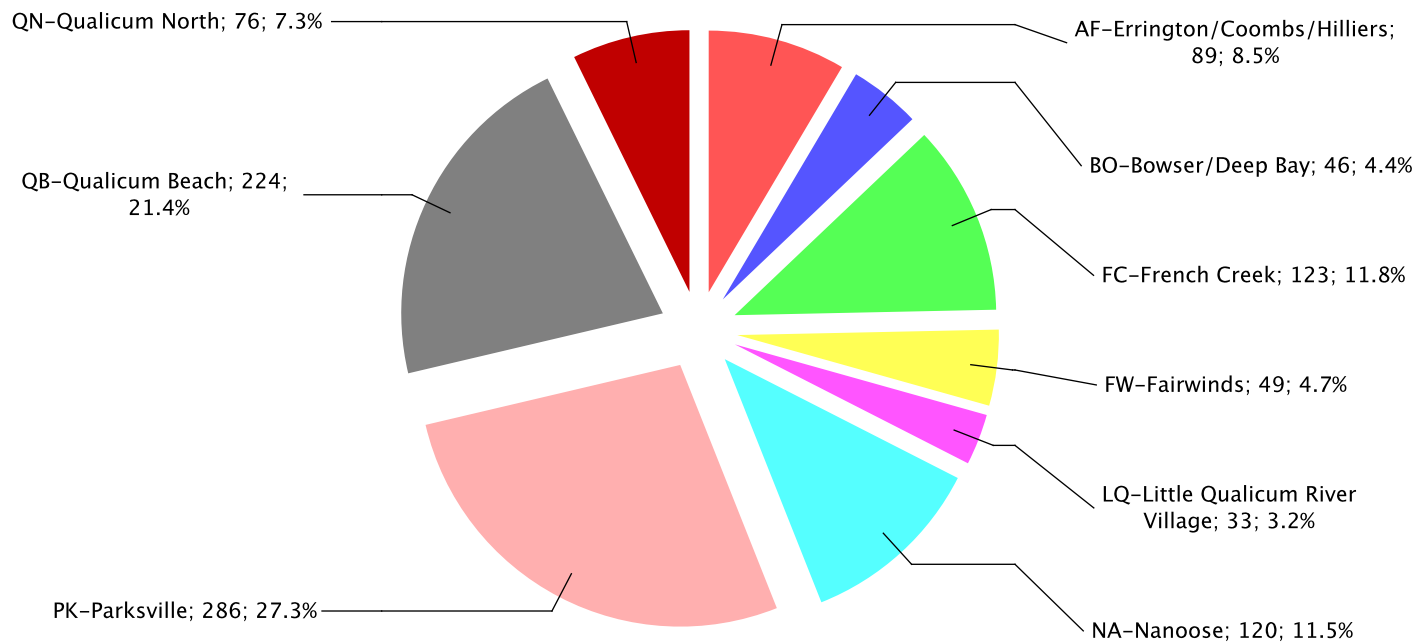
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Dec 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	1	10	11	6	3	4	6	3	14	13	8	2	4	4	89
BO-Bowser/Deep Bay	0	0	1	1	4	6	7	4	9	8	2	2	0	2	46
FC-French Creek	0	3	0	6	3	12	18	15	23	17	14	5	2	5	123
FW-Fairwinds	0	0	0	0	0	0	0	0	4	5	12	9	3	16	49
LQ-Little Qualicum River Village	0	0	1	7	8	3	7	1	2	2	2	0	0	0	33
NA-Nanoose	0	0	4	1	3	6	7	13	16	11	14	6	4	35	120
PK-Parksville	0	0	1	9	24	49	54	55	52	20	12	3	1	6	286
QB-Qualicum Beach	0	0	0	0	1	10	37	30	58	35	22	19	6	6	224
QN-Qualicum North	0	2	2	3	3	8	13	8	15	11	6	3	1	1	76
Zone 5 TOTALS	1	15	20	33	49	98	149	129	193	122	92	49	21	75	1,046

Parksville / Qualicum - Single Family Sales by Subarea

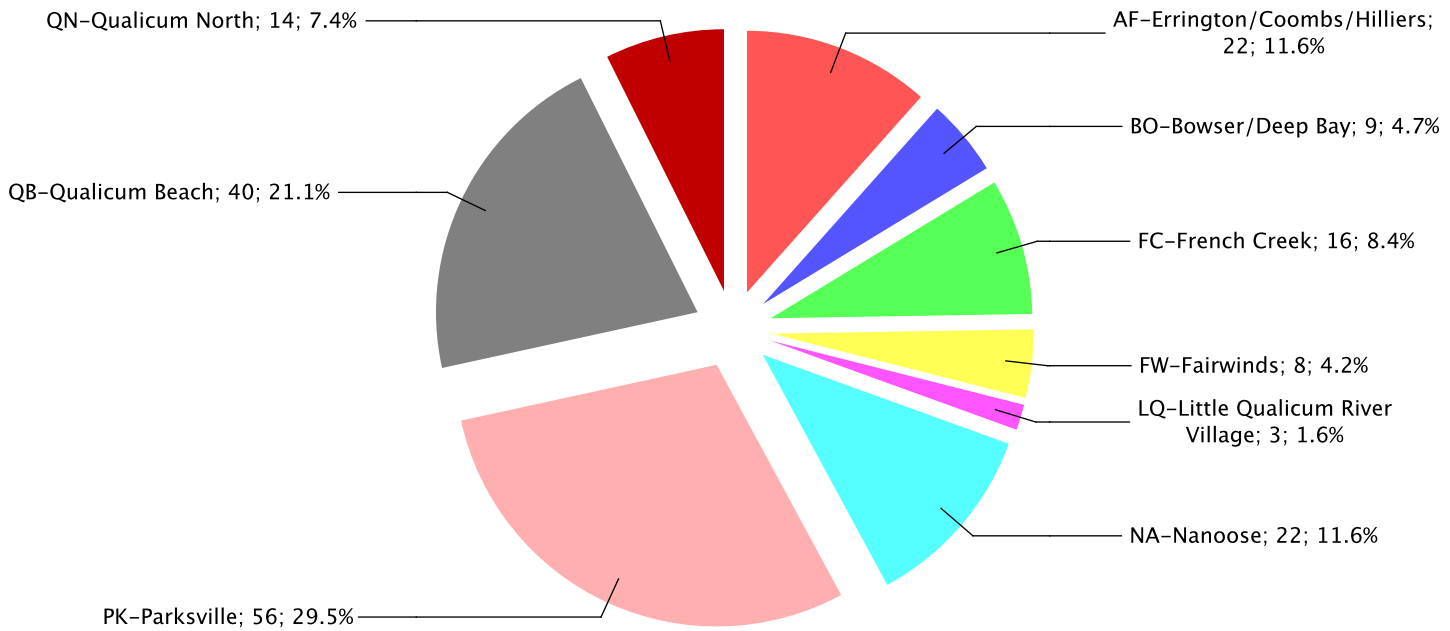


Total Unconditional Sales January 1 to December 31, 2017 = 1,046

4th Quarter 2017
MLS® Single Family Sales Analysis
 Unconditional Sales from October 1 to Dec 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	0	4	1	2	0	2	1	1	3	4	2	0	0	2	22
BO-Bowser/Deep Bay	0	0	0	0	0	0	1	0	5	2	1	0	0	0	9
FC-French Creek	0	0	0	0	0	0	3	2	5	1	4	0	0	1	16
FW-Fairwinds	0	0	0	0	0	0	0	0	1	1	2	1	1	2	8
LQ-Little Qualicum River Village	0	0	1	0	1	0	0	0	1	0	0	0	0	0	3
NA-Nanoose	0	0	1	0	0	0	1	5	3	3	3	1	0	5	22
PK-Parksville	0	0	0	2	2	10	12	11	10	0	7	1	1	0	56
QB-Qualicum Beach	0	0	0	0	0	0	3	5	12	5	5	6	1	3	40
QN-Qualicum North	0	0	0	0	0	2	2	1	2	4	1	2	0	0	14
Zone 5 TOTALS	0	4	3	4	3	14	23	25	42	20	25	11	3	13	190

Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales October 1 to December 31, 2017 = 190